

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share and Loss Ratio  
Line of Business: Accident and Health

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Type(1) | Premiums Written | Market Share | Premiums Earned | Losses Incurred(2) | Loss Ratio | Enrollment(3) |
|--------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| 21st Century Premier Ins Co          | 20796     | PA  | P&C     | \$2              | 0.00%        | \$2             | \$0                | 17.63%     |               |
| 4 Ever Life Ins Co                   | 80985     | IL  | L&D     | \$64             | 0.00%        | \$64            | \$4                | 6.16%      |               |
| 5 Star Life Ins Co                   | 77879     | NE  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| AAA Life Ins Co                      | 71854     | MI  | L&D     | \$1,763          | 0.01%        | \$1,773         | \$453              | 25.53%     |               |
| Ability Ins Co                       | 71471     | NE  | L&D     | \$2,590          | 0.01%        | \$2,648         | \$5,798            | 218.93%    |               |
| Accendo Ins Co                       | 63444     | UT  | L&D     | \$0              | 0.00%        | \$3             | (\$5)              | -167.05%   |               |
| Ace Amer Ins Co                      | 22667     | PA  | P&C     | \$2,078          | 0.01%        | \$2,454         | \$176              | 7.15%      |               |
| Aegis Security Ins Co                | 33898     | PA  | P&C     | \$32             | 0.00%        | \$30            | \$6                | 19.69%     |               |
| Aetna Hlth & Life Ins Co             | 78700     | CT  | L&D     | \$531            | 0.00%        | \$530           | \$334              | 63.02%     |               |
| Aetna Hlth Inc PA Corp               | 95109     | PA  | HMO     | \$37,585         | 0.17%        | \$37,384        | \$26,867           | 71.87%     | 5,464         |
| Aetna Life Ins Co                    | 60054     | CT  | L&D     | \$645,249        | 2.93%        | \$645,869       | \$563,088          | 87.18%     |               |
| All Savers Ins Co                    | 82406     | IN  | L&D     | \$14,964         | 0.07%        | \$14,972        | \$13,308           | 88.89%     |               |
| Allianz Life Ins Co Of N Amer        | 90611     | MN  | L&D     | \$8,557          | 0.04%        | \$8,718         | \$5,495            | 63.03%     |               |
| Allstate Life Ins Co                 | 60186     | IL  | L&D     | \$149            | 0.00%        | \$148           | \$204              | 137.77%    |               |
| Amalgamated Life Ins Co              | 60216     | NY  | L&D     | \$135            | 0.00%        | \$135           | \$77               | 57.10%     |               |
| American Alt Ins Corp                | 19720     | DE  | P&C     | \$3,725          | 0.02%        | \$3,725         | \$2,076            | 55.73%     |               |
| American Bankers Ins Co Of FL        | 10111     | FL  | P&C     | \$6              | 0.00%        | \$6             | \$0                | -0.09%     |               |
| American Bankers Life Assur Co Of FL | 60275     | FL  | L&D     | \$151            | 0.00%        | \$152           | \$5                | 3.07%      |               |
| American Cas Co Of Reading PA        | 20427     | PA  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| American Family Life Assur Co of Col | 60380     | NE  | L&D     | \$87,635         | 0.40%        | \$88,206        | \$36,123           | 40.95%     |               |
| American Family Mut Ins Co SI        | 19275     | WI  | P&C     | \$4              | 0.00%        | \$5             | \$1                | 15.74%     |               |
| American Fidelity Assur Co           | 60410     | OK  | L&D     | \$14,116         | 0.06%        | \$14,007        | \$7,558            | 53.96%     |               |
| American Gen Life Ins Co             | 60488     | TX  | L&D     | \$1,271          | 0.01%        | \$1,277         | \$1,270            | 99.48%     |               |
| American Heritage Life Ins Co        | 60534     | FL  | L&D     | \$7,991          | 0.04%        | \$8,013         | \$2,772            | 34.59%     |               |
| American Hlth & Life Ins Co          | 60518     | TX  | L&D     | \$3,814          | 0.02%        | \$1,774         | \$863              | 48.63%     |               |
| American Home Assur Co               | 19380     | NY  | P&C     | \$37             | 0.00%        | \$36            | (\$1)              | -3.27%     |               |
| American Income Life Ins Co          | 60577     | IN  | L&D     | \$3,511          | 0.02%        | \$3,511         | \$1,056            | 30.07%     |               |
| American Memorial Life Ins Co        | 67989     | SD  | L&D     | \$0              | 0.00%        | \$0             | \$2                | 0.00%      |               |
| American Natl Ins Co                 | 60739     | TX  | L&D     | \$21             | 0.00%        | \$20            | \$11               | 53.50%     |               |
| American Natl Life Ins Co Of TX      | 71773     | TX  | L&D     | \$49             | 0.00%        | \$39            | \$51               | 128.67%    |               |
| American Public Life Ins Co          | 60801     | OK  | L&D     | \$182            | 0.00%        | \$183           | \$124              | 67.56%     |               |
| American Republic Ins Co             | 60836     | IA  | L&D     | \$283            | 0.00%        | \$285           | \$209              | 73.24%     |               |
| American Security Ins Co             | 42978     | DE  | P&C     | \$14             | 0.00%        | \$14            | \$0                | 0.66%      |               |
| American United Life Ins Co          | 60895     | IN  | L&D     | \$230            | 0.00%        | \$233           | \$42               | 17.78%     |               |
| Americo Fin Life & Ann Ins Co        | 61999     | TX  | L&D     | \$14             | 0.00%        | \$13            | \$6                | 43.81%     |               |
| Amerigroup Washington Inc            | 14073     | WA  | HMO     | \$491,085        | 2.23%        | \$491,088       | \$400,190          | 81.49%     | 152,976       |
| Ameritas Life Ins Corp               | 61301     | NE  | L&D     | \$13,622         | 0.06%        | \$13,596        | \$9,052            | 66.58%     |               |
| Amex Assur Co                        | 27928     | IL  | P&C     | \$847            | 0.00%        | \$860           | \$38               | 4.44%      |               |
| Anthem Life Ins Co                   | 61069     | IN  | L&D     | \$0              | 0.00%        | \$0             | \$13               | 4887.50%   |               |
| Arcadian Hlth Plan Inc               | 12151     | WA  | HCSC    | \$278,943        | 1.27%        | \$278,943       | \$234,928          | 84.22%     | 31,534        |

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| Arch Ins Co                         | 11150     | MO  | P&C     | \$268            | 0.00%        | \$258           | \$150              | 58.21%     |               |
| Assured Life Assn                   | 56499     | CO  | F       | \$119            | 0.00%        | \$121           | \$85               | 70.24%     |               |
| Assurity Life Ins Co                | 71439     | NE  | L&D     | \$1,258          | 0.01%        | \$1,262         | \$322              | 25.50%     |               |
| Asuris NW Hlth                      | 47350     | WA  | HCSC    | \$169,788        | 0.77%        | \$168,768       | \$124,434          | 73.73%     | 41,994        |
| Athene Ann & Life Co                | 61689     | IA  | L&D     | \$5              | 0.00%        | \$2             | \$0                | 0.00%      |               |
| Athene Annuity & Life Assur Co      | 61492     | DE  | L&D     | \$220            | 0.00%        | \$224           | \$5                | 2.01%      |               |
| Atlantic Specialty Ins Co           | 27154     | NY  | P&C     | \$543            | 0.00%        | \$522           | \$111              | 21.28%     |               |
| Auto Club Life Ins Co               | 84522     | MI  | L&D     | \$37             | 0.00%        | \$37            | \$38               | 101.70%    |               |
| AXA Equitable Life Ins Co           | 62944     | NY  | L&D     | \$152            | 0.00%        | \$154           | \$230              | 149.22%    |               |
| Axis Ins Co                         | 37273     | IL  | P&C     | \$461            | 0.00%        | \$492           | \$157              | 31.83%     |               |
| Baltimore Life Ins Co               | 61212     | MD  | L&D     | \$2              | 0.00%        | \$2             | \$0                | 0.00%      |               |
| Bankers Fidelity Life Ins Co        | 61239     | GA  | L&D     | \$456            | 0.00%        | \$374           | \$230              | 61.38%     |               |
| Bankers Life & Cas Co               | 61263     | IL  | L&D     | \$22,511         | 0.10%        | \$24,371        | \$18,142           | 74.44%     |               |
| Banner Life Ins Co                  | 94250     | MD  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| BCS Ins Co                          | 38245     | OH  | P&C     | \$1,197          | 0.01%        | \$1,187         | \$274              | 23.04%     |               |
| Beazley Ins Co Inc                  | 37540     | CT  | P&C     | \$1              | 0.00%        | \$1             | \$0                | 30.23%     |               |
| Benchmark Ins Co                    | 41394     | KS  | P&C     | \$1,756          | 0.01%        | \$1,756         | \$329              | 18.73%     |               |
| Berkley Life & Hlth Ins Co          | 64890     | IA  | L&D     | \$4,558          | 0.02%        | \$4,388         | \$2,611            | 59.50%     |               |
| Berkshire Hathaway Specialty Ins Co | 22276     | NE  | P&C     | \$711            | 0.00%        | \$571           | \$96               | 16.79%     |               |
| Berkshire Life Ins Co of Amer       | 71714     | MA  | L&D     | \$10,400         | 0.05%        | \$10,365        | \$8,992            | 86.76%     |               |
| Best Life & Hlth Ins Co             | 90638     | TX  | L&D     | \$3,149          | 0.01%        | \$3,157         | \$2,111            | 66.87%     |               |
| Boston Mut Life Ins Co              | 61476     | MA  | L&D     | \$743            | 0.00%        | \$810           | \$304              | 37.52%     |               |
| BridgeSpan Hlth Co                  | 95303     | UT  | HMO     | \$4,154          | 0.02%        | \$4,154         | \$514              | 12.38%     | 608           |
| Brighthouse Life Ins Co             | 87726     | DE  | L&D     | \$1,494          | 0.01%        | \$1,842         | \$4,525            | 245.62%    |               |
| Capitol Ind Corp                    | 10472     | WI  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Catholic Order Of Foresters         | 57487     | IL  | F       | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Central States H & L Co Of Omaha    | 61751     | NE  | L&D     | \$94             | 0.00%        | \$121           | (\$23)             | -19.43%    |               |
| Central States Ind Co Of Omaha      | 34274     | NE  | P&C     | \$74             | 0.00%        | \$75            | (\$17)             | -22.37%    |               |
| Centre Life Ins Co                  | 80896     | MA  | L&D     | \$257            | 0.00%        | \$268           | \$645              | 240.16%    |               |
| Chesapeake Life Ins Co              | 61832     | OK  | L&D     | \$3,269          | 0.01%        | \$3,266         | \$577              | 17.68%     |               |
| Christian Fidelity Life Ins Co      | 61859     | TX  | L&D     | \$24             | 0.00%        | \$23            | \$14               | 63.12%     |               |
| Cigna Hlth & Life Ins Co            | 67369     | CT  | L&D     | \$252,172        | 1.14%        | \$251,617       | \$194,002          | 77.10%     |               |
| Clover Ins Co                       | 86371     | NJ  | L&D     | \$4              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| CMFG Life Ins Co                    | 62626     | IA  | L&D     | \$4,783          | 0.02%        | \$4,775         | \$2,752            | 57.63%     |               |
| Colonial Life & Accident Ins Co     | 62049     | SC  | L&D     | \$20,832         | 0.09%        | \$20,948        | \$5,916            | 28.24%     |               |
| Colonial Penn Life Ins Co           | 62065     | PA  | L&D     | \$7,365          | 0.03%        | \$7,338         | \$4,793            | 65.31%     |               |
| Colorado Bankers Life Ins Co        | 84786     | NC  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Columbian Mut Life Ins Co           | 62103     | NY  | L&D     | \$48             | 0.00%        | \$48            | \$27               | 56.48%     |               |
| Columbus Life Ins Co                | 99937     | OH  | L&D     | \$0              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Combined Ins Co Of Amer             | 62146     | IL  | L&D     | \$5,657          | 0.03%        | \$5,703         | \$2,837            | 49.74%     |               |

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| Commencement Bay Risk Mgmt Ins Co    | 78879     | WA  | L&D     | \$363            | 0.00%        | \$363           | \$108              | 29.73%     |               |
| Commercial Travelers Life Ins Co     | 81426     | NY  | L&D     | \$5              | 0.00%        | \$5             | \$3                | 61.49%     |               |
| Commonwealth Ann & Life Ins Co       | 84824     | MA  | L&D     | \$14             | 0.00%        | \$15            | \$206              | 1406.69%   |               |
| Community Hlth Plan of WA            | 47049     | WA  | HCSC    | \$865,758        | 3.93%        | \$865,758       | \$752,691          | 86.94%     | 265,307       |
| Companion Life Ins Co                | 77828     | SC  | L&D     | \$13,945         | 0.06%        | \$13,945        | \$10,535           | 75.55%     |               |
| Compbenefits Ins Co                  | 60984     | TX  | L&D     | \$4              | 0.00%        | \$0             | \$0                | 0.00%      | 9             |
| Connecticut Gen Life Ins Co          | 62308     | CT  | L&D     | \$75             | 0.00%        | \$65            | \$268              | 411.75%    |               |
| Constitution Life Ins Co             | 62359     | TX  | L&D     | \$58             | 0.00%        | \$59            | \$9                | 16.15%     |               |
| Continental Amer Ins Co              | 71730     | NE  | L&D     | \$9,697          | 0.04%        | \$9,862         | \$2,897            | 29.37%     |               |
| Continental Cas Co                   | 20443     | IL  | P&C     | \$8,326          | 0.04%        | \$4,553         | \$31,736           | 697.03%    |               |
| Continental Gen Ins Co               | 71404     | TX  | L&D     | \$1,886          | 0.01%        | \$2,063         | \$2,720            | 131.83%    |               |
| Continental Life Ins Co Brentwood    | 68500     | TN  | L&D     | \$401            | 0.00%        | \$400           | \$365              | 91.17%     |               |
| Coordinated Care Corp                | 95831     | IN  | HMO     | \$251,275        | 1.14%        | \$251,275       | \$179,093          | 71.27%     | 47,270        |
| Coordinated Care of WA Inc           | 15352     | WA  | HCSC    | \$596,970        | 2.71%        | \$596,970       | \$564,281          | 94.52%     | 190,974       |
| Country Life Ins Co                  | 62553     | IL  | L&D     | \$1,441          | 0.01%        | \$1,473         | \$501              | 34.03%     |               |
| Croatian Fraternal Union Of Amer     | 56634     | PA  | F       | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Dearborn Natl Life Ins Co            | 71129     | IL  | L&D     | \$135            | 0.00%        | \$135           | \$228              | 169.44%    |               |
| Delaware Amer Life Ins Co            | 62634     | DE  | L&D     | \$41             | 0.00%        | \$41            | \$21               | 50.75%     |               |
| Delta Dental of WA                   | 47341     | WA  | HCSC    | \$498,870        | 2.26%        | \$497,653       | \$416,653          | 83.72%     | 1,122,784     |
| Dental Hlth Serv                     | 47490     | WA  | LHCSC   | \$9,191          | 0.04%        | \$9,193         | \$4,516            | 49.12%     | 22,836        |
| Dentegra Ins Co                      | 73474     | DE  | L&D     | \$21,073         | 0.10%        | \$20,852        | \$15,720           | 75.39%     | 39,344        |
| DSM USA Ins Co Inc                   | 67636     | TX  | L&D     | \$0              | 0.00%        | \$0             | \$70               | 0.00%      |               |
| Elips Life Ins Co                    | 85561     | MO  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| EMC Natl Life Co                     | 62928     | IA  | L&D     | \$26             | 0.00%        | \$26            | \$5                | 17.37%     |               |
| Envision Ins Co                      | 12747     | OH  | L&D     | \$24,106         | 0.11%        | \$24,106        | \$22,083           | 91.61%     | 46,454        |
| Equitable Life & Cas Ins Co          | 62952     | UT  | L&D     | \$473            | 0.00%        | \$472           | \$543              | 115.00%    |               |
| Equitable Natl Life Ins Co Inc       | 91785     | UT  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Everence Assn Inc                    | 57991     | IN  | F       | \$25             | 0.00%        | \$25            | \$63               | 250.19%    |               |
| Everest Reins Co                     | 26921     | DE  | P&C     | \$1,967          | 0.01%        | \$1,967         | \$482              | 24.49%     |               |
| Family Heritage Life Ins Co Of Amer  | 77968     | OH  | L&D     | \$3,776          | 0.02%        | \$3,760         | \$515              | 13.70%     |               |
| Family Life Ins Co                   | 63053     | TX  | L&D     | \$55             | 0.00%        | \$55            | \$38               | 70.53%     |               |
| Farm Bureau Life Ins Co              | 63088     | IA  | L&D     | \$6              | 0.00%        | \$7             | \$14               | 206.55%    |               |
| Farmers New World Life Ins Co        | 63177     | WA  | L&D     | \$949            | 0.00%        | \$949           | \$598              | 63.06%     |               |
| Federal Ins Co                       | 20281     | IN  | P&C     | \$2,151          | 0.01%        | \$2,134         | \$912              | 42.72%     |               |
| Federal Life Ins Co                  | 63223     | IL  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Federated Life Ins Co                | 63258     | MN  | L&D     | \$531            | 0.00%        | \$538           | (\$418)            | -77.77%    |               |
| Fidelity Life Assn A Legal Reserve L | 63290     | IL  | L&D     | \$0              | 0.00%        | \$0             | \$0                | -0.84%     |               |
| Fidelity Security Life Ins Co        | 71870     | MO  | L&D     | \$6,904          | 0.03%        | \$6,809         | \$4,043            | 59.38%     |               |
| First Allmerica Fin Life Ins Co      | 69140     | MA  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| First Hlth Life & Hlth Ins Co        | 90328     | TX  | L&D     | \$9,518          | 0.04%        | \$10,239        | \$6,284            | 61.37%     |               |

