

# Medicare in 2025 Updates, Reminders & Announcements



### Materials

- This PowerPoint presentation
- Workbook



## Housekeeping

There will be specific question times.

- Mute yourself.
- Raise your hand.
- Limit your questions to the material we are covering.



#### Overview

## Section I: Open Enrollment Periods Tools & Rules

- Reflecting on Medicare Open Enrollment
- Gearing up for Medicare Advantage Open Enrollment

Section II: Counseling session

- Prep, Listen, Reflect
- STARS

Section III: Conclusion



#### Section 1: Open Enrollment Periods Tools & Rules



## Medicare OEP: Share your experience!



What did beneficiaries need help with the most?



What topics do you find challenging to explain?

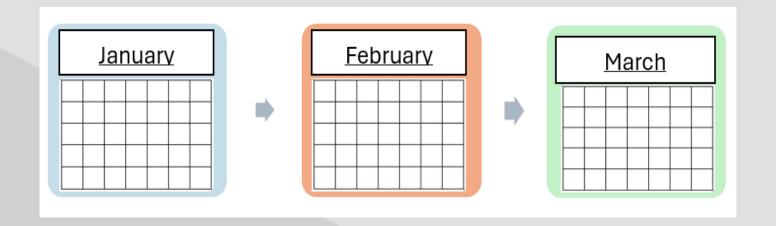
#### Poll 1

 Did you counsel during the 2024 Medicare Open Enrollment Period (OEP)?

 If so, how often did you counsel during the 2024 OEP?

 Were the number of calls on your weekly call logs manageable?

Did you feel supported by SHIBA staff?



#### Medicare Advantage Open Enrollment Period Reminders

January 1 – March 31



### Medicare Advantage (MA) OEP

#### Those in a MA plan can:

- Switch to another MA plan.
- Return to Original Medicare by enrolling in a standalone Part D plan.
- Most clients will not have guaranteed issue rights for a Medigap when switching from a MA plan to Original Medicare.
- Next opportunity to switch between regular MA plans is during the next Open Enrollment period.



## The integrated care SEP: monthly

The integrated care SEP will allow full-benefit dually eligible individuals (QMB+, SLMB+, FBDE) a monthly election into a **D-SNP**.



#### The Dual/LIS SEP: monthly

Allows full & partial benefit dually eligible individuals, and Extra Help-only eligible individuals to:

Switch into Original Medicare and a standalone prescription drug plan (PDP).

Switch between standalone PDPs.



#### \$2,000 True Out Of Pocket Cost (TrOOP) Limit

After a plan enrollee reaches \$2000 TrOOP, they no longer pay for Part D drugs.

#### **TrOOP** costs include:

- Out-of-pocket payments (deductibles, copayments, coinsurance)
- Other payments for covered drugs that certain people or organizations make for a beneficiary (e.g. Medicare's Extra Help program)
- Premium is NOT included



## Part D: Prescription Payment Plan

**Monthly payments:** Participants pay \$0 at the pharmacy for covered Part D drugs. The plan will then bill them monthly for their share of the costs.

**Opt-in/Opt-out:** Enrollees can opt into or out of the program anytime during the plan year.

**Eligibility for Extra Help:** Enrollees eligible for the Low-Income Subsidy (LIS) should consider LIS, as it may be more beneficial.



## 2025 Medicare Quick Reference job aid

Part B	
8	\$ 185.00
	\$ 110.40
C.	\$ 257.00
\$ \$106K 120K/M \$212K 258K (v1.4)	\$ 259.00
3 \$ 100K-125KM \$2 12K-256K (X1.4)	\$ 235.00
art A	
15594200079	
\$1,67	76 (60 days)
	\$ 419/day
	\$ 838/day
	\$209.50/day
	\$ 285
	\$ 518
art D	
8	\$ 590
	\$ 2,000
45	\$ 0
S \$106K-133K/M \$212K-266K	\$13.70
and the second s	
edigap	
5000.34	\$ 2,870
	225 190
	\$ 7,220
	\$ 3,610
e Advantage	
22 42	\$ 9.350
	\$14,000
	S \$106K-129K/M \$212K-258K (x1.4) Part A \$1,67



## Section II: Counseling session



#### Preparing for a counseling session

**Case:** Imagine a Medicare beneficiary named Maria who has been on a Medicare Advantage plan with drug coverage (MA-PD) for several years. Maria felt her plan was reliable and affordable.

However, when she went to refill one of her regular prescriptions in January, she was shocked by a big jump in cost. Last year, she had been paying a manageable amount out-of-pocket, but this year the same prescription was much pricier.



### Counseling session

#### **Audio**

Counselor feedback form (Workbook p. 36) Transcript (Workbook p. 31)



## Counseling session: critique & coaching

What did counselor do well?	What can counselor do better next time?
<ul> <li>Relational</li> </ul>	<ul> <li>Relational</li> </ul>
<ul> <li>Technical</li> </ul>	Technical



#### Section III: Conclusion



## Poll 2: Learning outcome

Do you have a clear understanding of the covered Medicare changes for 2025?

Do you feel better prepared to counsel Medicare beneficiaries during Medicare Advantage Open Enrollment Period?



#### Announcements and Resources



### SHIBA 1st Thursday Lunch & Learn

## Thursday, January 9 11:00-Noon (On 2<sup>nd</sup> Thursday due to holidays)

**Topic:** Medicaid Spenddowns –

Who gets one & how they work

Angie Gonzales, Financial Supervisor

DSHS – ESO Kennewick

Register in advance using the new SHIBA Volunteer Training Calendar:

Link to Volunteer Training Calendar



#### Resources

#### Center for Medicare & Medicaid Services

 https://www.medicare.gov/Pubs/pdf/12026-Understanding-Medicare-Advantage-Plans.pdf

#### Medicare.gov

 https://www.medicare.gov/basics/costs/help/drugcosts#:~:text=Starting%20January%201%2C%202024%2C%20everyone,a utomatically%20get%20full%20Extra%20Help.&text=Prescriptions%3A,u p%20to%20%2411.20%20in%202024

#### **National Council on Aging**

 https://www.ncoa.org/article/part-d-low-income-subsidy-extra-helpeligibility-and-coverage-chart



#### Resources, cont.

#### Medicare Rights Center

https://www.medicareinteractive.org/pdf/SEP-Chart.pdf

#### Medicare Savings Programs (MSP)

https://www.medicare.gov/medicare-savings-programs

#### What's the Medicare Prescription Payment Plan?

- https://www.medicare.gov/publications/12211-whats-the-medicareprescription-payment-plan.pdf
- https://www.medicare.gov/prescription-payment-plan