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| Forethought Life Ins Co              | 91642     | IN  | L&D     | \$696            | 0.00%        | \$695           | \$29               | 4.16%      |               |
| Freedom Life Ins Co Of Amer          | 62324     | TX  | L&D     | \$107            | 0.00%        | \$106           | \$73               | 69.35%     |               |
| Genworth Life & Ann Ins Co           | 65536     | VA  | L&D     | \$276            | 0.00%        | \$279           | \$563              | 201.40%    |               |
| Genworth Life Ins Co                 | 70025     | DE  | L&D     | \$63,583         | 0.29%        | \$64,397        | \$77,432           | 120.24%    |               |
| Gerber Life Ins Co                   | 70939     | NY  | L&D     | \$2,789          | 0.01%        | \$2,816         | \$1,486            | 52.75%     |               |
| Globe Life & Accident Ins Co         | 91472     | NE  | L&D     | \$2,025          | 0.01%        | \$2,030         | \$1,486            | 73.19%     |               |
| Golden Rule Ins Co                   | 62286     | IN  | L&D     | \$615            | 0.00%        | \$612           | \$368              | 60.23%     |               |
| Government Employees Ins Co          | 22063     | MD  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 15.52%     |               |
| Government Personnel Mut Life Ins Co | 63967     | TX  | L&D     | \$127            | 0.00%        | \$128           | \$73               | 57.37%     |               |
| GPM Hlth & Life Ins Co               | 67059     | WA  | L&D     | \$129            | 0.00%        | \$123           | \$119              | 97.21%     |               |
| Great Amer Ins Co                    | 16691     | OH  | P&C     | \$2              | 0.00%        | \$2             | \$0                | 0.00%      |               |
| Great Amer Life Ins Co               | 63312     | OH  | L&D     | \$195            | 0.00%        | \$212           | \$73               | 34.30%     |               |
| Great Northern Ins Co                | 20303     | IN  | P&C     | \$11             | 0.00%        | \$13            | (\$2)              | -14.20%    |               |
| Great Southern Life Ins Co           | 90212     | TX  | L&D     | \$46             | 0.00%        | \$47            | \$66               | 139.81%    |               |
| Great W Life & Ann Ins Co            | 68322     | CO  | L&D     | \$1,000          | 0.00%        | \$870           | \$967              | 111.15%    |               |
| Guarantee Trust Life Ins Co          | 64211     | IL  | L&D     | \$1,345          | 0.01%        | \$1,356         | \$477              | 35.15%     |               |
| Guaranty Income Life Ins Co          | 64238     | IA  | L&D     | \$29             | 0.00%        | \$29            | \$0                | 0.00%      |               |
| Guardian Life Ins Co Of Amer         | 64246     | NY  | L&D     | \$20,674         | 0.09%        | \$20,575        | \$17,836           | 86.69%     |               |
| Hartford Fire Ins Co                 | 19682     | CT  | P&C     | \$13             | 0.00%        | \$11            | \$0                | 0.00%      |               |
| Hartford Life & Accident Ins Co      | 70815     | CT  | L&D     | \$56,380         | 0.26%        | \$56,982        | \$23,663           | 41.53%     |               |
| HCC Life Ins Co                      | 92711     | IN  | L&D     | \$24,568         | 0.11%        | \$24,712        | \$22,931           | 92.79%     |               |
| Health Alliance NW Hlth Plan         | 15082     | WA  | HCSC    | \$64,983         | 0.29%        | \$64,983        | \$56,983           | 87.69%     | 7,607         |
| Health Net Hlth Plan of OR Inc       | 95800     | OR  | HMO     | \$21,890         | 0.10%        | \$21,890        | \$24,925           | 113.87%    | 4,692         |
| Health Net Life Ins Co               | 66141     | CA  | L&D     | \$43,765         | 0.20%        | \$43,765        | \$36,896           | 84.31%     |               |
| Highmark Cas Ins Co                  | 35599     | PA  | P&C     | \$1,162          | 0.01%        | \$1,162         | \$695              | 59.80%     |               |
| HM Life Ins Co                       | 93440     | PA  | L&D     | \$26,505         | 0.12%        | \$26,633        | \$18,717           | 70.28%     |               |
| Horace Mann Life Ins Co              | 64513     | IL  | L&D     | \$9              | 0.00%        | \$9             | \$0                | 2.24%      |               |
| Humana Hlth Plan Inc                 | 95885     | KY  | HMO     | \$140            | 0.00%        | \$140           | (\$1,099)          | -786.18%   | 1             |
| Humana Ins Co                        | 73288     | WI  | L&D     | \$166,192        | 0.75%        | \$166,192       | \$122,799          | 73.89%     | 122,886       |
| Humanadental Ins Co                  | 70580     | WI  | L&D     | \$9              | 0.00%        | \$1             | \$0                | 42.71%     | 62            |
| Illinois Mut Life Ins Co             | 64580     | IL  | L&D     | \$709            | 0.00%        | \$718           | \$758              | 105.57%    |               |
| Independence Amer Ins Co             | 26581     | DE  | P&C     | \$134            | 0.00%        | \$129           | \$43               | 33.46%     |               |
| Independent Order Of Foresters Us Br | 58068     | NY  | F       | \$328            | 0.00%        | \$328           | \$63               | 19.24%     |               |
| Individual Assur Co Life Hlth & Acc  | 81779     | OK  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Insurance Co of N Amer               | 22713     | PA  | P&C     | \$0              | 0.00%        | \$0             | \$17               | 0.00%      |               |
| Jackson Natl Life Ins Co             | 65056     | MI  | L&D     | \$6,998          | 0.03%        | \$6,866         | \$9,468            | 137.89%    |               |
| Jefferson Ins Co                     | 11630     | NY  | P&C     | \$1,157          | 0.01%        | \$1,035         | \$794              | 76.72%     |               |
| Jefferson Natl Life Ins Co           | 64017     | TX  | L&D     | \$0              | 0.00%        | \$0             | (\$1)              | -1070.21%  |               |
| John Alden Life Ins Co               | 65080     | WI  | L&D     | \$471            | 0.00%        | \$474           | \$2,700            | 569.96%    |               |
| John Hancock Life & Hlth Ins Co      | 93610     | MA  | L&D     | \$642            | 0.00%        | \$655           | \$1,049            | 160.10%    |               |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share and Loss Ratio  
Line of Business: Accident and Health

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Type(1) | Premiums Written | Market Share | Premiums Earned | Losses Incurred(2) | Loss Ratio | Enrollment(3) |
|--------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| John Hancock Life Ins Co USA         | 65838     | MI  | L&D     | \$39,003         | 0.18%        | \$39,356        | \$24,418           | 62.04%     |               |
| Kaiser Found Hlth Plan of the NW     | 95540     | OR  | HMO     | \$696,628        | 3.16%        | \$696,628       | \$700,915          | 100.62%    | 94,704        |
| Kaiser Found Hlth Plan of WA Options | 47055     | WA  | HCSC    | \$941,980        | 4.28%        | \$931,402       | \$794,886          | 85.34%     | 163,545       |
| Kaiser Foundation Hlth Plan of WA    | 95672     | WA  | HMO     | \$2,977,951      | 13.52%       | \$2,975,593     | \$2,671,398        | 89.78%     | 429,977       |
| Kansas City Life Ins Co              | 65129     | MO  | L&D     | \$1,677          | 0.01%        | \$1,667         | \$1,034            | 62.07%     |               |
| Knights Of Columbus                  | 58033     | CT  | F       | \$1,371          | 0.01%        | \$1,384         | \$372              | 26.90%     |               |
| Lafayette Life Ins Co                | 65242     | OH  | L&D     | \$1              | 0.00%        | \$1             | \$12               | 1521.41%   |               |
| Lamorak Ins Co                       | 20621     | PA  | P&C     | \$0              | 0.00%        | \$0             | (\$36)             | 0.00%      |               |
| Landcar Life Ins Co                  | 92274     | UT  | L&D     | \$0              | 0.00%        | \$5             | \$0                | 1.73%      |               |
| Langhorne Reins AZ Ltd               | 71323     | AZ  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Liberty Bankers Life Ins Co          | 68543     | OK  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 5.23%      |               |
| Liberty Life Assur Co Of Boston      | 65315     | NH  | L&D     | \$13,717         | 0.06%        | \$14,175        | \$15,340           | 108.21%    |               |
| Liberty Natl Life Ins Co             | 65331     | NE  | L&D     | \$29             | 0.00%        | \$29            | \$0                | 0.00%      |               |
| Life Ins Co Of N Amer                | 65498     | PA  | L&D     | \$75,839         | 0.34%        | \$77,857        | \$39,445           | 50.66%     |               |
| Life Ins Co Of The Southwest         | 65528     | TX  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Life Of The South Ins Co             | 97691     | GA  | L&D     | \$435            | 0.00%        | \$435           | \$61               | 13.93%     |               |
| LifeMap Assur Co                     | 97985     | OR  | L&D     | \$43,121         | 0.20%        | \$42,911        | \$27,995           | 65.24%     |               |
| LifeSecure Ins Co                    | 77720     | MI  | L&D     | \$2,509          | 0.01%        | \$2,439         | \$37               | 1.52%      |               |
| LifeShield Natl Ins Co               | 99724     | OK  | L&D     | \$1,035          | 0.00%        | \$1,035         | \$137              | 13.26%     |               |
| Lifewise Assur Co                    | 94188     | WA  | L&D     | \$135,547        | 0.62%        | \$133,795       | \$95,779           | 71.59%     |               |
| LifeWise Hlth Plan of WA             | 52633     | WA  | HCSC    | \$139,946        | 0.64%        | \$139,946       | \$101,073          | 72.22%     | 20,814        |
| Lincoln Benefit Life Co              | 65595     | NE  | L&D     | \$1,631          | 0.01%        | \$1,638         | \$1,891            | 115.41%    |               |
| Lincoln Heritage Life Ins Co         | 65927     | IL  | L&D     | \$9              | 0.00%        | \$9             | \$5                | 52.16%     |               |
| Lincoln Life & Ann Co of NY          | 62057     | NY  | L&D     | \$69             | 0.00%        | \$64            | \$37               | 57.97%     |               |
| Lincoln Natl Life Ins Co             | 65676     | IN  | L&D     | \$35,316         | 0.16%        | \$35,506        | \$24,075           | 67.81%     |               |
| Loyal Amer Life Ins Co               | 65722     | OH  | L&D     | \$25,072         | 0.11%        | \$24,415        | \$21,408           | 87.68%     |               |
| Lumico Life Ins Co                   | 73504     | MO  | L&D     | \$3              | 0.00%        | \$3             | \$0                | 0.00%      |               |
| Lyndon Southern Ins Co               | 10051     | DE  | P&C     | \$268            | 0.00%        | \$475           | \$47               | 10.00%     |               |
| Madison Natl Life Ins Co Inc         | 65781     | WI  | L&D     | \$986            | 0.00%        | \$973           | \$609              | 62.61%     |               |
| Manhattan Life Ins Co                | 65870     | NY  | L&D     | \$92             | 0.00%        | \$92            | \$76               | 82.34%     |               |
| ManhattanLife Assur Co of Amer       | 61883     | AR  | L&D     | \$281            | 0.00%        | \$298           | \$379              | 127.41%    |               |
| Markel Ins Co                        | 38970     | IL  | P&C     | \$156            | 0.00%        | \$155           | \$5                | 2.99%      |               |
| Massachusetts Mut Life Ins Co        | 65935     | MA  | L&D     | \$10,995         | 0.05%        | \$10,592        | \$10,075           | 95.12%     |               |
| Medamerica Ins Co                    | 69515     | PA  | L&D     | \$2,590          | 0.01%        | \$2,585         | \$976              | 37.74%     |               |
| Medco Containment Life Ins Co        | 63762     | PA  | L&D     | \$8,249          | 0.04%        | \$8,249         | \$7,243            | 87.80%     | 9,385         |
| Medico Corp Life Ins Co              | 79987     | IA  | L&D     | \$78             | 0.00%        | \$78            | \$85               | 109.10%    |               |
| Medico Ins Co                        | 31119     | IA  | L&D     | \$1,636          | 0.01%        | \$1,647         | \$1,658            | 100.67%    |               |
| Merit Life Ins Co                    | 65951     | IN  | L&D     | (\$888)          | 0.00%        | \$768           | \$453              | 58.97%     |               |
| Metropolitan Life Ins Co             | 65978     | NY  | L&D     | \$118,700        | 0.54%        | \$114,761       | \$108,973          | 94.96%     |               |
| Metropolitan Tower Life Ins Co       | 97136     | NE  | L&D     | \$30             | 0.00%        | \$31            | \$70               | 227.66%    |               |

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|-------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| Mid West Natl Life Ins Co Of TN     | 66087     | TX  | L&D     | \$188            | 0.00%        | \$190           | \$115              | 60.61%     |               |
| Midland Natl Life Ins Co            | 66044     | IA  | L&D     | \$0              | 0.00%        | \$0             | \$10               | 41058.33%  |               |
| Minnesota Life Ins Co               | 66168     | MN  | L&D     | \$11,225         | 0.05%        | \$10,785        | \$5,828            | 54.04%     |               |
| Moda Hlth Plan Inc                  | 47098     | OR  | HCSC    | \$2              | 0.00%        | \$2             | (\$538)            | -23851.35% |               |
| Modern Woodmen Of Amer              | 57541     | IL  | F       | \$0              | 0.00%        | \$0             | \$5                | 6415.66%   |               |
| Molina Hlthcare of WA Inc           | 96270     | WA  | HMO     | \$2,464,183      | 11.18%       | \$2,470,423     | \$2,092,142        | 84.69%     | 781,467       |
| Mony Life Ins Co                    | 66370     | NY  | L&D     | \$487            | 0.00%        | \$515           | \$28               | 5.36%      |               |
| Mony Life Ins Co Of Amer            | 78077     | AZ  | L&D     | \$26             | 0.00%        | \$26            | \$0                | 0.00%      |               |
| Mutual Of Amer Life Ins Co          | 88668     | NY  | L&D     | \$9              | 0.00%        | \$9             | \$7                | 85.30%     |               |
| Mutual Of Omaha Ins Co              | 71412     | NE  | L&D     | \$30,372         | 0.14%        | \$30,507        | \$15,878           | 52.05%     |               |
| Mutual Trust Life Ins Co a Pan Amer | 66427     | IL  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Nassau Life Ins Co                  | 67814     | NY  | L&D     | \$2              | 0.00%        | \$0             | \$1                | 0.00%      |               |
| National Benefit Life Ins Co        | 61409     | NY  | L&D     | \$2              | 0.00%        | \$2             | \$0                | 0.00%      |               |
| National Cas Co                     | 11991     | OH  | P&C     | \$2              | 0.00%        | \$3             | (\$7)              | -294.57%   |               |
| National Guardian Life Ins Co       | 66583     | WI  | L&D     | \$1,320          | 0.01%        | \$1,307         | \$645              | 49.34%     |               |
| National Hlth Ins Co                | 82538     | TX  | L&D     | \$400            | 0.00%        | \$353           | \$300              | 85.08%     |               |
| National Life Ins Co                | 66680     | VT  | L&D     | \$59             | 0.00%        | \$78            | \$133              | 171.53%    |               |
| National Teachers Assoc Life Ins Co | 87963     | TX  | L&D     | \$51             | 0.00%        | \$51            | \$5                | 10.33%     |               |
| National Union Fire Ins Co Of Pitts | 19445     | PA  | P&C     | \$26,907         | 0.12%        | (\$3,078)       | \$2,085            | -67.74%    |               |
| Nationwide Life Ins Co              | 66869     | OH  | L&D     | \$3,635          | 0.02%        | \$3,640         | \$6,920            | 190.11%    |               |
| Nationwide Mut Ins Co               | 23787     | OH  | P&C     | \$0              | 0.00%        | \$0             | \$2                | 0.00%      |               |
| Natl Foundation Life Ins Co         | 98205     | TX  | L&D     | \$41             | 0.00%        | \$39            | \$49               | 124.52%    |               |
| New England Life Ins Co             | 91626     | MA  | L&D     | \$36             | 0.00%        | \$36            | \$0                | 0.00%      |               |
| New Era Life Ins Co                 | 78743     | TX  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| New York Life Ins Co                | 66915     | NY  | L&D     | \$11,972         | 0.05%        | \$12,021        | \$5,244            | 43.62%     |               |
| North Amer Specialty Ins Co         | 29874     | NH  | P&C     | \$0              | 0.00%        | \$0             | \$6                | 0.00%      |               |
| North River Ins Co                  | 21105     | NJ  | P&C     | \$0              | 0.00%        | \$0             | \$303              | 0.00%      |               |
| Northwestern Long Term Care Ins Co  | 69000     | WI  | L&D     | \$15,055         | 0.07%        | \$15,022        | \$5,101            | 33.96%     |               |
| Northwestern Mut Life Ins Co        | 67091     | WI  | L&D     | \$22,223         | 0.10%        | \$21,968        | \$13,675           | 62.25%     |               |
| Ohio Cas Ins Co                     | 24074     | NH  | P&C     | \$0              | 0.00%        | \$1             | \$0                | -21.66%    |               |
| Ohio Natl Life Assur Corp           | 89206     | OH  | L&D     | \$502            | 0.00%        | \$511           | \$951              | 186.24%    |               |
| Ohio Natl Life Ins Co               | 67172     | OH  | L&D     | \$133            | 0.00%        | \$133           | \$49               | 36.96%     |               |
| Old Amer Ins Co                     | 67199     | MO  | L&D     | \$44             | 0.00%        | \$46            | \$196              | 430.65%    |               |
| Old Republic Ins Co                 | 24147     | PA  | P&C     | \$0              | 0.00%        | \$0             | (\$8)              | 0.00%      |               |
| Omaha Ins Co                        | 13100     | NE  | L&D     | \$432            | 0.00%        | \$431           | \$429              | 99.58%     |               |
| Oxford Life Ins Co                  | 76112     | AZ  | L&D     | \$215            | 0.00%        | \$217           | \$177              | 81.91%     |               |
| Pacific Guardian Life Ins Co Ltd    | 64343     | HI  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Pacific Ind Co                      | 20346     | WI  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Pacific Life & Ann Co               | 97268     | AZ  | L&D     | \$0              | 0.00%        | \$0             | \$4                | 0.00%      |               |
| Pacificare Life & Hlth Ins Co       | 70785     | IN  | L&D     | \$1,963          | 0.01%        | \$1,963         | \$1,743            | 88.82%     |               |

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|--------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| Pacificsource Comm Hlth Plans        | 12595     | OR  | HCSC    | \$1,368          | 0.01%        | \$1,373         | \$1,531            | 111.51%    | 196           |
| Pan Amer Life Ins Co                 | 67539     | LA  | L&D     | \$602            | 0.00%        | \$613           | \$937              | 152.94%    |               |
| Paul Revere Life Ins Co              | 67598     | MA  | L&D     | \$2,955          | 0.01%        | \$3,218         | \$6,848            | 212.82%    |               |
| Pavonia Life Ins Co of MI            | 93777     | MI  | L&D     | \$41             | 0.00%        | \$41            | (\$11)             | -27.11%    |               |
| Penn Mut Life Ins Co                 | 67644     | PA  | L&D     | \$80             | 0.00%        | \$85            | (\$770)            | -902.58%   |               |
| Pennsylvania Life Ins Co             | 67660     | PA  | L&D     | \$156            | 0.00%        | \$139           | \$145              | 104.14%    | 438           |
| Philadelphia Amer Life Ins Co        | 67784     | TX  | L&D     | \$50             | 0.00%        | \$39            | \$236              | 604.23%    |               |
| Physicians Life Ins Co               | 72125     | NE  | L&D     | \$53             | 0.00%        | \$53            | \$54               | 101.81%    |               |
| Physicians Mut Ins Co                | 80578     | NE  | L&D     | \$1,886          | 0.01%        | \$1,864         | \$703              | 37.73%     |               |
| Pioneer Mut Life Ins Co              | 67911     | ND  | L&D     | (\$6)            | 0.00%        | (\$6)           | \$0                | 0.00%      |               |
| Plateau Ins Co                       | 97152     | TN  | L&D     | \$195            | 0.00%        | \$176           | \$32               | 18.39%     |               |
| Premera Blue Cross                   | 47570     | WA  | HCSC    | \$2,686,256      | 12.19%       | \$2,713,199     | \$2,184,754        | 80.52%     | 579,689       |
| Primerica Life Ins Co                | 65919     | TN  | L&D     | \$2              | 0.00%        | \$2             | \$0                | -2.16%     |               |
| Principal Life Ins Co                | 61271     | IA  | L&D     | \$47,953         | 0.22%        | \$45,061        | \$28,683           | 63.66%     |               |
| Professional Ins Co                  | 68047     | TX  | L&D     | \$31             | 0.00%        | \$32            | \$12               | 36.18%     |               |
| Protective Life Ins Co               | 68136     | TN  | L&D     | \$20             | 0.00%        | \$22            | \$16               | 70.12%     |               |
| Providence Hlth Assur                | 15203     | OR  | HCSC    | \$37,445         | 0.17%        | \$37,445        | \$35,461           | 94.70%     | 3,639         |
| Providence Hlth Plan                 | 95005     | OR  | HMO     | \$36,541         | 0.17%        | \$36,541        | \$36,172           | 98.99%     | 5,621         |
| Provident Life & Accident Ins Co     | 68195     | TN  | L&D     | \$17,683         | 0.08%        | \$18,158        | \$15,258           | 84.03%     |               |
| Provident Life & Cas Ins Co          | 68209     | TN  | L&D     | \$412            | 0.00%        | \$417           | \$238              | 57.10%     |               |
| Prudential Ins Co Of Amer            | 68241     | NJ  | L&D     | \$54,536         | 0.25%        | \$54,956        | \$27,876           | 50.72%     |               |
| Puritan Life Ins Co of Amer          | 71390     | TX  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Pyramid Life Ins Co                  | 68284     | KS  | L&D     | \$22             | 0.00%        | \$22            | \$0                | 0.00%      |               |
| QBE Ins Corp                         | 39217     | PA  | P&C     | \$15,028         | 0.07%        | \$13,321        | \$6,877            | 51.62%     |               |
| Regence BCBS of OR                   | 54933     | OR  | HCSC    | \$255,376        | 1.16%        | \$255,629       | \$205,465          | 80.38%     | 60,308        |
| Regence BlueShield                   | 53902     | WA  | HCSC    | \$1,746,926      | 7.93%        | \$1,755,860     | \$1,362,021        | 77.57%     | 433,964       |
| Regence Blueshield Of ID Inc         | 60131     | ID  | L&D     | \$9,727          | 0.04%        | \$9,727         | \$8,008            | 82.33%     | 1,734         |
| Reliable Life Ins Co                 | 68357     | MO  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Reliance Standard Life Ins Co        | 68381     | IL  | L&D     | \$16,780         | 0.08%        | \$16,996        | \$15,478           | 91.06%     |               |
| Reliastar Life Ins Co                | 67105     | MN  | L&D     | \$15,756         | 0.07%        | \$15,622        | \$6,878            | 44.03%     |               |
| Reliastar Life Ins Co Of NY          | 61360     | NY  | L&D     | \$251            | 0.00%        | \$264           | \$0                | 0.03%      |               |
| Renaissance Life & Hlth Ins Co of Am | 61700     | IN  | L&D     | \$2,057          | 0.01%        | \$2,055         | \$1,542            | 75.03%     | 3,619         |
| Reserve Natl Ins Co                  | 68462     | OK  | L&D     | \$76             | 0.00%        | \$77            | \$33               | 43.55%     |               |
| RiverSource Life Ins Co              | 65005     | MN  | L&D     | \$9,116          | 0.04%        | \$9,139         | \$9,606            | 105.11%    |               |
| Royal Neighbors Of Amer              | 57657     | IL  | F       | \$34             | 0.00%        | \$34            | \$25               | 76.00%     |               |
| S USA Life Ins Co Inc                | 60183     | AZ  | L&D     | \$0              | 0.00%        | \$0             | \$0                | -34.16%    |               |
| SBLI USA Life Ins Co Inc             | 60176     | NY  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 27.56%     |               |
| Securian Life Ins Co                 | 93742     | MN  | L&D     | \$1,127          | 0.01%        | \$1,134         | \$300              | 26.41%     |               |
| Security Mut Life Ins Co Of NY       | 68772     | NY  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Senior Hlth Ins Co of PA             | 76325     | PA  | L&D     | \$1,647          | 0.01%        | \$1,933         | \$8,561            | 442.92%    |               |

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| Sentinel Security Life Ins Co        | 68802     | UT  | L&D     | \$24             | 0.00%        | \$24            | \$16               | 67.44%     |               |
| Sentry Ins A Mut Co                  | 24988     | WI  | P&C     | \$116            | 0.00%        | \$171           | \$218              | 127.54%    |               |
| Sentry Life Ins Co                   | 68810     | WI  | L&D     | \$41             | 0.00%        | \$41            | \$100              | 242.05%    |               |
| Shenandoah Life Ins Co               | 68845     | VA  | L&D     | \$15             | 0.00%        | \$15            | \$24               | 154.86%    |               |
| Sierra Hlth & Life Ins Co Inc        | 71420     | NV  | L&D     | \$903            | 0.00%        | \$903           | \$974              | 107.90%    | 115           |
| SilverScript Ins Co                  | 12575     | TN  | HCSC    | \$56,885         | 0.26%        | \$57,264        | \$41,005           | 71.61%     | 78,917        |
| Sirius Amer Ins Co                   | 38776     | NY  | P&C     | \$1,250          | 0.01%        | \$943           | \$533              | 56.52%     |               |
| Slovene Natl Benefit Society         | 57673     | PA  | F       | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Sons Of Norway                       | 57142     | MN  | F       | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| Soundpath Hlth                       | 12909     | WA  | HCSC    | \$189,863        | 0.86%        | \$189,863       | \$170,252          | 89.67%     | 22,572        |
| St Paul Fire & Marine Ins Co         | 24767     | CT  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Standard Ins Co                      | 69019     | OR  | L&D     | \$95,394         | 0.43%        | \$95,539        | \$75,283           | 78.80%     |               |
| Standard Life & Accident Ins Co      | 86355     | TX  | L&D     | \$1,239          | 0.01%        | \$1,280         | \$938              | 73.33%     |               |
| Standard Security Life Ins Co Of NY  | 69078     | NY  | L&D     | \$19             | 0.00%        | \$19            | \$24               | 126.42%    |               |
| Starmount Life Ins Co                | 68985     | ME  | L&D     | \$569            | 0.00%        | \$568           | \$313              | 55.09%     |               |
| Starnet Ins Co                       | 40045     | IA  | P&C     | \$261            | 0.00%        | \$261           | \$38               | 14.45%     |               |
| Starr Ind & Liab Co                  | 38318     | TX  | P&C     | \$328            | 0.00%        | \$287           | \$557              | 193.97%    |               |
| State Farm Mut Auto Ins Co           | 25178     | IL  | P&C     | \$22,143         | 0.10%        | \$18,229        | \$13,147           | 72.12%     |               |
| State Life Ins Co                    | 69116     | IN  | L&D     | \$270            | 0.00%        | \$270           | \$62               | 23.01%     |               |
| State Mut Ins Co                     | 69132     | GA  | L&D     | \$23             | 0.00%        | \$23            | \$9                | 38.78%     |               |
| Sterling Investors Life Ins Co       | 89184     | IN  | L&D     | \$28             | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Sterling Life Ins Co                 | 77399     | IL  | L&D     | \$11,171         | 0.05%        | \$11,262        | \$7,621            | 67.67%     |               |
| Sun Life & Hlth Ins Co               | 80926     | MI  | L&D     | \$153            | 0.00%        | \$153           | \$334              | 217.90%    |               |
| Sunset Life Ins Co Of Amer           | 69272     | MO  | L&D     | \$0              | 0.00%        | \$0             | (\$1)              | -482.40%   |               |
| Surety Life Ins Co                   | 69310     | NE  | L&D     | \$3              | 0.00%        | \$3             | \$0                | 0.00%      |               |
| Symetra Life Ins Co                  | 68608     | IA  | L&D     | \$33,485         | 0.15%        | \$33,524        | \$26,376           | 78.68%     |               |
| Symphonix Hlth Ins Inc               | 84549     | IL  | L&D     | \$12,574         | 0.06%        | \$13,353        | \$9,253            | 69.30%     | 17,790        |
| Talcott Resolution Life & Ann Ins Co | 71153     | CT  | L&D     | (\$2)            | 0.00%        | (\$2)           | \$0                | 0.00%      |               |
| Talcott Resolution Life Ins Co       | 88072     | CT  | L&D     | \$1,010          | 0.00%        | \$1,011         | \$622              | 61.55%     |               |
| Teachers Ins & Ann Assoc Of Amer     | 69345     | NY  | L&D     | \$382            | 0.00%        | \$389           | \$1,148            | 295.28%    |               |
| The Cincinnati Life Ins Co           | 76236     | OH  | L&D     | \$11             | 0.00%        | \$11            | \$0                | 3.32%      |               |
| Thrivent Financial For Lutherans     | 56014     | WI  | F       | \$8,858          | 0.04%        | \$8,728         | \$6,786            | 77.75%     |               |
| TIAA Cref Life Ins Co                | 60142     | NY  | L&D     | \$123            | 0.00%        | \$124           | \$5                | 3.77%      |               |
| Timber Products Manufacturers Trust  | 12239     | WA  | MEWA    | \$21,768         | 0.10%        | \$21,768        | \$16,705           | 76.74%     | 6,669         |
| Time Ins Co II                       | 69477     | PR  | L&D     | \$10,658         | 0.05%        | \$10,695        | \$12,461           | 116.52%    |               |
| Transamerica Cas Ins Co              | 10952     | IA  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Transamerica Financial Life Ins Co   | 70688     | NY  | L&D     | \$62             | 0.00%        | \$63            | \$4                | 6.89%      |               |
| Transamerica Life Ins Co             | 86231     | IA  | L&D     | \$28,045         | 0.13%        | \$28,334        | \$30,729           | 108.45%    |               |
| Transamerica Premier Life Ins Co     | 66281     | IA  | L&D     | \$7,720          | 0.04%        | \$24,875        | \$12,710           | 51.10%     |               |
| Travelers Ind Co                     | 25658     | CT  | P&C     | \$0              | 0.00%        | \$20            | \$0                | 0.00%      |               |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share and Loss Ratio  
Line of Business: Accident and Health

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Type(1) | Premiums Written | Market Share | Premiums Earned | Losses Incurred(2) | Loss Ratio | Enrollment(3) |
|--------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| Travelers Ind Co Of CT               | 25682     | CT  | P&C     | \$0              | 0.00%        | \$0             | (\$29)             | 0.00%      |               |
| Travelers Protective Assn Of Amer    | 56006     | MO  | F       | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Trustmark Ins Co                     | 61425     | IL  | L&D     | \$344            | 0.00%        | \$344           | \$130              | 37.96%     |               |
| Trustmark Life Ins Co                | 62863     | IL  | L&D     | \$3,296          | 0.01%        | \$3,340         | \$1,568            | 46.94%     |               |
| Unicare Life & Hlth Ins Co           | 80314     | IN  | L&D     | \$65             | 0.00%        | \$63            | \$53               | 83.89%     |               |
| Unified Life Ins Co                  | 11121     | TX  | L&D     | \$21             | 0.00%        | \$21            | \$292              | 1366.98%   |               |
| Unimerica Ins Co                     | 91529     | WI  | L&D     | \$12,816         | 0.06%        | \$12,901        | \$9,285            | 71.97%     |               |
| Union Fidelity Life Ins Co           | 62596     | KS  | L&D     | \$318            | 0.00%        | \$318           | \$94               | 29.58%     |               |
| Union Labor Life Ins Co              | 69744     | MD  | L&D     | \$6,165          | 0.03%        | \$6,203         | \$2,498            | 40.27%     |               |
| Union Security Ins Co                | 70408     | KS  | L&D     | \$11,187         | 0.05%        | \$10,775        | \$8,836            | 82.01%     |               |
| United Amer Ins Co                   | 92916     | NE  | L&D     | \$6,122          | 0.03%        | \$6,132         | \$4,621            | 75.35%     |               |
| United Concordia Ins Co              | 85766     | AZ  | L&D     | \$5,094          | 0.02%        | \$5,094         | \$3,942            | 77.38%     | 10,624        |
| United Heritage Life Ins Co          | 63983     | ID  | L&D     | \$318            | 0.00%        | \$320           | \$188              | 58.67%     |               |
| United Home Life Ins Co              | 69922     | IN  | L&D     | \$1              | 0.00%        | \$1             | \$0                | 0.00%      |               |
| United Ins Co Of Amer                | 69930     | IL  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| United Of Omaha Life Ins Co          | 69868     | NE  | L&D     | \$73,109         | 0.33%        | \$73,198        | \$56,074           | 76.60%     |               |
| United Security Assur Co Of PA       | 42129     | PA  | L&D     | \$771            | 0.00%        | \$778           | \$1,009            | 129.69%    |               |
| United States Fidelity & Guar Co     | 25887     | CT  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| United States Fire Ins Co            | 21113     | DE  | P&C     | \$3,481          | 0.02%        | \$3,481         | \$2,078            | 59.70%     |               |
| United States Life Ins Co in the Cit | 70106     | NY  | L&D     | (\$726)          | 0.00%        | \$1,140         | \$19               | 1.68%      |               |
| United Transportation Union Ins Assn | 56413     | OH  | F       | \$45             | 0.00%        | \$45            | \$3                | 5.81%      |               |
| United World Life Ins Co             | 72850     | NE  | L&D     | \$460            | 0.00%        | \$465           | \$320              | 68.91%     |               |
| UnitedHealthcare Ins Co              | 79413     | CT  | L&D     | \$1,351,492      | 6.13%        | \$1,377,240     | \$1,097,358        | 79.68%     |               |
| UnitedHealthcare Life Ins Co         | 97179     | WI  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| UnitedHealthcare of OR Inc           | 95893     | OR  | HMO     | \$961,717        | 4.36%        | \$962,176       | \$806,053          | 83.77%     | 89,398        |
| UnitedHealthCare of WA Inc           | 48038     | WA  | HCSC    | \$921,938        | 4.18%        | \$923,158       | \$752,166          | 81.48%     | 251,985       |
| Unum Life Ins Co Of Amer             | 62235     | ME  | L&D     | \$93,353         | 0.42%        | \$94,445        | \$117,881          | 124.81%    |               |
| US Br Great West Life Assur Co       | 80705     | MI  | L&D     | \$115            | 0.00%        | \$117           | \$21               | 18.42%     |               |
| US Br Sun Life Assur Co of Canada    | 80802     | MI  | L&D     | \$96,715         | 0.44%        | \$97,096        | \$61,379           | 63.21%     |               |
| US Business of Canada Life Assur Co  | 80659     | MI  | L&D     | \$14             | 0.00%        | \$15            | \$68               | 455.89%    |               |
| USAA Life Ins Co                     | 69663     | TX  | L&D     | \$12,796         | 0.06%        | \$12,769        | \$8,966            | 70.21%     |               |
| USable Life                          | 94358     | AR  | L&D     | \$966            | 0.00%        | \$961           | \$1,012            | 105.27%    |               |
| Vigilant Ins Co                      | 20397     | NY  | P&C     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Voya Ins & Ann Co                    | 80942     | IA  | L&D     | \$0              | 0.00%        | \$0             | \$14               | 28733.33%  |               |
| VSP Vision Care Inc                  | 53031     | VA  | HCSC    | \$59,405         | 0.27%        | \$59,405        | \$48,255           | 81.23%     | 974,514       |
| Washington Natl Ins Co               | 70319     | IN  | L&D     | \$1,336          | 0.01%        | \$1,347         | \$1,012            | 75.18%     |               |
| Wellcare Prescription Ins Inc        | 10155     | FL  | HCSC    | \$20,972         | 0.10%        | \$20,972        | \$13,832           | 65.96%     | 27,864        |
| Wesco Ins Co                         | 25011     | DE  | P&C     | \$0              | 0.00%        | \$0             | (\$13)             | 0.00%      |               |
| West Coast Life Ins Co               | 70335     | NE  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Western & Southern Life Ins Co       | 70483     | OH  | L&D     | \$11             | 0.00%        | \$11            | \$0                | 0.00%      |               |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

## Line of Business: Accident and Health

All Authorized Companies

Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Type(1) | Premiums Written | Market Share | Premiums Earned | Losses Incurred(2) | Loss Ratio | Enrollment(3) |
|--------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| Western Grocers Employee Benefit Tru | 12339     | OR  | MEWA    | \$9,410          | 0.04%        | \$9,410         | \$9,009            | 95.75%     | 2,626         |
| Western United Life Assur Co         | 85189     | WA  | L&D     | \$330            | 0.00%        | \$316           | \$377              | 119.16%    |               |
| Westport Ins Corp                    | 39845     | MO  | P&C     | \$1,278          | 0.01%        | \$1,282         | \$668              | 52.07%     |               |
| Wilcac Life Ins Co                   | 62413     | IL  | L&D     | \$0              | 0.00%        | \$0             | \$5                | 0.00%      |               |
| Wilco Life Ins Co                    | 65900     | IN  | L&D     | \$23             | 0.00%        | \$24            | \$69               | 292.29%    |               |
| Willamette Dental of WA Inc          | 47050     | WA  | LHCSC   | \$63,596         | 0.29%        | \$63,596        | \$57,960           | 91.14%     | 144,921       |
| Wilton Reassur Life Co of NY         | 60704     | NY  | L&D     | \$0              | 0.00%        | \$0             | \$0                | 0.00%      |               |
| Woodmen World Life Ins Soc           | 57320     | NE  | F       | \$51             | 0.00%        | \$51            | \$0                | 0.00%      |               |
| Zurich Amer Ins Co                   | 16535     | NY  | P&C     | \$684            | 0.00%        | \$613           | \$2,446            | 398.81%    |               |
| Zurich Amer Life Ins Co              | 90557     | IL  | L&D     | \$135            | 0.00%        | \$143           | \$32               | 22.44%     |               |
| Totals (Loss Ratio is average)(4)    |           |     |         | \$22,033,889     | 100.00%      | \$22,069,688    | \$18,390,779       | 83.33%     | 6,319,897     |

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(3) Enrollment only provided by companies filing the NAIC Health blank.

(4)Totals do not represent all health coverage in Washington.

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Annuities

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All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary  | Credit | Group    | Industrial | Total     | Market Share |
|--------------------------------------|-----------|-----|-----------|--------|----------|------------|-----------|--------------|
| AAA Life Ins Co                      | 71854     | MI  | \$159     | \$0    | \$0      | \$0        | \$159     | 0.00%        |
| Aetna Life Ins Co                    | 60054     | CT  | \$0       | \$0    | (\$32)   | \$0        | (\$32)    | 0.00%        |
| Allianz Life Ins Co Of N Amer        | 90611     | MN  | \$206,550 | \$0    | \$0      | \$0        | \$206,550 | 4.29%        |
| Allstate Life Ins Co                 | 60186     | IL  | \$959     | \$0    | \$2      | \$0        | \$961     | 0.02%        |
| American Amicable Life Ins Co Of TX  | 68594     | TX  | \$21      | \$0    | \$0      | \$0        | \$21      | 0.00%        |
| American Bankers Life Assur Co Of FL | 60275     | FL  | \$4       | \$0    | \$0      | \$0        | \$4       | 0.00%        |
| American Equity Invest Life Ins Co   | 92738     | IA  | \$83,359  | \$0    | \$0      | \$0        | \$83,359  | 1.73%        |
| American Family Life Ins Co          | 60399     | WI  | \$20      | \$0    | \$0      | \$0        | \$20      | 0.00%        |
| American Fidelity Assur Co           | 60410     | OK  | \$1,289   | \$0    | \$31     | \$0        | \$1,320   | 0.03%        |
| American Fidelity Life Ins Co        | 60429     | FL  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| American Gen Life Ins Co             | 60488     | TX  | \$188,838 | \$0    | \$2,012  | \$0        | \$190,850 | 3.97%        |
| American Memorial Life Ins Co        | 67989     | SD  | \$6       | \$0    | \$1      | \$0        | \$7       | 0.00%        |
| American Natl Ins Co                 | 60739     | TX  | \$29,147  | \$0    | \$910    | \$0        | \$30,057  | 0.62%        |
| American Republic Ins Co             | 60836     | IA  | \$0       | \$0    | \$0      | \$0        | \$0       | 0.00%        |
| American United Life Ins Co          | 60895     | IN  | \$11,938  | \$0    | \$22,118 | \$0        | \$34,056  | 0.71%        |
| Americo Fin Life & Ann Ins Co        | 61999     | TX  | \$16,345  | \$0    | \$2      | \$0        | \$16,348  | 0.34%        |
| Ameritas Life Ins Corp               | 61301     | NE  | \$8,068   | \$0    | \$5,699  | \$0        | \$13,767  | 0.29%        |
| Amica Life Ins Co                    | 72222     | RI  | \$103     | \$0    | \$0      | \$0        | \$103     | 0.00%        |
| Annuity Investors Life Ins Co        | 93661     | OH  | \$4,720   | \$0    | \$0      | \$0        | \$4,720   | 0.10%        |
| Assurity Life Ins Co                 | 71439     | NE  | \$677     | \$0    | \$0      | \$0        | \$677     | 0.01%        |
| Athene Ann & Life Assur Co of NY     | 68039     | NY  | \$34      | \$0    | \$1      | \$0        | \$34      | 0.00%        |
| Athene Ann & Life Co                 | 61689     | IA  | \$173,297 | \$0    | \$45,660 | \$0        | \$218,957 | 4.55%        |
| Athene Annuity & Life Assur Co       | 61492     | DE  | \$9       | \$0    | \$0      | \$0        | \$9       | 0.00%        |
| Atlantic Coast Life Ins Co           | 61115     | SC  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Auto Club Life Ins Co                | 84522     | MI  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| AXA Equitable Life Ins Co            | 62944     | NY  | \$129,083 | \$0    | \$14,629 | \$0        | \$143,712 | 2.99%        |
| Baltimore Life Ins Co                | 61212     | MD  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Bankers Fidelity Life Ins Co         | 61239     | GA  | \$2       | \$0    | \$0      | \$0        | \$2       | 0.00%        |
| Bankers Life & Cas Co                | 61263     | IL  | \$43,763  | \$0    | \$0      | \$0        | \$43,763  | 0.91%        |
| Bankers Life Ins Co                  | 81043     | NC  | \$13,343  | \$0    | \$0      | \$0        | \$13,343  | 0.28%        |
| Banner Life Ins Co                   | 94250     | MD  | \$0       | \$0    | \$5,598  | \$0        | \$5,598   | 0.12%        |
| Beneficial Life Ins Co               | 61395     | UT  | \$181     | \$0    | \$0      | \$0        | \$181     | 0.00%        |
| Berkley Life & Hlth Ins Co           | 64890     | IA  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Brighthouse Life Ins Co              | 87726     | DE  | \$74,990  | \$0    | \$3      | \$0        | \$74,993  | 1.56%        |
| Chesapeake Life Ins Co               | 61832     | OK  | \$3       | \$0    | \$0      | \$0        | \$3       | 0.00%        |
| Church Life Ins Corp                 | 61875     | NY  | \$151     | \$0    | \$830    | \$0        | \$981     | 0.02%        |
| CICA Life Ins Co of Amer             | 71463     | CO  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| CM Life Ins Co                       | 93432     | CT  | \$13,895  | \$0    | \$0      | \$0        | \$13,895  | 0.29%        |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Annuities

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary  | Credit | Group    | Industrial | Total     | Market Share |
|--------------------------------------|-----------|-----|-----------|--------|----------|------------|-----------|--------------|
| CMFG Life Ins Co                     | 62626     | IA  | \$4,672   | \$0    | \$0      | \$0        | \$4,672   | 0.10%        |
| Colorado Bankers Life Ins Co         | 84786     | NC  | \$11,425  | \$0    | \$0      | \$0        | \$11,425  | 0.24%        |
| Columbian Life Ins Co                | 76023     | IL  | \$8       | \$0    | \$0      | \$0        | \$8       | 0.00%        |
| Columbian Mut Life Ins Co            | 62103     | NY  | \$0       | \$0    | \$0      | \$0        | \$0       | 0.00%        |
| Columbus Life Ins Co                 | 99937     | OH  | \$4,475   | \$0    | \$0      | \$0        | \$4,475   | 0.09%        |
| Commonwealth Ann & Life Ins Co       | 84824     | MA  | \$560     | \$0    | \$0      | \$0        | \$560     | 0.01%        |
| Continental Gen Ins Co               | 71404     | TX  | \$0       | \$0    | \$0      | \$0        | \$0       | 0.00%        |
| Country Investors Life Assur Co      | 94218     | IL  | \$2,481   | \$0    | \$0      | \$0        | \$2,481   | 0.05%        |
| Country Life Ins Co                  | 62553     | IL  | \$0       | \$0    | \$0      | \$0        | \$0       | 0.00%        |
| Delaware Life Ins Co                 | 79065     | DE  | \$67,456  | \$0    | \$3,446  | \$0        | \$70,903  | 1.47%        |
| Eagle Life Ins Co                    | 13183     | IA  | \$8,590   | \$0    | \$0      | \$0        | \$8,590   | 0.18%        |
| ELCO Mut Life & Ann                  | 84174     | IL  | \$205     | \$0    | \$0      | \$0        | \$205     | 0.00%        |
| EMC Natl Life Co                     | 62928     | IA  | \$19      | \$0    | \$0      | \$0        | \$19      | 0.00%        |
| Equitable Life & Cas Ins Co          | 62952     | UT  | \$7,029   | \$0    | \$0      | \$0        | \$7,029   | 0.15%        |
| Equitrust Life Ins Co                | 62510     | IL  | \$15,761  | \$0    | \$121    | \$0        | \$15,882  | 0.33%        |
| Family Life Ins Co                   | 63053     | TX  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Farm Bureau Life Ins Co              | 63088     | IA  | \$13      | \$0    | \$0      | \$0        | \$13      | 0.00%        |
| Farmers New World Life Ins Co        | 63177     | WA  | \$1,036   | \$0    | \$0      | \$0        | \$1,036   | 0.02%        |
| Federal Life Ins Co                  | 63223     | IL  | \$34      | \$0    | \$0      | \$0        | \$34      | 0.00%        |
| Federated Life Ins Co                | 63258     | MN  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Fidelity & Guar Life Ins Co          | 63274     | IA  | \$54,190  | \$0    | \$0      | \$0        | \$54,190  | 1.13%        |
| Fidelity Investments Life Ins Co     | 93696     | UT  | \$39,203  | \$0    | \$0      | \$0        | \$39,203  | 0.81%        |
| Fidelity Security Life Ins Co        | 71870     | MO  | \$30      | \$0    | \$0      | \$0        | \$30      | 0.00%        |
| Foresters Life Ins Ann Co            | 63495     | NY  | \$3,344   | \$0    | \$0      | \$0        | \$3,344   | 0.07%        |
| Forethought Life Ins Co              | 91642     | IN  | \$151,674 | \$0    | \$463    | \$0        | \$152,137 | 3.16%        |
| Genworth Life & Ann Ins Co           | 65536     | VA  | \$213     | \$0    | \$0      | \$0        | \$213     | 0.00%        |
| Genworth Life Ins Co                 | 70025     | DE  | \$247     | \$0    | \$28     | \$0        | \$275     | 0.01%        |
| Golden Rule Ins Co                   | 62286     | IN  | \$4       | \$0    | \$0      | \$0        | \$4       | 0.00%        |
| Government Personnel Mut Life Ins Co | 63967     | TX  | \$14      | \$0    | \$0      | \$0        | \$14      | 0.00%        |
| GPM Hlth & Life Ins Co               | 67059     | WA  | \$45      | \$0    | \$0      | \$0        | \$45      | 0.00%        |
| Great Amer Life Ins Co               | 63312     | OH  | \$125,940 | \$0    | \$5,837  | \$0        | \$131,777 | 2.74%        |
| Great Southern Life Ins Co           | 90212     | TX  | \$1       | \$0    | \$0      | \$0        | \$1       | 0.00%        |
| Great W Life & Ann Ins Co            | 68322     | CO  | \$28,320  | \$0    | \$52,261 | \$0        | \$80,581  | 1.67%        |
| Guarantee Trust Life Ins Co          | 64211     | IL  | \$0       | \$0    | \$0      | \$0        | \$0       | 0.00%        |
| Guaranty Income Life Ins Co          | 64238     | IA  | \$10,842  | \$0    | \$0      | \$0        | \$10,842  | 0.23%        |
| Guardian Ins & Ann Co Inc            | 78778     | DE  | \$15,906  | \$0    | \$3,909  | \$0        | \$19,814  | 0.41%        |
| Guardian Life Ins Co Of Amer         | 64246     | NY  | \$65      | \$0    | \$0      | \$0        | \$65      | 0.00%        |
| Guggenheim Life & Ann Co             | 83607     | DE  | \$13,993  | \$0    | \$0      | \$0        | \$13,993  | 0.29%        |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Annuities

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary  | Credit | Group     | Industrial | Total     | Market Share |
|--------------------------------------|-----------|-----|-----------|--------|-----------|------------|-----------|--------------|
| HCC Life Ins Co                      | 92711     | IN  | \$19      | \$0    | \$0       | \$0        | \$19      | 0.00%        |
| Homesteaders Life Co                 | 64505     | IA  | \$8       | \$0    | \$0       | \$0        | \$8       | 0.00%        |
| Horace Mann Life Ins Co              | 64513     | IL  | \$2,027   | \$0    | \$0       | \$0        | \$2,027   | 0.04%        |
| IA Amer Life Ins Co                  | 91693     | TX  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| Industrial Alliance Ins & Fin Serv I | 14406     | TX  | \$51      | \$0    | \$0       | \$0        | \$51      | 0.00%        |
| Integrity Life Ins Co                | 74780     | OH  | \$7,192   | \$0    | \$0       | \$0        | \$7,192   | 0.15%        |
| Investors Life Ins Co N Amer         | 63487     | TX  | \$1       | \$0    | \$0       | \$0        | \$1       | 0.00%        |
| Jackson Natl Life Ins Co             | 65056     | MI  | \$214,345 | \$0    | \$293     | \$0        | \$214,638 | 4.46%        |
| Jefferson Natl Life Ins Co           | 64017     | TX  | \$30,589  | \$0    | \$0       | \$0        | \$30,589  | 0.64%        |
| John Alden Life Ins Co               | 65080     | WI  | \$12      | \$0    | \$0       | \$0        | \$12      | 0.00%        |
| John Hancock Life Ins Co USA         | 65838     | MI  | \$2,382   | \$0    | \$0       | \$0        | \$2,382   | 0.05%        |
| Kansas City Life Ins Co              | 65129     | MO  | \$3,560   | \$0    | \$0       | \$0        | \$3,560   | 0.07%        |
| Lafayette Life Ins Co                | 65242     | OH  | \$2,687   | \$0    | \$148     | \$0        | \$2,835   | 0.06%        |
| Liberty Bankers Life Ins Co          | 68543     | OK  | \$5,787   | \$0    | \$0       | \$0        | \$5,787   | 0.12%        |
| Liberty Life Assur Co Of Boston      | 65315     | NH  | \$430     | \$0    | \$0       | \$0        | \$430     | 0.01%        |
| Life Ins Co Of The Southwest         | 65528     | TX  | \$4,183   | \$0    | \$211     | \$0        | \$4,393   | 0.09%        |
| LifeSecure Ins Co                    | 77720     | MI  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Lincoln Benefit Life Co              | 65595     | NE  | \$1,053   | \$0    | \$0       | \$0        | \$1,053   | 0.02%        |
| Lincoln Heritage Life Ins Co         | 65927     | IL  | \$4       | \$0    | \$0       | \$0        | \$4       | 0.00%        |
| Lincoln Life & Ann Co of NY          | 62057     | NY  | \$0       | \$0    | \$472     | \$0        | \$472     | 0.01%        |
| Lincoln Natl Life Ins Co             | 65676     | IN  | \$235,264 | \$0    | \$27,945  | \$0        | \$263,209 | 5.47%        |
| Lombard Intl Life Assur Co           | 60232     | PA  | \$0       | \$0    | \$661     | \$0        | \$661     | 0.01%        |
| Loyal Amer Life Ins Co               | 65722     | OH  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| Madison Natl Life Ins Co Inc         | 65781     | WI  | \$125     | \$0    | \$0       | \$0        | \$125     | 0.00%        |
| Manhattan Life Ins Co                | 65870     | NY  | \$1,400   | \$0    | \$0       | \$0        | \$1,400   | 0.03%        |
| ManhattanLife Assur Co of Amer       | 61883     | AR  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| Massachusetts Mut Life Ins Co        | 65935     | MA  | \$47,273  | \$0    | \$11,604  | \$0        | \$58,878  | 1.22%        |
| Members Life Ins Co                  | 86126     | IA  | \$25,834  | \$0    | \$0       | \$0        | \$25,834  | 0.54%        |
| Metropolitan Life Ins Co             | 65978     | NY  | \$1,129   | \$0    | \$243,030 | \$0        | \$244,159 | 5.07%        |
| Metropolitan Tower Life Ins Co       | 97136     | NE  | \$11      | \$0    | (\$59)    | \$0        | (\$48)    | 0.00%        |
| Mid West Natl Life Ins Co Of TN      | 66087     | TX  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Midland Natl Life Ins Co             | 66044     | IA  | \$14,830  | \$0    | \$16      | \$0        | \$14,846  | 0.31%        |
| Minnesota Life Ins Co                | 66168     | MN  | \$34,003  | \$0    | \$1,890   | \$0        | \$35,892  | 0.75%        |
| Mony Life Ins Co Of Amer             | 78077     | AZ  | \$161     | \$0    | \$0       | \$0        | \$161     | 0.00%        |
| Nassau Life Ins Co                   | 67814     | NY  | \$10      | \$0    | \$0       | \$0        | \$10      | 0.00%        |
| National Guardian Life Ins Co        | 66583     | WI  | \$11      | \$0    | \$30      | \$0        | \$41      | 0.00%        |
| National Life Ins Co                 | 66680     | VT  | \$54      | \$0    | \$0       | \$0        | \$54      | 0.00%        |
| National Western Life Ins Co         | 66850     | CO  | \$947     | \$0    | \$0       | \$0        | \$947     | 0.02%        |

State of Washington  
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2018 Washington Market Share  
Line of Business: Life - Annuities

All Authorized Companies  
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All Dollars in Thousands

| Company Name                     | NAIC Code | Dom | Ordinary  | Credit | Group     | Industrial | Total     | Market Share |
|----------------------------------|-----------|-----|-----------|--------|-----------|------------|-----------|--------------|
| Nationwide Life & Ann Ins Co     | 92657     | OH  | \$200     | \$0    | \$0       | \$0        | \$200     | 0.00%        |
| Nationwide Life Ins Co           | 66869     | OH  | \$19,436  | \$0    | \$0       | \$0        | \$19,436  | 0.40%        |
| New England Life Ins Co          | 91626     | MA  | \$24      | \$0    | \$0       | \$0        | \$24      | 0.00%        |
| New York Life Ins & Ann Corp     | 91596     | DE  | \$315,640 | \$0    | \$1,075   | \$0        | \$316,716 | 6.58%        |
| New York Life Ins Co             | 66915     | NY  | \$8,800   | \$0    | \$27,750  | \$0        | \$36,551  | 0.76%        |
| North Amer Co Life & Hlth Ins    | 66974     | IA  | \$36,244  | \$0    | \$6       | \$0        | \$36,249  | 0.75%        |
| Northwestern Mut Life Ins Co     | 67091     | WI  | \$26,498  | \$0    | \$0       | \$0        | \$26,498  | 0.55%        |
| Occidental Life Ins Co Of NC     | 67148     | TX  | \$61      | \$0    | \$0       | \$0        | \$61      | 0.00%        |
| Ohio Natl Life Ins Co            | 67172     | OH  | \$8,896   | \$0    | \$0       | \$0        | \$8,896   | 0.18%        |
| Ohio State Life Ins Co           | 67180     | TX  | \$6       | \$0    | \$0       | \$0        | \$6       | 0.00%        |
| Oxford Life Ins Co               | 76112     | AZ  | \$5,008   | \$0    | \$0       | \$0        | \$5,008   | 0.10%        |
| Pacific Guardian Life Ins Co Ltd | 64343     | HI  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Pacific Life Ins Co              | 67466     | NE  | \$100,797 | \$0    | (\$877)   | \$0        | \$99,921  | 2.08%        |
| Parker Centennial Assur Co       | 71099     | WI  | \$0       | \$0    | \$1,065   | \$0        | \$1,065   | 0.02%        |
| Penn Ins & Ann Co                | 93262     | DE  | \$584     | \$0    | \$0       | \$0        | \$584     | 0.01%        |
| Penn Mut Life Ins Co             | 67644     | PA  | \$8,017   | \$0    | \$0       | \$0        | \$8,017   | 0.17%        |
| PHL Variable Ins Co              | 93548     | CT  | \$3,812   | \$0    | \$0       | \$0        | \$3,812   | 0.08%        |
| Pioneer Amer Ins Co              | 67873     | TX  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Pioneer Mut Life Ins Co          | 67911     | ND  | \$124     | \$0    | \$0       | \$0        | \$124     | 0.00%        |
| Primerica Life Ins Co            | 65919     | TN  | \$7       | \$0    | \$0       | \$0        | \$7       | 0.00%        |
| Principal Life Ins Co            | 61271     | IA  | \$90,774  | \$0    | \$14,721  | \$0        | \$105,495 | 2.19%        |
| Protective Life Ins Co           | 68136     | TN  | \$36,214  | \$0    | \$0       | \$0        | \$36,214  | 0.75%        |
| Pruco Life Ins Co                | 79227     | AZ  | \$104,488 | \$0    | \$0       | \$0        | \$104,488 | 2.17%        |
| Prudential Ann Life Assur Corp   | 86630     | AZ  | \$3,816   | \$0    | \$0       | \$0        | \$3,816   | 0.08%        |
| Prudential Ins Co Of Amer        | 68241     | NJ  | \$1,377   | \$0    | \$143,766 | \$0        | \$145,143 | 3.02%        |
| Puritan Life Ins Co of Amer      | 71390     | TX  | \$53      | \$0    | \$0       | \$0        | \$53      | 0.00%        |
| Reliance Standard Life Ins Co    | 68381     | IL  | \$45,381  | \$0    | \$0       | \$0        | \$45,381  | 0.94%        |
| Reliastar Life Ins Co            | 67105     | MN  | \$3,981   | \$0    | \$1,101   | \$0        | \$5,082   | 0.11%        |
| Reliastar Life Ins Co Of NY      | 61360     | NY  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Reserve Natl Ins Co              | 68462     | OK  | \$1       | \$0    | \$0       | \$0        | \$1       | 0.00%        |
| RGA Reins Co                     | 93572     | MO  | \$0       | \$0    | \$121     | \$0        | \$121     | 0.00%        |
| RiverSource Life Ins Co          | 65005     | MN  | \$90,856  | \$0    | \$778     | \$0        | \$91,634  | 1.90%        |
| Sagicor Life Ins Co              | 60445     | TX  | \$9,563   | \$0    | \$1       | \$0        | \$9,564   | 0.20%        |
| Securian Life Ins Co             | 93742     | MN  | \$0       | \$0    | \$2,079   | \$0        | \$2,079   | 0.04%        |
| Security Benefit Life Ins Co     | 68675     | KS  | \$61,195  | \$0    | \$340     | \$0        | \$61,535  | 1.28%        |
| Sentinel Security Life Ins Co    | 68802     | UT  | \$2,003   | \$0    | \$0       | \$0        | \$2,003   | 0.04%        |
| Sentry Life Ins Co               | 68810     | WI  | \$42      | \$0    | \$8,798   | \$0        | \$8,840   | 0.18%        |
| Shenandoah Life Ins Co           | 68845     | VA  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |

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All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary  | Credit | Group     | Industrial | Total     | Market Share |
|--------------------------------------|-----------|-----|-----------|--------|-----------|------------|-----------|--------------|
| Standard Ins Co                      | 69019     | OR  | \$20,651  | \$0    | \$173     | \$0        | \$20,824  | 0.43%        |
| Standard Security Life Ins Co Of NY  | 69078     | NY  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| State Farm Life Ins Co               | 69108     | IL  | \$5,447   | \$0    | \$0       | \$0        | \$5,447   | 0.11%        |
| State Life Ins Co                    | 69116     | IN  | \$9,918   | \$0    | \$0       | \$0        | \$9,918   | 0.21%        |
| Sterling Investors Life Ins Co       | 89184     | IN  | \$1       | \$0    | \$0       | \$0        | \$1       | 0.00%        |
| Sunset Life Ins Co Of Amer           | 69272     | MO  | \$2,565   | \$0    | \$0       | \$0        | \$2,565   | 0.05%        |
| Surety Life Ins Co                   | 69310     | NE  | \$13      | \$0    | \$0       | \$0        | \$13      | 0.00%        |
| Symetra Life Ins Co                  | 68608     | IA  | \$117,755 | \$0    | \$1,216   | \$0        | \$118,971 | 2.47%        |
| Talcott Resolution Life & Ann Ins Co | 71153     | CT  | \$5,805   | \$0    | \$0       | \$0        | \$5,805   | 0.12%        |
| Talcott Resolution Life Ins Co       | 88072     | CT  | \$5,746   | \$0    | \$0       | \$0        | \$5,746   | 0.12%        |
| Teachers Ins & Ann Assoc Of Amer     | 69345     | NY  | \$167,922 | \$0    | \$138,282 | \$0        | \$306,204 | 6.36%        |
| The Cincinnati Life Ins Co           | 76236     | OH  | \$407     | \$0    | \$0       | \$0        | \$407     | 0.01%        |
| Thrivent Life Ins Co                 | 97721     | WI  | \$3,861   | \$0    | \$0       | \$0        | \$3,861   | 0.08%        |
| TIAA Cref Life Ins Co                | 60142     | NY  | \$4,539   | \$0    | \$0       | \$0        | \$4,539   | 0.09%        |
| Trans World Assur Co                 | 69566     | CA  | \$33      | \$0    | \$0       | \$0        | \$33      | 0.00%        |
| Transamerica Advisors Life Ins Co    | 79022     | AR  | \$56      | \$0    | \$0       | \$0        | \$56      | 0.00%        |
| Transamerica Life Ins Co             | 86231     | IA  | \$37,897  | \$0    | \$1,191   | \$0        | \$39,087  | 0.81%        |
| Transamerica Premier Life Ins Co     | 66281     | IA  | \$22,216  | \$0    | \$10      | \$0        | \$22,226  | 0.46%        |
| Trustmark Ins Co                     | 61425     | IL  | \$2       | \$0    | \$0       | \$0        | \$2       | 0.00%        |
| Union Security Ins Co                | 70408     | KS  | \$368     | \$0    | \$0       | \$0        | \$368     | 0.01%        |
| United Amer Ins Co                   | 92916     | NE  | \$166     | \$0    | \$0       | \$0        | \$166     | 0.00%        |
| United Fidelity Life Ins Co          | 87645     | TX  | \$3       | \$0    | \$0       | \$0        | \$3       | 0.00%        |
| United Heritage Life Ins Co          | 63983     | ID  | \$8,276   | \$0    | \$0       | \$0        | \$8,276   | 0.17%        |
| United Of Omaha Life Ins Co          | 69868     | NE  | \$559     | \$0    | \$8,500   | \$0        | \$9,059   | 0.19%        |
| United States Life Ins Co in the Cit | 70106     | NY  | \$120     | \$0    | \$0       | \$0        | \$120     | 0.00%        |
| Universal Guar Life Ins Co           | 70130     | OH  | \$0       | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| US Business of Canada Life Assur Co  | 80659     | MI  | \$1       | \$0    | \$0       | \$0        | \$1       | 0.00%        |
| USAA Life Ins Co                     | 69663     | TX  | \$29,673  | \$0    | \$0       | \$0        | \$29,673  | 0.62%        |
| Vantis Life Ins Co                   | 68632     | CT  | \$1,207   | \$0    | \$0       | \$0        | \$1,207   | 0.03%        |
| Variable Ann Life Ins Co             | 70238     | TX  | \$71,390  | \$0    | \$39,694  | \$0        | \$111,085 | 2.31%        |
| Voya Ins & Ann Co                    | 80942     | IA  | \$8,467   | \$0    | \$7       | \$0        | \$8,474   | 0.18%        |
| Voya Retirement Ins & Ann Co         | 86509     | CT  | \$157     | \$0    | \$163,987 | \$0        | \$164,143 | 3.41%        |
| Washington Natl Ins Co               | 70319     | IN  | \$21      | \$0    | \$0       | \$0        | \$21      | 0.00%        |
| Western Southern Life Assur Co       | 92622     | OH  | \$39,199  | \$0    | \$0       | \$0        | \$39,199  | 0.81%        |
| Western United Life Assur Co         | 85189     | WA  | \$48,294  | \$0    | \$0       | \$0        | \$48,294  | 1.00%        |
| Wilco Life Ins Co                    | 65900     | IN  | \$1       | \$0    | \$0       | \$0        | \$1       | 0.00%        |
| Zurich Amer Life Ins Co              | 90557     | IL  | \$6,962   | \$0    | \$1       | \$0        | \$6,963   | 0.14%        |

State of Washington  
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All Dollars in Thousands

| Company Name | NAIC<br>Code | Dom    | Ordinary    | Credit | Group       | Industrial | Total       | Market<br>Share |
|--------------|--------------|--------|-------------|--------|-------------|------------|-------------|-----------------|
|              |              | Totals | \$3,807,743 | \$0    | \$1,003,556 | \$0        | \$4,811,300 | 100.00%         |

State of Washington  
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All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary | Credit  | Group   | Industrial | Total    | Market Share |
|--------------------------------------|-----------|-----|----------|---------|---------|------------|----------|--------------|
| 4 Ever Life Ins Co                   | 80985     | IL  | \$0      | \$0     | \$106   | \$0        | \$106    | 0.00%        |
| 5 Star Life Ins Co                   | 77879     | NE  | \$306    | \$0     | \$2,368 | \$0        | \$2,674  | 0.10%        |
| AAA Life Ins Co                      | 71854     | MI  | \$8,290  | \$0     | \$5,040 | \$0        | \$13,330 | 0.51%        |
| Ability Ins Co                       | 71471     | NE  | \$1      | \$0     | \$0     | \$0        | \$1      | 0.00%        |
| Accordia Life & Ann Co               | 62200     | IA  | \$14,489 | \$0     | \$0     | \$0        | \$14,489 | 0.56%        |
| Aetna Life Ins Co                    | 60054     | CT  | \$466    | \$0     | \$9,725 | \$0        | \$10,191 | 0.39%        |
| Allianz Life Ins Co Of N Amer        | 90611     | MN  | \$12,075 | \$0     | \$24    | \$0        | \$12,099 | 0.46%        |
| Allstate Assur Co                    | 70866     | IL  | \$6,585  | \$0     | \$0     | \$0        | \$6,585  | 0.25%        |
| Allstate Life Ins Co                 | 60186     | IL  | \$8,716  | \$0     | \$241   | \$0        | \$8,956  | 0.34%        |
| American Amicable Life Ins Co Of TX  | 68594     | TX  | \$1,049  | \$0     | \$87    | \$0        | \$1,136  | 0.04%        |
| American Bankers Life Assur Co Of FL | 60275     | FL  | \$38     | \$73    | \$0     | \$0        | \$112    | 0.00%        |
| American Equity Invest Life Ins Co   | 92738     | IA  | \$6      | \$0     | \$0     | \$0        | \$6      | 0.00%        |
| American Family Life Assur Co of Col | 60380     | NE  | \$2,844  | \$0     | \$13    | \$0        | \$2,857  | 0.11%        |
| American Family Life Ins Co          | 60399     | WI  | \$8,937  | \$0     | \$29    | \$0        | \$8,966  | 0.34%        |
| American Fidelity Assur Co           | 60410     | OK  | \$2,328  | \$0     | \$0     | \$0        | \$2,328  | 0.09%        |
| American Fidelity Life Ins Co        | 60429     | FL  | \$72     | \$0     | \$0     | \$0        | \$72     | 0.00%        |
| American Gen Life Ins Co             | 60488     | TX  | \$40,399 | \$0     | \$103   | \$0        | \$40,502 | 1.56%        |
| American Heritage Life Ins Co        | 60534     | FL  | \$149    | (\$2)   | \$402   | \$0        | \$550    | 0.02%        |
| American Hlth & Life Ins Co          | 60518     | TX  | \$2,044  | \$2,399 | \$11    | \$0        | \$4,454  | 0.17%        |
| American Income Life Ins Co          | 60577     | IN  | \$23,974 | \$0     | \$53    | \$0        | \$24,026 | 0.92%        |
| American Memorial Life Ins Co        | 67989     | SD  | \$12,290 | \$0     | \$207   | \$0        | \$12,497 | 0.48%        |
| American Natl Ins Co                 | 60739     | TX  | \$7,608  | \$4     | \$14    | \$0        | \$7,627  | 0.29%        |
| American Natl Life Ins Co Of TX      | 71773     | TX  | \$13     | \$0     | \$0     | \$0        | \$13     | 0.00%        |
| American Public Life Ins Co          | 60801     | OK  | \$2      | \$0     | \$2     | \$0        | \$4      | 0.00%        |
| American Republic Ins Co             | 60836     | IA  | \$66     | \$0     | \$0     | \$0        | \$66     | 0.00%        |
| American United Life Ins Co          | 60895     | IN  | \$8,235  | \$0     | \$33    | \$0        | \$8,268  | 0.32%        |
| Americo Fin Life & Ann Ins Co        | 61999     | TX  | \$2,149  | \$0     | \$13    | \$0        | \$2,162  | 0.08%        |
| Ameritas Life Ins Corp               | 61301     | NE  | \$10,478 | \$0     | \$1     | \$0        | \$10,479 | 0.40%        |
| Amica Life Ins Co                    | 72222     | RI  | \$2,009  | \$0     | \$88    | \$0        | \$2,097  | 0.08%        |
| Anthem Life Ins Co                   | 61069     | IN  | \$0      | \$0     | \$112   | \$0        | \$112    | 0.00%        |
| Assurity Life Ins Co                 | 71439     | NE  | \$1,027  | \$0     | \$30    | \$0        | \$1,058  | 0.04%        |
| Athene Ann & Life Assur Co of NY     | 68039     | NY  | \$18     | \$0     | \$0     | \$0        | \$18     | 0.00%        |
| Athene Ann & Life Co                 | 61689     | IA  | \$6,138  | \$0     | \$0     | \$0        | \$6,138  | 0.24%        |
| Athene Annuity & Life Assur Co       | 61492     | DE  | \$874    | \$0     | \$13    | \$0        | \$888    | 0.03%        |
| Aurora Natl Life Assur Co            | 61182     | CA  | \$234    | \$0     | \$4     | \$0        | \$238    | 0.01%        |
| Auto Club Life Ins Co                | 84522     | MI  | \$15     | \$0     | \$0     | \$0        | \$15     | 0.00%        |
| Auto Owners Life Ins Co              | 61190     | MI  | \$74     | \$0     | \$0     | \$0        | \$74     | 0.00%        |
| AXA Equitable Life & Ann Co          | 62880     | CO  | \$125    | \$0     | \$0     | \$0        | \$125    | 0.00%        |

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All Dollars in Thousands

| Company Name                      | NAIC Code | Dom | Ordinary | Credit | Group   | Industrial | Total    | Market Share |
|-----------------------------------|-----------|-----|----------|--------|---------|------------|----------|--------------|
| AXA Equitable Life Ins Co         | 62944     | NY  | \$26,326 | \$0    | \$11    | \$0        | \$26,337 | 1.01%        |
| Baltimore Life Ins Co             | 61212     | MD  | \$512    | \$0    | \$0     | \$0        | \$512    | 0.02%        |
| Bankers Fidelity Life Ins Co      | 61239     | GA  | \$3      | \$0    | \$0     | \$0        | \$3      | 0.00%        |
| Bankers Life & Cas Co             | 61263     | IL  | \$8,611  | \$0    | \$0     | \$0        | \$8,611  | 0.33%        |
| Banner Life Ins Co                | 94250     | MD  | \$25,849 | \$0    | \$0     | \$0        | \$25,849 | 0.99%        |
| Beneficial Life Ins Co            | 61395     | UT  | \$4,412  | \$0    | \$0     | \$0        | \$4,412  | 0.17%        |
| Berkley Life & Hlth Ins Co        | 64890     | IA  | \$42     | \$0    | \$0     | \$0        | \$42     | 0.00%        |
| Berkshire Life Ins Co of Amer     | 71714     | MA  | \$68     | \$0    | \$0     | \$0        | \$68     | 0.00%        |
| Best Life & Hlth Ins Co           | 90638     | TX  | \$0      | \$0    | \$21    | \$0        | \$21     | 0.00%        |
| Boston Mut Life Ins Co            | 61476     | MA  | \$924    | \$0    | \$9     | \$0        | \$933    | 0.04%        |
| Brighthouse Life Ins Co           | 87726     | DE  | \$30,584 | \$0    | \$0     | \$0        | \$30,584 | 1.17%        |
| Central Security Life Ins Co      | 61735     | TX  | \$4      | \$0    | \$0     | \$0        | \$4      | 0.00%        |
| Central States H & L Co Of Omaha  | 61751     | NE  | \$18     | \$116  | \$0     | \$0        | \$134    | 0.01%        |
| Chesapeake Life Ins Co            | 61832     | OK  | \$249    | \$0    | \$0     | \$0        | \$249    | 0.01%        |
| Christian Fidelity Life Ins Co    | 61859     | TX  | \$0      | \$0    | \$0     | \$0        | \$0      | 0.00%        |
| Church Life Ins Corp              | 61875     | NY  | \$8      | \$0    | \$525   | \$0        | \$533    | 0.02%        |
| CICA Life Ins Co of Amer          | 71463     | CO  | \$9      | \$0    | \$0     | \$0        | \$9      | 0.00%        |
| Cigna Hlth & Life Ins Co          | 67369     | CT  | \$1      | \$0    | \$0     | \$0        | \$1      | 0.00%        |
| CM Life Ins Co                    | 93432     | CT  | \$2,447  | \$0    | \$0     | \$0        | \$2,447  | 0.09%        |
| CMFG Life Ins Co                  | 62626     | IA  | \$5,704  | \$400  | \$430   | \$0        | \$6,533  | 0.25%        |
| Colonial Life & Accident Ins Co   | 62049     | SC  | \$3,346  | \$0    | \$564   | \$0        | \$3,910  | 0.15%        |
| Colonial Penn Life Ins Co         | 62065     | PA  | \$1,404  | \$0    | \$123   | \$0        | \$1,527  | 0.06%        |
| Colorado Bankers Life Ins Co      | 84786     | NC  | \$686    | \$0    | \$0     | \$0        | \$686    | 0.03%        |
| Columbian Life Ins Co             | 76023     | IL  | \$514    | \$0    | \$15    | \$0        | \$529    | 0.02%        |
| Columbian Mut Life Ins Co         | 62103     | NY  | \$25     | \$0    | \$0     | \$0        | \$25     | 0.00%        |
| Columbus Life Ins Co              | 99937     | OH  | \$4,931  | \$0    | \$0     | \$0        | \$4,931  | 0.19%        |
| Combined Ins Co Of Amer           | 62146     | IL  | \$606    | \$0    | \$220   | \$0        | \$825    | 0.03%        |
| Commonwealth Ann & Life Ins Co    | 84824     | MA  | \$462    | \$0    | \$2     | \$0        | \$464    | 0.02%        |
| Companion Life Ins Co             | 77828     | SC  | \$0      | \$0    | \$36    | \$0        | \$36     | 0.00%        |
| Connecticut Gen Life Ins Co       | 62308     | CT  | \$1,537  | \$0    | \$2,134 | \$0        | \$3,671  | 0.14%        |
| Constitution Life Ins Co          | 62359     | TX  | \$14     | \$0    | \$0     | \$0        | \$14     | 0.00%        |
| Continental Amer Ins Co           | 71730     | NE  | \$0      | \$0    | \$288   | \$0        | \$288    | 0.01%        |
| Continental Gen Ins Co            | 71404     | TX  | \$67     | \$0    | \$2     | \$0        | \$70     | 0.00%        |
| Continental Life Ins Co Brentwood | 68500     | TN  | \$2      | \$0    | \$0     | \$0        | \$2      | 0.00%        |
| Country Investors Life Assur Co   | 94218     | IL  | \$1,146  | \$0    | \$0     | \$0        | \$1,146  | 0.04%        |
| Country Life Ins Co               | 62553     | IL  | \$20,053 | \$0    | \$62    | \$0        | \$20,115 | 0.77%        |
| CSI Life Ins Co                   | 82880     | NE  | \$1      | \$0    | \$0     | \$0        | \$1      | 0.00%        |
| Dearborn Natl Life Ins Co         | 71129     | IL  | \$24     | \$0    | \$2,250 | \$0        | \$2,274  | 0.09%        |

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All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary | Credit | Group   | Industrial | Total    | Market Share |
|--------------------------------------|-----------|-----|----------|--------|---------|------------|----------|--------------|
| Delaware Amer Life Ins Co            | 62634     | DE  | \$21     | \$0    | \$3     | \$0        | \$24     | 0.00%        |
| Delaware Life Ins Co                 | 79065     | DE  | \$2,983  | \$0    | \$0     | \$0        | \$2,983  | 0.11%        |
| ELCO Mut Life & Ann                  | 84174     | IL  | \$1      | \$0    | \$0     | \$0        | \$1      | 0.00%        |
| Elips Life Ins Co                    | 85561     | MO  | \$16     | \$0    | \$0     | \$0        | \$16     | 0.00%        |
| EMC Natl Life Co                     | 62928     | IA  | \$400    | \$0    | \$1     | \$0        | \$401    | 0.02%        |
| Equitable Life & Cas Ins Co          | 62952     | UT  | \$11     | \$0    | \$0     | \$0        | \$11     | 0.00%        |
| Equitrust Life Ins Co                | 62510     | IL  | \$1,473  | \$0    | \$0     | \$0        | \$1,473  | 0.06%        |
| Family Heritage Life Ins Co Of Amer  | 77968     | OH  | \$108    | \$0    | \$0     | \$0        | \$108    | 0.00%        |
| Family Life Ins Co                   | 63053     | TX  | \$276    | \$0    | \$0     | \$0        | \$276    | 0.01%        |
| Farm Bureau Life Ins Co              | 63088     | IA  | \$656    | \$0    | \$28    | \$0        | \$684    | 0.03%        |
| Farmers New World Life Ins Co        | 63177     | WA  | \$39,733 | \$0    | \$0     | \$0        | \$39,733 | 1.53%        |
| Federal Life Ins Co                  | 63223     | IL  | \$102    | \$0    | \$1     | \$0        | \$103    | 0.00%        |
| Federated Life Ins Co                | 63258     | MN  | \$2,005  | \$0    | \$0     | \$0        | \$2,005  | 0.08%        |
| Fidelity & Guar Life Ins Co          | 63274     | IA  | \$7,457  | \$0    | \$0     | \$0        | \$7,457  | 0.29%        |
| Fidelity Investments Life Ins Co     | 93696     | UT  | \$346    | \$0    | \$0     | \$0        | \$346    | 0.01%        |
| Fidelity Life Assn A Legal Reserve L | 63290     | IL  | \$1,462  | \$0    | \$4     | \$0        | \$1,466  | 0.06%        |
| Fidelity Security Life Ins Co        | 71870     | MO  | \$259    | \$0    | \$5     | \$0        | \$263    | 0.01%        |
| First Allmerica Fin Life Ins Co      | 69140     | MA  | \$83     | \$0    | \$0     | \$0        | \$83     | 0.00%        |
| First Hlth Life & Hlth Ins Co        | 90328     | TX  | \$34     | \$0    | \$0     | \$0        | \$34     | 0.00%        |
| First Penn Pacific Life Ins Co       | 67652     | IN  | \$1,975  | \$0    | \$5     | \$0        | \$1,981  | 0.08%        |
| Foresters Life Ins Ann Co            | 63495     | NY  | \$1,473  | \$0    | \$0     | \$0        | \$1,473  | 0.06%        |
| Forethought Life Ins Co              | 91642     | IN  | \$20,492 | \$0    | \$62    | \$0        | \$20,555 | 0.79%        |
| Freedom Life Ins Co Of Amer          | 62324     | TX  | \$16     | \$0    | \$0     | \$0        | \$16     | 0.00%        |
| Garden State Life Ins Co             | 63657     | TX  | \$297    | \$0    | \$0     | \$0        | \$297    | 0.01%        |
| General Fidelity Life Ins Co         | 93521     | SC  | \$0      | \$1    | \$0     | \$0        | \$1      | 0.00%        |
| Genworth Life & Ann Ins Co           | 65536     | VA  | \$29,469 | \$0    | \$154   | \$0        | \$29,623 | 1.14%        |
| Genworth Life Ins Co                 | 70025     | DE  | \$5,225  | \$0    | \$117   | \$0        | \$5,341  | 0.21%        |
| Gerber Life Ins Co                   | 70939     | NY  | \$6,403  | \$0    | \$1     | \$0        | \$6,403  | 0.25%        |
| Globe Life & Accident Ins Co         | 91472     | NE  | \$2,968  | \$0    | \$3,744 | \$0        | \$6,712  | 0.26%        |
| Golden Rule Ins Co                   | 62286     | IN  | \$180    | \$0    | \$0     | \$0        | \$180    | 0.01%        |
| Government Personnel Mut Life Ins Co | 63967     | TX  | \$1,145  | \$0    | \$0     | \$0        | \$1,145  | 0.04%        |
| GPM Hlth & Life Ins Co               | 67059     | WA  | \$190    | \$0    | \$0     | \$0        | \$190    | 0.01%        |
| Great Amer Life Ins Co               | 63312     | OH  | \$597    | \$0    | \$0     | \$0        | \$597    | 0.02%        |
| Great Southern Life Ins Co           | 90212     | TX  | \$355    | \$0    | \$0     | \$0        | \$355    | 0.01%        |
| Great W Life & Ann Ins Co            | 68322     | CO  | \$9,241  | \$0    | \$1,767 | \$0        | \$11,008 | 0.42%        |
| Great Western Ins Co                 | 71480     | UT  | \$21     | \$0    | \$0     | \$0        | \$21     | 0.00%        |
| Guarantee Trust Life Ins Co          | 64211     | IL  | \$93     | \$0    | \$0     | \$0        | \$93     | 0.00%        |
| Guaranty Income Life Ins Co          | 64238     | IA  | \$37     | \$0    | \$0     | \$0        | \$37     | 0.00%        |

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|--------------------------------------|-----------|-----|----------|--------|-----------|------------|----------|--------------|
| Guardian Ins & Ann Co Inc            | 78778     | DE  | \$112    | \$0    | \$7       | \$0        | \$120    | 0.00%        |
| Guardian Life Ins Co Of Amer         | 64246     | NY  | \$21,035 | \$0    | \$3,086   | \$0        | \$24,121 | 0.93%        |
| Guggenheim Life & Ann Co             | 83607     | DE  | \$2      | \$0    | \$0       | \$0        | \$2      | 0.00%        |
| Hartford Life & Accident Ins Co      | 70815     | CT  | \$140    | \$0    | \$20,639  | \$0        | \$20,780 | 0.80%        |
| HCC Life Ins Co                      | 92711     | IN  | \$285    | \$0    | \$0       | \$0        | \$285    | 0.01%        |
| Homesteaders Life Co                 | 64505     | IA  | \$31     | \$0    | \$193     | \$0        | \$225    | 0.01%        |
| Horace Mann Life Ins Co              | 64513     | IL  | \$807    | \$0    | \$5       | \$0        | \$812    | 0.03%        |
| IA Amer Life Ins Co                  | 91693     | TX  | \$315    | \$0    | \$0       | \$0        | \$315    | 0.01%        |
| Idealife Ins Co                      | 97764     | CT  | \$20     | \$0    | \$0       | \$0        | \$20     | 0.00%        |
| Illinois Mut Life Ins Co             | 64580     | IL  | \$294    | \$0    | \$0       | \$0        | \$294    | 0.01%        |
| Individual Assur Co Life Hlth & Acc  | 81779     | OK  | \$1      | \$0    | \$0       | \$0        | \$1      | 0.00%        |
| Industrial Alliance Ins & Fin Serv I | 14406     | TX  | \$141    | \$0    | \$0       | \$0        | \$141    | 0.01%        |
| Integrity Life Ins Co                | 74780     | OH  | \$5      | \$0    | \$0       | \$0        | \$5      | 0.00%        |
| Investors Life Ins Co N Amer         | 63487     | TX  | \$110    | \$0    | \$0       | \$0        | \$110    | 0.00%        |
| Jackson Natl Life Ins Co             | 65056     | MI  | \$14,130 | \$0    | \$10      | \$0        | \$14,139 | 0.54%        |
| Jefferson Natl Life Ins Co           | 64017     | TX  | \$81     | \$0    | \$2       | \$0        | \$83     | 0.00%        |
| John Alden Life Ins Co               | 65080     | WI  | \$70     | \$0    | \$0       | \$0        | \$70     | 0.00%        |
| John Hancock Life & Hlth Ins Co      | 93610     | MA  | \$8      | \$0    | \$0       | \$0        | \$8      | 0.00%        |
| John Hancock Life Ins Co USA         | 65838     | MI  | \$74,261 | \$0    | (\$1,355) | \$0        | \$72,906 | 2.80%        |
| Kansas City Life Ins Co              | 65129     | MO  | \$3,479  | \$0    | \$91      | \$0        | \$3,570  | 0.14%        |
| Lafayette Life Ins Co                | 65242     | OH  | \$12,641 | \$0    | \$0       | \$0        | \$12,641 | 0.49%        |
| Langhorne Reins AZ Ltd               | 71323     | AZ  | \$0      | \$0    | \$0       | \$0        | \$0      | 0.00%        |
| Liberty Bankers Life Ins Co          | 68543     | OK  | \$61     | \$0    | \$0       | \$0        | \$61     | 0.00%        |
| Liberty Life Assur Co Of Boston      | 65315     | NH  | \$5,009  | \$0    | \$9,574   | \$0        | \$14,583 | 0.56%        |
| Liberty Natl Life Ins Co             | 65331     | NE  | \$4,298  | \$0    | \$19      | \$0        | \$4,317  | 0.17%        |
| Life Ins Co Of N Amer                | 65498     | PA  | \$120    | \$0    | \$29,588  | \$0        | \$29,708 | 1.14%        |
| Life Ins Co Of The Southwest         | 65528     | TX  | \$11,478 | \$0    | \$0       | \$0        | \$11,478 | 0.44%        |
| Life Of The South Ins Co             | 97691     | GA  | \$0      | \$182  | \$0       | \$0        | \$182    | 0.01%        |
| LifeMap Assur Co                     | 97985     | OR  | \$8      | \$0    | \$7,918   | \$0        | \$7,926  | 0.30%        |
| LifeSecure Ins Co                    | 77720     | MI  | \$17     | \$0    | \$0       | \$0        | \$17     | 0.00%        |
| Lifewise Assur Co                    | 94188     | WA  | \$24     | \$0    | \$0       | \$0        | \$24     | 0.00%        |
| Lincoln Benefit Life Co              | 65595     | NE  | \$32,391 | \$0    | \$8       | \$0        | \$32,400 | 1.24%        |
| Lincoln Heritage Life Ins Co         | 65927     | IL  | \$1,519  | \$0    | \$0       | \$0        | \$1,519  | 0.06%        |
| Lincoln Life & Ann Co of NY          | 62057     | NY  | \$583    | \$0    | \$35      | \$0        | \$618    | 0.02%        |
| Lincoln Natl Life Ins Co             | 65676     | IN  | \$86,311 | \$0    | \$12,883  | \$0        | \$99,194 | 3.81%        |
| Lombard Intl Life Assur Co           | 60232     | PA  | \$4      | \$0    | \$0       | \$0        | \$4      | 0.00%        |
| Longevity Ins Co                     | 68446     | TX  | \$4      | \$0    | \$0       | \$0        | \$4      | 0.00%        |
| Loyal Amer Life Ins Co               | 65722     | OH  | \$96     | \$0    | \$0       | \$0        | \$96     | 0.00%        |

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|-------------------------------------|-----------|-----|-----------|---------|-----------|------------|-----------|--------------|
| Lumico Life Ins Co                  | 73504     | MO  | \$430     | \$0     | \$0       | \$0        | \$430     | 0.02%        |
| Madison Natl Life Ins Co Inc        | 65781     | WI  | \$75      | \$0     | \$4       | \$0        | \$79      | 0.00%        |
| Manhattan Life Ins Co               | 65870     | NY  | \$211     | \$0     | \$0       | \$0        | \$211     | 0.01%        |
| Manhattan Natl Life Ins Co          | 67083     | OH  | \$209     | \$0     | \$0       | \$0        | \$209     | 0.01%        |
| ManhattanLife Assur Co of Amer      | 61883     | AR  | \$7       | \$0     | \$2       | \$0        | \$8       | 0.00%        |
| Massachusetts Mut Life Ins Co       | 65935     | MA  | \$62,547  | \$0     | \$3,928   | \$0        | \$66,475  | 2.55%        |
| Medico Ins Co                       | 31119     | IA  | \$7       | \$0     | \$0       | \$0        | \$7       | 0.00%        |
| Members Life Ins Co                 | 86126     | IA  | \$1       | \$0     | \$0       | \$0        | \$2       | 0.00%        |
| Merit Life Ins Co                   | 65951     | IN  | \$16      | (\$393) | \$0       | \$0        | (\$378)   | (0.01)%      |
| Metropolitan Life Ins Co            | 65978     | NY  | \$19,853  | \$0     | \$135,698 | \$0        | \$155,551 | 5.98%        |
| Metropolitan Tower Life Ins Co      | 97136     | NE  | \$4,842   | \$0     | \$8,366   | \$0        | \$13,209  | 0.51%        |
| Mid West Natl Life Ins Co Of TN     | 66087     | TX  | \$201     | \$0     | \$56      | \$0        | \$257     | 0.01%        |
| Midland Natl Life Ins Co            | 66044     | IA  | \$24,316  | \$0     | \$13      | \$0        | \$24,330  | 0.93%        |
| Midwestern United Life Ins Co       | 66109     | IN  | \$18      | \$0     | \$0       | \$0        | \$18      | 0.00%        |
| Minnesota Life Ins Co               | 66168     | MN  | \$22,682  | \$504   | \$16,034  | \$0        | \$39,220  | 1.51%        |
| MML Bay State Life Ins Co           | 70416     | CT  | \$710     | \$0     | \$0       | \$0        | \$710     | 0.03%        |
| Mony Life Ins Co                    | 66370     | NY  | \$2,311   | \$0     | \$1       | \$0        | \$2,312   | 0.09%        |
| Mony Life Ins Co Of Amer            | 78077     | AZ  | \$11,682  | \$0     | \$113     | \$0        | \$11,795  | 0.45%        |
| Mutual Of Amer Life Ins Co          | 88668     | NY  | \$7       | \$0     | \$132     | \$0        | \$139     | 0.01%        |
| Mutual Trust Life Ins Co a Pan Amer | 66427     | IL  | \$3,643   | \$0     | \$0       | \$0        | \$3,643   | 0.14%        |
| Nassau Life & Ann Co                | 93734     | CT  | \$116     | \$0     | \$0       | \$0        | \$116     | 0.00%        |
| Nassau Life Ins Co                  | 67814     | NY  | \$1,944   | \$0     | \$0       | \$0        | \$1,944   | 0.07%        |
| National Benefit Life Ins Co        | 61409     | NY  | \$194     | \$0     | \$0       | \$0        | \$194     | 0.01%        |
| National Farmers Union Life Ins Co  | 66540     | TX  | \$41      | \$0     | \$1       | \$0        | \$42      | 0.00%        |
| National Guardian Life Ins Co       | 66583     | WI  | \$300     | \$0     | \$2,376   | \$0        | \$2,676   | 0.10%        |
| National Life Ins Co                | 66680     | VT  | \$1,677   | \$0     | \$0       | \$0        | \$1,677   | 0.06%        |
| National Teachers Assoc Life Ins Co | 87963     | TX  | \$1       | \$0     | \$0       | \$0        | \$1       | 0.00%        |
| National Western Life Ins Co        | 66850     | CO  | \$1,078   | \$0     | \$0       | \$0        | \$1,078   | 0.04%        |
| Nationwide Life & Ann Ins Co        | 92657     | OH  | \$30,607  | \$0     | \$0       | \$0        | \$30,607  | 1.18%        |
| Nationwide Life Ins Co              | 66869     | OH  | \$2,429   | \$0     | \$321     | \$0        | \$2,750   | 0.11%        |
| Natl Foundation Life Ins Co         | 98205     | TX  | \$2       | \$0     | \$0       | \$0        | \$2       | 0.00%        |
| New England Life Ins Co             | 91626     | MA  | \$1,279   | \$0     | \$0       | \$0        | \$1,279   | 0.05%        |
| New Era Life Ins Co                 | 78743     | TX  | \$0       | \$0     | \$0       | \$0        | \$0       | 0.00%        |
| New York Life Ins & Ann Corp        | 91596     | DE  | \$37,480  | \$0     | \$14,756  | \$0        | \$52,235  | 2.01%        |
| New York Life Ins Co                | 66915     | NY  | \$150,263 | \$0     | \$28,012  | \$0        | \$178,276 | 6.85%        |
| North Amer Co Life & Hlth Ins       | 66974     | IA  | \$21,817  | \$0     | \$15      | \$0        | \$21,832  | 0.84%        |
| Northwestern Mut Life Ins Co        | 67091     | WI  | \$173,775 | \$0     | \$36      | \$0        | \$173,811 | 6.68%        |
| NYLife Ins Co Of AZ                 | 81353     | AZ  | \$1,273   | \$0     | \$0       | \$0        | \$1,273   | 0.05%        |

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|----------------------------------|-----------|-----|----------|--------|----------|------------|----------|--------------|
| Occidental Life Ins Co Of NC     | 67148     | TX  | \$206    | \$0    | \$0      | \$0        | \$206    | 0.01%        |
| Ohio Natl Life Assur Corp        | 89206     | OH  | \$7,938  | \$0    | \$0      | \$0        | \$7,938  | 0.30%        |
| Ohio Natl Life Ins Co            | 67172     | OH  | \$6,182  | \$0    | \$0      | \$0        | \$6,182  | 0.24%        |
| Ohio State Life Ins Co           | 67180     | TX  | \$514    | \$0    | \$0      | \$0        | \$514    | 0.02%        |
| Old Amer Ins Co                  | 67199     | MO  | \$925    | \$0    | \$0      | \$0        | \$925    | 0.04%        |
| Old Republic Life Ins Co         | 67261     | IL  | \$308    | \$0    | \$0      | \$0        | \$308    | 0.01%        |
| Optum Ins of OH Inc              | 69647     | OH  | \$1      | \$0    | \$0      | \$0        | \$1      | 0.00%        |
| Oxford Life Ins Co               | 76112     | AZ  | \$190    | \$0    | \$0      | \$0        | \$190    | 0.01%        |
| Pacific Guardian Life Ins Co Ltd | 64343     | HI  | \$409    | \$0    | \$0      | \$0        | \$409    | 0.02%        |
| Pacific Life Ins Co              | 67466     | NE  | \$82,128 | \$0    | \$0      | \$0        | \$82,128 | 3.15%        |
| Pan Amer Assur Co                | 93459     | LA  | \$511    | \$0    | \$0      | \$0        | \$511    | 0.02%        |
| Pan Amer Life Ins Co             | 67539     | LA  | \$20     | \$0    | \$2      | \$0        | \$22     | 0.00%        |
| Park Avenue Life Ins Co          | 60003     | DE  | \$5      | \$0    | \$0      | \$0        | \$5      | 0.00%        |
| Paul Revere Life Ins Co          | 67598     | MA  | \$24     | \$0    | \$3      | \$0        | \$27     | 0.00%        |
| Pavonia Life Ins Co of MI        | 93777     | MI  | \$492    | \$53   | \$0      | \$0        | \$544    | 0.02%        |
| Penn Ins & Ann Co                | 93262     | DE  | \$13,596 | \$0    | \$0      | \$0        | \$13,596 | 0.52%        |
| Penn Mut Life Ins Co             | 67644     | PA  | \$28,974 | \$0    | \$0      | \$0        | \$28,974 | 1.11%        |
| Philadelphia Amer Life Ins Co    | 67784     | TX  | \$0      | \$0    | \$0      | \$0        | \$0      | 0.00%        |
| PHL Variable Ins Co              | 93548     | CT  | \$1,372  | \$0    | \$0      | \$0        | \$1,372  | 0.05%        |
| Physicians Life Ins Co           | 72125     | NE  | \$1,205  | \$0    | \$30     | \$0        | \$1,235  | 0.05%        |
| Pioneer Amer Ins Co              | 67873     | TX  | \$551    | \$0    | \$1      | \$0        | \$552    | 0.02%        |
| Pioneer Mut Life Ins Co          | 67911     | ND  | \$542    | \$0    | \$0      | \$0        | \$542    | 0.02%        |
| Pioneer Security Life Ins Co     | 67946     | TX  | \$18     | \$0    | \$1      | \$0        | \$20     | 0.00%        |
| Plateau Ins Co                   | 97152     | TN  | \$0      | \$81   | \$0      | \$0        | \$81     | 0.00%        |
| Primerica Life Ins Co            | 65919     | TN  | \$31,647 | \$0    | \$0      | \$0        | \$31,647 | 1.22%        |
| Principal Life Ins Co            | 61271     | IA  | \$8,406  | \$0    | \$7,445  | \$0        | \$15,851 | 0.61%        |
| Principal Natl Life Ins Co       | 71161     | IA  | \$10,880 | \$0    | \$0      | \$0        | \$10,880 | 0.42%        |
| Professional Ins Co              | 68047     | TX  | \$2      | \$0    | \$0      | \$0        | \$2      | 0.00%        |
| Protective Life & Annuity Ins Co | 88536     | AL  | \$12     | \$0    | \$0      | \$0        | \$12     | 0.00%        |
| Protective Life Ins Co           | 68136     | TN  | \$27,860 | \$0    | \$241    | \$0        | \$28,101 | 1.08%        |
| Provident Life & Accident Ins Co | 68195     | TN  | \$2,806  | \$0    | \$17     | \$0        | \$2,823  | 0.11%        |
| Provident Life & Cas Ins Co      | 68209     | TN  | \$1      | \$0    | \$0      | \$0        | \$1      | 0.00%        |
| Pruco Life Ins Co                | 79227     | AZ  | \$88,309 | \$0    | \$0      | \$0        | \$88,309 | 3.39%        |
| Prudential Ann Life Assur Corp   | 86630     | AZ  | \$90     | \$0    | \$0      | \$0        | \$90     | 0.00%        |
| Prudential Ins Co Of Amer        | 68241     | NJ  | \$9,682  | \$0    | \$71,617 | \$0        | \$81,300 | 3.12%        |
| Puritan Life Ins Co of Amer      | 71390     | TX  | \$18     | \$0    | \$0      | \$0        | \$18     | 0.00%        |
| Pyramid Life Ins Co              | 68284     | KS  | \$9      | \$0    | \$0      | \$0        | \$9      | 0.00%        |
| Reliable Life Ins Co             | 68357     | MO  | \$4      | \$0    | \$0      | \$0        | \$4      | 0.00%        |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Life Insurance

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary | Credit | Group    | Industrial | Total    | Market Share |
|--------------------------------------|-----------|-----|----------|--------|----------|------------|----------|--------------|
| Reliance Standard Life Ins Co        | 68381     | IL  | \$30     | \$0    | \$6,452  | \$0        | \$6,482  | 0.25%        |
| Reliastar Life Ins Co                | 67105     | MN  | \$20,930 | \$0    | \$2,776  | \$0        | \$23,705 | 0.91%        |
| Reliastar Life Ins Co Of NY          | 61360     | NY  | \$249    | \$0    | \$14     | \$0        | \$263    | 0.01%        |
| Reserve Natl Ins Co                  | 68462     | OK  | \$178    | \$0    | \$0      | \$0        | \$178    | 0.01%        |
| RiverSource Life Ins Co              | 65005     | MN  | \$31,719 | \$0    | \$0      | \$0        | \$31,719 | 1.22%        |
| Rx Life Ins Co                       | 90247     | AZ  | \$24     | \$0    | \$0      | \$0        | \$24     | 0.00%        |
| S USA Life Ins Co Inc                | 60183     | AZ  | \$61     | \$0    | \$13     | \$0        | \$74     | 0.00%        |
| Sagicor Life Ins Co                  | 60445     | TX  | \$4,327  | \$0    | \$16     | \$0        | \$4,343  | 0.17%        |
| SBLI USA Life Ins Co Inc             | 60176     | NY  | \$27     | \$0    | \$22     | \$0        | \$49     | 0.00%        |
| Securian Life Ins Co                 | 93742     | MN  | \$21     | \$91   | \$30,969 | \$0        | \$31,080 | 1.19%        |
| Security Benefit Life Ins Co         | 68675     | KS  | \$641    | \$0    | \$0      | \$0        | \$641    | 0.02%        |
| Security Life Of Denver Ins Co       | 68713     | CO  | \$27,707 | \$0    | \$0      | \$0        | \$27,707 | 1.06%        |
| Security Mut Life Ins Co Of NY       | 68772     | NY  | \$661    | \$0    | \$0      | \$0        | \$661    | 0.03%        |
| Sentinel Security Life Ins Co        | 68802     | UT  | \$0      | \$0    | \$0      | \$0        | \$0      | 0.00%        |
| Sentry Life Ins Co                   | 68810     | WI  | \$362    | \$0    | \$17     | \$0        | \$379    | 0.01%        |
| Settlers Life Ins Co                 | 97241     | WI  | \$18     | \$0    | \$0      | \$0        | \$18     | 0.00%        |
| Shenandoah Life Ins Co               | 68845     | VA  | \$29     | \$0    | \$3      | \$0        | \$32     | 0.00%        |
| Standard Ins Co                      | 69019     | OR  | \$2,412  | \$0    | \$28,367 | \$0        | \$30,779 | 1.18%        |
| Standard Life & Accident Ins Co      | 86355     | TX  | \$66     | \$0    | \$4      | \$0        | \$70     | 0.00%        |
| Standard Security Life Ins Co Of NY  | 69078     | NY  | \$2      | \$0    | \$0      | \$0        | \$2      | 0.00%        |
| Starmount Life Ins Co                | 68985     | ME  | \$38     | \$0    | \$0      | \$0        | \$38     | 0.00%        |
| State Farm Life Ins Co               | 69108     | IL  | \$88,082 | \$0    | \$746    | \$0        | \$88,828 | 3.41%        |
| State Life Ins Co                    | 69116     | IN  | \$16,602 | \$0    | \$0      | \$0        | \$16,602 | 0.64%        |
| State Mut Ins Co                     | 69132     | GA  | \$40     | \$0    | \$0      | \$0        | \$40     | 0.00%        |
| Sterling Investors Life Ins Co       | 89184     | IN  | \$21     | \$0    | \$0      | \$0        | \$21     | 0.00%        |
| Sterling Life Ins Co                 | 77399     | IL  | \$105    | \$0    | \$0      | \$0        | \$105    | 0.00%        |
| Sun Life & Hlth Ins Co               | 80926     | MI  | \$0      | \$0    | \$525    | \$0        | \$525    | 0.02%        |
| Sunset Life Ins Co Of Amer           | 69272     | MO  | \$1,753  | \$0    | \$4      | \$0        | \$1,757  | 0.07%        |
| Surety Life Ins Co                   | 69310     | NE  | \$443    | \$0    | \$0      | \$0        | \$443    | 0.02%        |
| Symetra Life Ins Co                  | 68608     | IA  | \$19,295 | \$0    | \$8,602  | \$0        | \$27,897 | 1.07%        |
| Symetra Natl Life Ins Co             | 90581     | IA  | \$20     | \$0    | \$0      | \$0        | \$20     | 0.00%        |
| Talcott Resolution Life & Ann Ins Co | 71153     | CT  | \$15,586 | \$0    | \$7      | \$0        | \$15,593 | 0.60%        |
| Talcott Resolution Life Ins Co       | 88072     | CT  | \$1,178  | \$0    | \$163    | \$0        | \$1,341  | 0.05%        |
| Teachers Ins & Ann Assoc Of Amer     | 69345     | NY  | \$4,261  | \$0    | \$0      | \$0        | \$4,261  | 0.16%        |
| Texas Life Ins Co                    | 69396     | TX  | \$991    | \$0    | \$0      | \$0        | \$991    | 0.04%        |
| The Cincinnati Life Ins Co           | 76236     | OH  | \$3,078  | \$0    | \$0      | \$0        | \$3,078  | 0.12%        |
| The Savings Bank Mut Life Ins Co of  | 70435     | MA  | \$2,523  | \$0    | \$0      | \$0        | \$2,523  | 0.10%        |
| Thrivent Life Ins Co                 | 97721     | WI  | \$90     | \$0    | \$0      | \$0        | \$90     | 0.00%        |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Life Insurance

All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Ordinary | Credit | Group     | Industrial | Total     | Market Share |
|--------------------------------------|-----------|-----|----------|--------|-----------|------------|-----------|--------------|
| TIAA Cref Life Ins Co                | 60142     | NY  | \$10,217 | \$0    | \$0       | \$0        | \$10,217  | 0.39%        |
| Time Ins Co II                       | 69477     | PR  | \$197    | \$0    | \$0       | \$0        | \$197     | 0.01%        |
| Trans World Assur Co                 | 69566     | CA  | \$218    | \$0    | \$0       | \$0        | \$218     | 0.01%        |
| Transamerica Advisors Life Ins Co    | 79022     | AR  | \$90     | \$0    | \$0       | \$0        | \$90      | 0.00%        |
| Transamerica Financial Life Ins Co   | 70688     | NY  | \$125    | \$0    | \$2       | \$0        | \$126     | 0.00%        |
| Transamerica Life Ins Co             | 86231     | IA  | \$29,961 | \$4    | \$1,438   | \$0        | \$31,403  | 1.21%        |
| Transamerica Premier Life Ins Co     | 66281     | IA  | \$36,874 | \$0    | \$232     | \$0        | \$37,106  | 1.43%        |
| Trustmark Ins Co                     | 61425     | IL  | \$341    | \$0    | \$58      | \$0        | \$400     | 0.02%        |
| Trustmark Life Ins Co                | 62863     | IL  | \$0      | \$0    | \$5       | \$0        | \$5       | 0.00%        |
| Unicare Life & Hlth Ins Co           | 80314     | IN  | \$0      | \$0    | \$0       | \$0        | \$0       | 0.00%        |
| Unified Life Ins Co                  | 11121     | TX  | \$10     | \$0    | \$0       | \$0        | \$10      | 0.00%        |
| Union Fidelity Life Ins Co           | 62596     | KS  | \$32     | \$0    | \$41      | \$0        | \$73      | 0.00%        |
| Union Labor Life Ins Co              | 69744     | MD  | \$52     | \$0    | \$2,429   | \$0        | \$2,481   | 0.10%        |
| Union Security Ins Co                | 70408     | KS  | \$1,762  | \$0    | \$1,663   | \$0        | \$3,426   | 0.13%        |
| United Amer Ins Co                   | 92916     | NE  | \$72     | \$0    | \$0       | \$0        | \$72      | 0.00%        |
| United Fidelity Life Ins Co          | 87645     | TX  | \$79     | \$0    | \$0       | \$0        | \$79      | 0.00%        |
| United Heritage Life Ins Co          | 63983     | ID  | \$1,236  | \$0    | \$282     | \$0        | \$1,518   | 0.06%        |
| United Home Life Ins Co              | 69922     | IN  | \$389    | \$0    | \$0       | \$0        | \$389     | 0.01%        |
| United Ins Co Of Amer                | 69930     | IL  | \$13     | \$0    | \$0       | \$0        | \$13      | 0.00%        |
| United Of Omaha Life Ins Co          | 69868     | NE  | \$22,061 | \$0    | \$7,960   | \$0        | \$30,021  | 1.15%        |
| United Security Assur Co Of PA       | 42129     | PA  | \$22     | \$0    | \$0       | \$0        | \$22      | 0.00%        |
| United States Life Ins Co in the Cit | 70106     | NY  | \$273    | \$0    | (\$3,223) | \$0        | (\$2,951) | (0.11)%      |
| United World Life Ins Co             | 72850     | NE  | \$22     | \$0    | \$0       | \$0        | \$22      | 0.00%        |
| UnitedHealthcare Ins Co              | 79413     | CT  | \$0      | \$0    | \$1,041   | \$0        | \$1,041   | 0.04%        |
| Unity Financial Life Ins Co          | 63819     | OH  | \$5      | \$0    | \$5       | \$0        | \$10      | 0.00%        |
| Universal Guar Life Ins Co           | 70130     | OH  | \$15     | \$0    | \$0       | \$0        | \$15      | 0.00%        |
| Unum Ins Co                          | 67601     | ME  | \$11     | \$0    | \$0       | \$0        | \$11      | 0.00%        |
| Unum Life Ins Co Of Amer             | 62235     | ME  | \$194    | \$0    | \$39,251  | \$0        | \$39,445  | 1.52%        |
| US Br Great West Life Assur Co       | 80705     | MI  | \$380    | \$0    | \$0       | \$0        | \$380     | 0.01%        |
| US Br Sun Life Assur Co of Canada    | 80802     | MI  | \$6,844  | \$0    | \$19,164  | \$0        | \$26,008  | 1.00%        |
| US Business of Canada Life Assur Co  | 80659     | MI  | \$681    | \$0    | \$19      | \$0        | \$700     | 0.03%        |
| US Financial Life Ins Co             | 84530     | OH  | \$2,136  | \$0    | \$0       | \$0        | \$2,136   | 0.08%        |
| USAA Life Ins Co                     | 69663     | TX  | \$33,364 | \$0    | \$0       | \$0        | \$33,364  | 1.28%        |
| USable Life                          | 94358     | AR  | \$3      | \$0    | \$1,746   | \$0        | \$1,749   | 0.07%        |
| Vantis Life Ins Co                   | 68632     | CT  | \$67     | \$0    | \$8       | \$0        | \$75      | 0.00%        |
| Voya Ins & Ann Co                    | 80942     | IA  | \$1,062  | \$0    | \$0       | \$0        | \$1,062   | 0.04%        |
| Voya Retirement Ins & Ann Co         | 86509     | CT  | \$762    | \$0    | \$45      | \$0        | \$807     | 0.03%        |
| Washington Natl Ins Co               | 70319     | IN  | \$215    | \$0    | \$4       | \$0        | \$219     | 0.01%        |

State of Washington  
Office of Insurance Commissioner  
2018 Washington Market Share  
Line of Business: Life - Life Insurance

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All Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name                   | NAIC<br>Code | Dom | Ordinary    | Credit  | Group     | Industrial | Total       | Market<br>Share |
|--------------------------------|--------------|-----|-------------|---------|-----------|------------|-------------|-----------------|
| West Coast Life Ins Co         | 70335        | NE  | \$12,098    | \$0     | \$0       | \$0        | \$12,098    | 0.46%           |
| Western & Southern Life Ins Co | 70483        | OH  | \$171       | \$0     | \$0       | \$0        | \$171       | 0.01%           |
| Western Southern Life Assur Co | 92622        | OH  | \$354       | \$0     | \$0       | \$0        | \$354       | 0.01%           |
| Western United Life Assur Co   | 85189        | WA  | \$202       | \$0     | \$0       | \$0        | \$202       | 0.01%           |
| Wilcac Life Ins Co             | 62413        | IL  | \$217       | \$0     | \$0       | \$0        | \$217       | 0.01%           |
| Wilco Life Ins Co              | 65900        | IN  | \$1,793     | \$0     | \$0       | \$0        | \$1,793     | 0.07%           |
| Wilton Reassur Life Co of NY   | 60704        | NY  | \$169       | \$0     | \$0       | \$0        | \$169       | 0.01%           |
| Zurich Amer Life Ins Co        | 90557        | IL  | \$535       | \$0     | \$636     | \$0        | \$1,171     | 0.04%           |
| Totals                         |              |     | \$2,044,988 | \$3,513 | \$554,733 | \$2        | \$2,603,236 | 100.00%         |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| @Home Ins Co                         | 23833     | NJ  | \$0                     | 0.00%        | \$0                    | (\$12)                 | 0.00%      |
| 21st Century Advantage Ins Co        | 25232     | MN  | (\$3)                   | 0.00%        | (\$3)                  | (\$80)                 | 2796.09%   |
| 21st Century Centennial Ins Co       | 34789     | PA  | \$0                     | 0.00%        | \$0                    | \$62                   | 0.00%      |
| 21st Century Ins Co                  | 12963     | CA  | \$0                     | 0.00%        | \$0                    | (\$5)                  | 0.00%      |
| 21st Century N Amer Ins Co           | 32220     | NY  | \$0                     | 0.00%        | \$0                    | (\$263)                | 0.00%      |
| 21st Century Pacific Ins Co          | 23795     | CO  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| 21st Century Preferred Ins Co        | 22225     | PA  | \$0                     | 0.00%        | \$0                    | (\$22)                 | 0.00%      |
| 21st Century Premier Ins Co          | 20796     | PA  | \$0                     | 0.00%        | \$0                    | \$148                  | 0.00%      |
| Academic Medical Professionals Ins E | 12934     | VT  | \$11                    | 0.00%        | \$12                   | \$10                   | 86.62%     |
| Acadia Ins Co                        | 31325     | IA  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Acceptance Ind Ins Co                | 20010     | NE  | \$2                     | 0.00%        | \$6                    | (\$14)                 | (231.15)%  |
| Accident Fund Gen Ins Co             | 12304     | MI  | \$2                     | 0.00%        | \$1                    | \$27                   | 1943.35%   |
| Accident Fund Ins Co of Amer         | 10166     | MI  | (\$143)                 | 0.00%        | (\$146)                | \$26                   | (17.99)%   |
| Accident Fund Natl Ins Co            | 12305     | MI  | \$0                     | 0.00%        | \$4                    | (\$1)                  | (22.01)%   |
| Accredited Surety & Cas Co Inc       | 26379     | FL  | \$45                    | 0.00%        | \$40                   | \$0                    | (1.09)%    |
| Ace Amer Ins Co                      | 22667     | PA  | \$78,283                | 0.65%        | \$75,475               | \$38,078               | 50.45%     |
| Ace Fire Underwriters Ins Co         | 20702     | PA  | \$324                   | 0.00%        | \$267                  | (\$334)                | (125.11)%  |
| Ace Prop & Cas Ins Co                | 20699     | PA  | \$54,349                | 0.45%        | \$53,258               | \$44,198               | 82.99%     |
| ACIG Ins Co                          | 19984     | IL  | \$403                   | 0.00%        | \$403                  | (\$238)                | (59.18)%   |
| Acstar Ins Co                        | 22950     | IL  | \$41                    | 0.00%        | \$27                   | \$10                   | 37.78%     |
| Advantage Workers Comp Ins Co        | 40517     | IN  | \$21                    | 0.00%        | \$21                   | \$0                    | 0.00%      |
| Aegis Security Ins Co                | 33898     | PA  | \$236                   | 0.00%        | \$235                  | \$27                   | 11.57%     |
| Affiliated Fm Ins Co                 | 10014     | RI  | \$41,305                | 0.34%        | \$41,764               | \$19,124               | 45.79%     |
| Affiliates Ins Recip a RRG           | 13677     | VT  | \$57                    | 0.00%        | \$58                   | \$41                   | 70.29%     |
| AGCS Marine Ins Co                   | 22837     | IL  | \$15,555                | 0.13%        | \$16,564               | \$13,485               | 81.41%     |
| Agri Gen Ins Co                      | 42757     | IA  | \$6,839                 | 0.06%        | \$7,193                | \$2,530                | 35.18%     |
| AIG Assur Co                         | 40258     | IL  | \$29                    | 0.00%        | \$30                   | \$6                    | 20.42%     |
| AIG Prop Cas Co                      | 19402     | PA  | \$19,166                | 0.16%        | \$19,121               | \$2,993                | 15.65%     |
| AIU Ins Co                           | 19399     | NY  | \$0                     | 0.00%        | \$1                    | \$0                    | (26.63)%   |
| Alaska Natl Ins Co                   | 38733     | AK  | \$28,426                | 0.24%        | \$25,212               | \$15,676               | 62.18%     |
| Allegheny Cas Co                     | 13285     | NJ  | \$798                   | 0.01%        | \$815                  | \$13                   | 1.57%      |
| Allegiant Ins Co Inc A RRG           | 11965     | HI  | \$1,052                 | 0.01%        | \$1,052                | \$514                  | 48.83%     |
| Alliance Of Nonprofits For Ins RRG   | 10023     | VT  | \$1,054                 | 0.01%        | \$1,010                | (\$195)                | (19.27)%   |
| Allianz Global Risks US Ins Co       | 35300     | IL  | \$16,798                | 0.14%        | \$16,199               | \$1,588                | 9.80%      |
| Allied Ins Co of Amer                | 10127     | OH  | \$5,611                 | 0.05%        | \$4,633                | \$2,603                | 56.18%     |
| Allied Professionals Ins Co RRG      | 11710     | AZ  | \$894                   | 0.01%        | \$921                  | \$755                  | 81.95%     |
| Allied Prop & Cas Ins Co             | 42579     | IA  | \$42,535                | 0.35%        | \$45,087               | \$37,017               | 82.10%     |
| Allied World Ins Co                  | 22730     | NH  | \$3,263                 | 0.03%        | \$3,148                | \$813                  | 25.82%     |
| Allied World Natl Assur Co           | 10690     | NH  | \$12,021                | 0.10%        | \$10,226               | \$7,270                | 71.10%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                       | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Allied World Specialty Ins Co      | 16624     | DE  | \$3,426                 | 0.03%        | \$3,469                | \$2,311                | 66.61%     |
| Allmerica Fin Benefit Ins Co       | 41840     | MI  | \$6,095                 | 0.05%        | \$5,647                | \$3,652                | 64.67%     |
| Allstate Fire & Cas Ins Co         | 29688     | IL  | \$305,089               | 2.54%        | \$299,589              | \$163,762              | 54.66%     |
| Allstate Ind Co                    | 19240     | IL  | \$95,876                | 0.80%        | \$95,460               | \$49,389               | 51.74%     |
| Allstate Ins Co                    | 19232     | IL  | \$132,069               | 1.10%        | \$133,515              | \$68,235               | 51.11%     |
| Allstate Northbrook Ind Co         | 36455     | IL  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Allstate Prop & Cas Ins Co         | 17230     | IL  | \$118,842               | 0.99%        | \$123,385              | \$63,028               | 51.08%     |
| Allstate Vehicle & Prop Ins Co     | 37907     | IL  | \$14,509                | 0.12%        | \$6,271                | \$2,734                | 43.59%     |
| Alpha Prop & Cas Ins Co            | 38156     | WI  | \$464                   | 0.00%        | \$502                  | \$58                   | 11.56%     |
| ALPS Prop & Cas Ins Co             | 32450     | MT  | \$3,200                 | 0.03%        | \$3,022                | \$1,119                | 37.03%     |
| Alterra Amer Ins Co                | 21296     | DE  | \$0                     | 0.00%        | \$0                    | (\$179)                | 0.00%      |
| Ambac Assur Corp                   | 18708     | WI  | \$676                   | 0.01%        | \$1,423                | \$0                    | 0.00%      |
| Amco Ins Co                        | 19100     | IA  | \$11,811                | 0.10%        | \$12,628               | \$4,650                | 36.83%     |
| American Agri Business Ins Co      | 12548     | TX  | \$16,065                | 0.13%        | \$14,052               | \$5,174                | 36.82%     |
| American Alt Ins Corp              | 19720     | DE  | \$25,889                | 0.22%        | \$23,999               | \$13,212               | 55.05%     |
| American Assoc Of Othodontists RRG | 10232     | AZ  | \$174                   | 0.00%        | \$133                  | (\$44)                 | (33.34)%   |
| American Automobile Ins Co         | 21849     | MO  | \$1,397                 | 0.01%        | \$1,278                | \$997                  | 78.01%     |
| American Bankers Ins Co Of FL      | 10111     | FL  | \$74,003                | 0.62%        | \$72,098               | \$33,719               | 46.77%     |
| American Cas Co Of Reading PA      | 20427     | PA  | \$9,368                 | 0.08%        | \$8,609                | \$5,357                | 62.22%     |
| American Commerce Ins Co           | 19941     | OH  | \$17,090                | 0.14%        | \$18,125               | \$12,395               | 68.38%     |
| American Contractors Ind Co        | 10216     | CA  | \$3,561                 | 0.03%        | \$3,561                | \$335                  | 9.42%      |
| American Contractors Ins Co RRG    | 12300     | TX  | (\$3,364)               | -0.03%       | (\$1,425)              | (\$1,402)              | 98.35%     |
| American Economy Ins Co            | 19690     | IN  | \$2,983                 | 0.02%        | \$3,364                | \$2,586                | 76.86%     |
| American Excess Ins Exch RRG       | 10903     | VT  | \$1,068                 | 0.01%        | \$1,047                | (\$981)                | (93.65)%   |
| American Family Home Ins Co        | 23450     | FL  | \$2,748                 | 0.02%        | \$2,503                | \$1,505                | 60.12%     |
| American Family Ins Co             | 10386     | WI  | \$113,665               | 0.95%        | \$101,662              | \$87,400               | 85.97%     |
| American Family Mut Ins Co SI      | 19275     | WI  | \$137,713               | 1.15%        | \$143,079              | \$98,054               | 68.53%     |
| American Fire & Cas Co             | 24066     | NH  | \$41,464                | 0.35%        | \$42,665               | \$30,994               | 72.65%     |
| American Forest Cas Co RRG         | 11590     | VT  | \$2,966                 | 0.02%        | \$2,486                | \$1,268                | 51.02%     |
| American Guar & Liab Ins           | 26247     | NY  | \$21,946                | 0.18%        | \$21,152               | \$27,607               | 130.51%    |
| American Hallmark Ins Co Of TX     | 43494     | TX  | \$8,307                 | 0.07%        | \$7,218                | \$11,153               | 154.51%    |
| American Home Assur Co             | 19380     | NY  | \$6,384                 | 0.05%        | \$13,787               | \$20,625               | 149.60%    |
| American Ins Co                    | 21857     | OH  | \$5,258                 | 0.04%        | \$4,645                | \$5,085                | 109.46%    |
| American Mercury Ins Co            | 16810     | OK  | \$330                   | 0.00%        | \$318                  | \$220                  | 69.18%     |
| American Mining Ins Co             | 15911     | IA  | \$1                     | 0.00%        | \$0                    | \$0                    | (1.16)%    |
| American Modern Home Ins Co        | 23469     | OH  | \$13,388                | 0.11%        | \$13,973               | \$4,681                | 33.50%     |
| American Modern Select Ins Co      | 38652     | OH  | \$14,917                | 0.12%        | \$14,007               | \$6,480                | 46.26%     |
| American Natl Gen Ins Co           | 39942     | MO  | \$422                   | 0.00%        | \$457                  | \$1,255                | 274.83%    |
| American Natl Prop & Cas Co        | 28401     | MO  | \$20,308                | 0.17%        | \$18,531               | \$11,585               | 62.52%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| American Pet Ins Co                  | 12190     | NY  | \$15,899                | 0.13%        | \$15,271               | \$9,647                | 63.18%     |
| American Reliable Ins Co             | 19615     | AZ  | \$6,190                 | 0.05%        | \$5,774                | \$3,433                | 59.45%     |
| American Road Ins Co                 | 19631     | MI  | \$764                   | 0.01%        | \$764                  | \$65                   | 8.56%      |
| American Security Ins Co             | 42978     | DE  | \$4,079                 | 0.03%        | \$2,297                | \$823                  | 35.82%     |
| American Select Ins Co               | 19992     | OH  | \$0                     | 0.00%        | \$0                    | \$3                    | 1010.38%   |
| American Serv Ins Co Inc             | 42897     | IL  | \$3,899                 | 0.03%        | \$5,746                | \$3,426                | 59.63%     |
| American Southern Home Ins Co        | 41998     | FL  | \$235                   | 0.00%        | \$197                  | \$127                  | 64.42%     |
| American Southern Ins Co             | 10235     | KS  | \$8                     | 0.00%        | \$5                    | (\$1)                  | (20.35)%   |
| American Standard Ins Co of WI       | 19283     | WI  | \$698                   | 0.01%        | \$782                  | \$40                   | 5.06%      |
| American States Ins Co               | 19704     | IN  | \$14,846                | 0.12%        | \$15,567               | (\$2,084)              | (13.39)%   |
| American States Preferred Ins Co     | 37214     | IN  | \$4,128                 | 0.03%        | \$4,153                | \$3,351                | 80.71%     |
| American Strategic Ins Corp          | 10872     | FL  | \$12,007                | 0.10%        | \$9,167                | \$7,896                | 86.14%     |
| American Surety Co                   | 31380     | IN  | \$201                   | 0.00%        | \$211                  | \$0                    | 0.00%      |
| American T & T Ins Co RRG            | 11534     | MT  | \$813                   | 0.01%        | \$2,934                | (\$2,354)              | (80.24)%   |
| American Zurich Ins Co               | 40142     | IL  | \$7,577                 | 0.06%        | \$7,517                | \$2,466                | 32.80%     |
| Amerisure Ins Co                     | 19488     | MI  | \$51                    | 0.00%        | \$50                   | \$11                   | 21.93%     |
| Amerisure Mut Ins Co                 | 23396     | MI  | \$176                   | 0.00%        | \$230                  | \$97                   | 42.05%     |
| Amerisure Partners Ins Co            | 11050     | MI  | \$440                   | 0.00%        | \$404                  | \$227                  | 56.20%     |
| Amex Assur Co                        | 27928     | IL  | \$2,277                 | 0.02%        | \$2,280                | \$1,452                | 63.69%     |
| Amguard Ins Co                       | 42390     | PA  | \$3,482                 | 0.03%        | \$2,438                | \$1,008                | 41.34%     |
| Amica Mut Ins Co                     | 19976     | RI  | \$53,499                | 0.45%        | \$50,826               | \$31,822               | 62.61%     |
| Amica Prop & Cas Ins Co              | 12287     | RI  | \$52                    | 0.00%        | \$3                    | \$0                    | 0.00%      |
| AmTrust Ins Co of KS Inc             | 15954     | KS  | \$2,127                 | 0.02%        | \$2,025                | \$453                  | 22.37%     |
| Applied Medico Legal Solutions RRG   | 11598     | AZ  | \$860                   | 0.01%        | \$917                  | (\$712)                | (77.62)%   |
| Arag Ins Co                          | 34738     | IA  | \$9,485                 | 0.08%        | \$9,485                | \$3,710                | 39.11%     |
| Arch Ins Co                          | 11150     | MO  | \$18,842                | 0.16%        | \$17,214               | \$12,384               | 71.94%     |
| ARCH Mortgage Assur Co               | 29114     | WI  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Arch Mortgage Guar Co                | 18732     | WI  | \$19                    | 0.00%        | \$19                   | \$0                    | 0.00%      |
| ARCH Mortgage Ins Co                 | 40266     | WI  | \$13,032                | 0.11%        | \$11,967               | \$152                  | 1.27%      |
| ARCOA RRG Inc                        | 13177     | NV  | \$357                   | 0.00%        | \$357                  | \$59                   | 16.58%     |
| Argonaut Great Central Ins Co        | 19860     | IL  | \$574                   | 0.00%        | \$579                  | \$299                  | 51.67%     |
| Argonaut Ins Co                      | 19801     | IL  | \$11,459                | 0.10%        | \$10,751               | \$5,357                | 49.82%     |
| Argonaut Midwest Ins Co              | 19828     | IL  | \$112                   | 0.00%        | \$114                  | (\$33)                 | (28.63)%   |
| ARISE Boiler Inspection & Ins Co RRG | 13580     | KY  | \$17                    | 0.00%        | \$16                   | \$0                    | (1.45)%    |
| Armed Forces Ins Exch                | 41459     | KS  | \$2,361                 | 0.02%        | \$2,386                | \$1,012                | 42.41%     |
| Arrowood Ind Co                      | 24678     | DE  | \$0                     | 0.00%        | \$0                    | \$13,572               | 0.00%      |
| Ascot Ins Co                         | 23752     | CO  | \$0                     | 0.00%        | \$0                    | \$7                    | 0.00%      |
| Aspen Amer Ins Co                    | 43460     | TX  | \$7,659                 | 0.06%        | \$7,516                | \$45                   | 0.60%      |
| Associated Ind Corp                  | 21865     | CA  | \$3,952                 | 0.03%        | \$4,222                | \$1,393                | 32.99%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                        | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|-------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Assured Guar Corp                   | 30180     | MD  | \$0                     | 0.00%        | \$826                  | \$610                  | 73.83%     |
| Assured Guar Municipal Corp         | 18287     | NY  | \$1,934                 | 0.02%        | \$2,897                | \$0                    | 0.00%      |
| Atain Ins Co                        | 29033     | TX  | \$1                     | 0.00%        | \$2                    | \$0                    | 0.00%      |
| Atlantic Specialty Ins Co           | 27154     | NY  | \$15,735                | 0.13%        | \$16,789               | \$2,964                | 17.66%     |
| Atradius Trade Credit Ins Co        | 25422     | MD  | \$6,979                 | 0.06%        | \$6,725                | (\$59)                 | (0.88)%    |
| AttPro RRG Recip RRG                | 13795     | DC  | \$1,213                 | 0.01%        | \$822                  | \$428                  | 52.08%     |
| Austin Mut Ins Co                   | 13412     | MN  | \$7,337                 | 0.06%        | \$7,148                | \$3,838                | 53.69%     |
| Automobile Ins Co Of Hartford CT    | 19062     | CT  | \$5,219                 | 0.04%        | \$5,933                | \$3,114                | 52.49%     |
| Avemco Ins Co                       | 10367     | MD  | \$960                   | 0.01%        | \$920                  | \$233                  | 25.28%     |
| AXA Ins Co                          | 33022     | NY  | \$1,948                 | 0.02%        | \$2,120                | \$979                  | 46.17%     |
| Axis Ins Co                         | 37273     | IL  | \$10,106                | 0.08%        | \$9,203                | \$1,331                | 14.46%     |
| AXIS Reins Co                       | 20370     | NY  | \$245                   | 0.00%        | \$245                  | \$17                   | 7.01%      |
| AXIS Specialty Ins Co               | 15610     | CT  | \$0                     | 0.00%        | \$0                    | (\$58)                 | 0.00%      |
| Balboa Ins Co                       | 24813     | CA  | (\$4)                   | 0.00%        | \$1                    | (\$10)                 | (683.48)%  |
| Bankers Ins Co                      | 33162     | FL  | \$427                   | 0.00%        | \$420                  | \$253                  | 60.27%     |
| Bankers Standard Ins Co             | 18279     | PA  | \$21,740                | 0.18%        | \$21,060               | \$11,083               | 52.62%     |
| BCS Ins Co                          | 38245     | OH  | \$10,667                | 0.09%        | \$10,673               | (\$794)                | (7.44)%    |
| Beazley Ins Co Inc                  | 37540     | CT  | \$5,588                 | 0.05%        | \$5,307                | \$1,023                | 19.27%     |
| Bedivere Ins Co                     | 21970     | PA  | \$0                     | 0.00%        | \$0                    | (\$43)                 | 0.00%      |
| Benchmark Ins Co                    | 41394     | KS  | \$402                   | 0.00%        | \$653                  | (\$183)                | (28.09)%   |
| Berkley Ins Co                      | 32603     | DE  | \$9,601                 | 0.08%        | \$9,340                | \$6,710                | 71.84%     |
| Berkley Natl Ins Co                 | 38911     | IA  | \$4,591                 | 0.04%        | \$4,199                | \$1,320                | 31.44%     |
| Berkley Regional Ins Co             | 29580     | IA  | \$500                   | 0.00%        | \$891                  | \$585                  | 65.69%     |
| Berkshire Hathaway Homestate Ins Co | 20044     | NE  | \$1,002                 | 0.01%        | \$1,461                | \$389                  | 26.59%     |
| Berkshire Hathaway Specialty Ins Co | 22276     | NE  | \$8,454                 | 0.07%        | \$7,232                | \$3,893                | 53.83%     |
| BITCO Gen Ins Corp                  | 20095     | IL  | \$4,726                 | 0.04%        | \$4,539                | \$1,347                | 29.68%     |
| BITCO Natl Ins Co                   | 20109     | IL  | \$401                   | 0.00%        | \$442                  | \$904                  | 204.58%    |
| Bond Safeguard Ins Co               | 27081     | SD  | (\$203)                 | 0.00%        | (\$178)                | \$242                  | (136.47)%  |
| Bonded Builders Ins Co RRG          | 13010     | NV  | \$23                    | 0.00%        | \$15                   | \$1                    | 9.35%      |
| Brotherhood Mut Ins Co              | 13528     | IN  | \$7,682                 | 0.06%        | \$7,197                | \$1,419                | 19.72%     |
| Build Amer Mut Assur Co             | 14380     | NY  | \$168                   | 0.00%        | \$15                   | \$0                    | 0.00%      |
| California Cas & Fire Ins Co        | 27464     | CA  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| California Cas Gen Ins Co of OR     | 35955     | OR  | \$11,491                | 0.10%        | \$11,134               | \$6,574                | 59.04%     |
| California Cas Ind Exch             | 20117     | CA  | \$0                     | 0.00%        | \$0                    | (\$2)                  | 0.00%      |
| California Hlthcare Ins Co Inc RRG  | 44504     | HI  | \$1                     | 0.00%        | \$1                    | \$0                    | 0.00%      |
| California Ins Co                   | 38865     | CA  | \$81                    | 0.00%        | \$81                   | (\$2)                  | (2.42)%    |
| Camico Mut Ins Co                   | 36340     | CA  | \$1,384                 | 0.01%        | \$1,376                | \$209                  | 15.19%     |
| Canal Ins Co                        | 10464     | SC  | \$3,478                 | 0.03%        | \$3,922                | \$2,347                | 59.84%     |
| Capitol Ind Corp                    | 10472     | WI  | \$1,772                 | 0.01%        | \$1,801                | \$1,691                | 93.91%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

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Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                        | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|-------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Caring Communities Recip RRG        | 12373     | DC  | \$655                   | 0.01%        | \$655                  | \$893                  | 136.33%    |
| Carolina Cas Ins Co                 | 10510     | IA  | \$1,248                 | 0.01%        | \$1,345                | \$1,461                | 108.64%    |
| Caterpillar Ins Co                  | 11255     | MO  | \$4,367                 | 0.04%        | \$2,769                | \$1,873                | 67.65%     |
| Catlin Ind Co                       | 24503     | DE  | \$63                    | 0.00%        | \$63                   | (\$215)                | (341.91)%  |
| Catlin Ins Co                       | 19518     | TX  | \$594                   | 0.00%        | \$531                  | (\$1,417)              | (266.71)%  |
| Censtat Cas Co                      | 11499     | NE  | \$0                     | 0.00%        | (\$3)                  | \$0                    | 0.00%      |
| Central States Ind Co Of Omaha      | 34274     | NE  | \$319                   | 0.00%        | \$308                  | \$7                    | 2.21%      |
| Century Ind Co                      | 20710     | PA  | \$0                     | 0.00%        | \$0                    | \$1,228                | 0.00%      |
| Century Natl Ins Co                 | 26905     | CA  | \$3,419                 | 0.03%        | \$2,862                | \$1,201                | 41.97%     |
| CGB Ins Co                          | 11445     | IN  | \$1,585                 | 0.01%        | \$1,067                | \$717                  | 67.21%     |
| Charter Ind Co                      | 37524     | TX  | \$9,679                 | 0.08%        | \$10,461               | \$5,467                | 52.27%     |
| Charter Oak Fire Ins Co             | 25615     | CT  | \$16,533                | 0.14%        | \$16,574               | \$10,621               | 64.08%     |
| Cherokee Guar Co Inc a RRG          | 14388     | AZ  | \$10                    | 0.00%        | \$10                   | \$4                    | 38.57%     |
| Chicago Ins Co                      | 22810     | IL  | \$0                     | 0.00%        | \$0                    | (\$384)                | 0.00%      |
| Chubb Ind Ins Co                    | 12777     | NY  | \$136                   | 0.00%        | \$130                  | \$17                   | 12.72%     |
| Chubb Natl Ins Co                   | 10052     | IN  | \$22                    | 0.00%        | \$15                   | (\$1)                  | (4.24)%    |
| Church Mut Ins Co                   | 18767     | WI  | \$9,657                 | 0.08%        | \$9,308                | \$12,853               | 138.10%    |
| Citizens Ins Co Of Amer             | 31534     | MI  | \$5,665                 | 0.05%        | \$5,116                | \$1,971                | 38.53%     |
| Claim Professionals Liab ins Co RRG | 12172     | VT  | \$19                    | 0.00%        | \$18                   | \$6                    | 35.65%     |
| Clarendon Natl Ins Co               | 20532     | IL  | \$0                     | 0.00%        | \$0                    | (\$298)                | 0.00%      |
| Clear Blue Ins Co                   | 28860     | IL  | \$46                    | 0.00%        | \$32                   | \$17                   | 52.55%     |
| Clear Spring Prop & Cas Co          | 15563     | TX  | \$0                     | 0.00%        | \$9,432                | \$171                  | 1.82%      |
| Coast Natl Ins Co                   | 25089     | CA  | \$34,455                | 0.29%        | \$34,633               | \$16,571               | 47.85%     |
| Coface N Amer Ins Co                | 31887     | MA  | \$650                   | 0.01%        | \$819                  | (\$53)                 | (6.49)%    |
| College Liab Ins Co Recip RRG       | 44598     | HI  | \$896                   | 0.01%        | \$1,993                | (\$216)                | (10.82)%   |
| College RRG Inc                     | 13613     | VT  | \$332                   | 0.00%        | \$308                  | \$122                  | 39.64%     |
| Colonial Amer Cas & Surety Co       | 34347     | IL  | \$59                    | 0.00%        | \$71                   | (\$169)                | (237.38)%  |
| Colonial Surety Co                  | 10758     | PA  | \$285                   | 0.00%        | \$231                  | (\$1)                  | (0.56)%    |
| Colony Specialty Ins Co             | 36927     | OH  | \$103                   | 0.00%        | \$51                   | (\$2)                  | (4.77)%    |
| Colorado Cas Ins Co                 | 41785     | NH  | \$0                     | 0.00%        | \$0                    | (\$13)                 | 0.00%      |
| Columbia Ins Co                     | 27812     | NE  | \$1,773                 | 0.01%        | \$1,758                | \$707                  | 40.23%     |
| Columbia Natl RRG Inc               | 10803     | VT  | \$2                     | 0.00%        | \$1                    | \$0                    | 0.00%      |
| Commerce & Industry Ins Co          | 19410     | NY  | \$1,758                 | 0.01%        | \$1,581                | \$2,591                | 163.96%    |
| Commerce W Ins Co                   | 13161     | CA  | \$47,109                | 0.39%        | \$46,874               | \$35,350               | 75.42%     |
| Commonwealth Ins Co Of Amer         | 10220     | DE  | \$0                     | 0.00%        | \$0                    | (\$1,911)              | 0.00%      |
| Community Blood Cntr Exch RRG       | 13893     | IN  | \$44                    | 0.00%        | \$44                   | \$2                    | 3.68%      |
| Consolidated Ins Co                 | 22640     | IN  | \$0                     | 0.00%        | \$0                    | \$524                  | 0.00%      |
| Continental Cas Co                  | 20443     | IL  | \$115,209               | 0.96%        | \$113,235              | \$46,898               | 41.42%     |
| Continental Divide Ins Co           | 35939     | CO  | \$7,905                 | 0.07%        | \$6,600                | \$4,099                | 62.11%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

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All Dollars in Thousands

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|----------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Continental Heritage Ins Co            | 39551     | FL  | \$0                     | 0.00%        | \$3                    | \$0                    | 18.25%     |
| Continental Ind Co                     | 28258     | IA  | \$4                     | 0.00%        | \$4                    | \$0                    | 5.06%      |
| Continental Ins Co                     | 35289     | PA  | \$32,032                | 0.27%        | \$27,624               | \$17,994               | 65.14%     |
| Continental Western Ins Co             | 10804     | IA  | \$22,712                | 0.19%        | \$36,835               | \$31,863               | 86.50%     |
| Contractors Bonding & Ins Co           | 37206     | IL  | \$17,917                | 0.15%        | \$18,183               | \$8,799                | 48.40%     |
| Contractors Ins Co of N Amer Inc RRG   | 11603     | HI  | \$354                   | 0.00%        | \$373                  | \$58                   | 15.50%     |
| Copic RRG                              | 14906     | DC  | \$37                    | 0.00%        | \$34                   | \$3                    | 9.73%      |
| CorePointe Ins Co                      | 10499     | DE  | \$357                   | 0.00%        | \$362                  | \$137                  | 37.91%     |
| Country Cas Ins Co                     | 20982     | IL  | \$5,360                 | 0.04%        | \$4,879                | \$3,896                | 79.86%     |
| Country Mut Ins Co                     | 20990     | IL  | \$86,494                | 0.72%        | \$83,152               | \$46,193               | 55.55%     |
| Country Pref Ins Co                    | 21008     | IL  | \$52,455                | 0.44%        | \$51,450               | \$34,711               | 67.47%     |
| County Hall Ins Co Inc A RRG           | 15947     | NC  | \$1,158                 | 0.01%        | \$721                  | \$460                  | 63.83%     |
| Courtesy Ins Co                        | 26492     | FL  | \$321                   | 0.00%        | \$401                  | \$304                  | 75.77%     |
| Cpa Mut Ins Co Of Amer RRG             | 10164     | VT  | \$160                   | 0.00%        | \$166                  | (\$27)                 | (16.50)%   |
| Crestbrook Ins Co                      | 18961     | OH  | \$16,864                | 0.14%        | \$16,264               | \$14,909               | 91.67%     |
| CrossFit RRG Inc                       | 13720     | MT  | \$160                   | 0.00%        | \$153                  | \$31                   | 20.09%     |
| Crum & Forster Ind Co                  | 31348     | DE  | \$470                   | 0.00%        | \$290                  | \$175                  | 60.27%     |
| Crusader Ins Co                        | 14010     | CA  | \$6                     | 0.00%        | \$6                    | \$0                    | 0.00%      |
| Cumis Ins Society Inc                  | 10847     | IA  | \$13,796                | 0.11%        | \$13,736               | \$6,832                | 49.74%     |
| Dairyland Ins Co                       | 21164     | WI  | \$3,131                 | 0.03%        | \$3,348                | \$1,832                | 54.74%     |
| DAN RRG Inc                            | 15928     | SC  | \$45                    | 0.00%        | \$34                   | \$1                    | 2.69%      |
| Dealers Assur Co                       | 16705     | OH  | \$19,184                | 0.16%        | \$13,890               | \$7,357                | 52.97%     |
| Dentists Ins Co                        | 40975     | CA  | \$7,066                 | 0.06%        | \$6,824                | \$1,241                | 18.19%     |
| Depositors Ins Co                      | 42587     | IA  | \$14,168                | 0.12%        | \$15,007               | \$8,369                | 55.77%     |
| Developers Surety & Ind Co             | 12718     | CA  | \$11,202                | 0.09%        | \$11,284               | \$1,404                | 12.44%     |
| Diamond State Ins Co                   | 42048     | IN  | \$160                   | 0.00%        | \$166                  | \$126                  | 76.39%     |
| Discover Prop & Cas Ins Co             | 36463     | CT  | \$0                     | 0.00%        | \$0                    | (\$205)                | 0.00%      |
| Doctors Co An Interins Exch            | 34495     | CA  | \$11,662                | 0.10%        | \$11,770               | (\$1,005)              | (8.54)%    |
| Doctors Professional Liability RRG Inc | 15893     | NC  | \$22                    | 0.00%        | \$21                   | \$1                    | 2.60%      |
| Eagle Builders Ins Co RRG Inc          | 16104     | NC  | \$3                     | 0.00%        | \$0                    | \$0                    | (6.78)%    |
| Eagle W Ins Co                         | 12890     | CA  | \$33,846                | 0.28%        | \$31,446               | \$17,435               | 55.44%     |
| Economy Preferred Ins Co               | 38067     | IL  | \$13,435                | 0.11%        | \$13,277               | \$7,365                | 55.47%     |
| Economy Premier Assur Co               | 40649     | IL  | \$2,686                 | 0.02%        | \$2,727                | \$1,811                | 66.42%     |
| Electric Ins Co                        | 21261     | MA  | \$2,045                 | 0.02%        | \$2,012                | \$1,437                | 71.41%     |
| Emcasco Ins Co                         | 21407     | IA  | \$397                   | 0.00%        | \$221                  | \$428                  | 193.53%    |
| Emergency Medicine Professional Asr    | 12003     | NV  | \$1,942                 | 0.02%        | \$1,914                | \$556                  | 29.05%     |
| Emergency Physicians Ins Exchange RR   | 11714     | VT  | \$505                   | 0.00%        | \$507                  | (\$375)                | (73.94)%   |
| Empire Fire & Marine Ins Co            | 21326     | IL  | \$8,402                 | 0.07%        | \$8,520                | \$797                  | 9.36%      |
| Employers Fire Ins Co                  | 20648     | PA  | \$0                     | 0.00%        | \$0                    | (\$153)                | 0.00%      |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Employers Ins Co of Wausau           | 21458     | WI  | \$4,078                 | 0.03%        | \$3,052                | \$1,663                | 54.48%     |
| Employers Mut Cas Co                 | 21415     | IA  | \$2,419                 | 0.02%        | \$1,849                | \$532                  | 28.76%     |
| Encompass Ind Co                     | 15130     | IL  | \$25,535                | 0.21%        | \$25,831               | \$17,846               | 69.09%     |
| Encompass Ins Co Of Amer             | 10071     | IL  | \$4,787                 | 0.04%        | \$5,054                | \$1,847                | 36.54%     |
| Endurance Amer Ins Co                | 10641     | DE  | \$15,358                | 0.13%        | \$13,552               | \$3,722                | 27.47%     |
| Endurance Assur Corp                 | 11551     | DE  | \$2,930                 | 0.02%        | \$1,163                | \$464                  | 39.90%     |
| Endurance Risk Solutions Assur Co    | 43630     | DE  | \$0                     | 0.00%        | \$0                    | (\$2)                  | 0.00%      |
| Enumclaw Prop & Cas Ins Co           | 11232     | OR  | \$66,038                | 0.55%        | \$68,103               | \$41,735               | 61.28%     |
| Essent Guar Inc                      | 13634     | PA  | \$30,710                | 0.26%        | \$30,341               | \$134                  | 0.44%      |
| Essentia Ins Co                      | 37915     | MO  | \$12,165                | 0.10%        | \$11,440               | \$2,897                | 25.32%     |
| Esurance Ins Co                      | 25712     | WI  | \$43,953                | 0.37%        | \$42,137               | \$27,485               | 65.23%     |
| Euler Hermes N Amer Ins Co           | 20516     | MD  | \$8,220                 | 0.07%        | \$7,227                | \$1,325                | 18.33%     |
| Everest Denali Ins Co                | 16044     | DE  | \$1,227                 | 0.01%        | \$388                  | \$149                  | 38.31%     |
| Everest Natl Ins Co                  | 10120     | DE  | \$9,258                 | 0.08%        | \$9,709                | \$3,538                | 36.45%     |
| Everest Premier Ins Co               | 16045     | DE  | \$26                    | 0.00%        | \$4                    | \$2                    | 36.49%     |
| Everest Reins Co                     | 26921     | DE  | \$509                   | 0.00%        | \$572                  | \$221                  | 38.59%     |
| Evergreen Natl Ind Co                | 12750     | OH  | \$269                   | 0.00%        | \$228                  | \$89                   | 39.15%     |
| Excess Share Ins Corp                | 10003     | OH  | \$121                   | 0.00%        | \$121                  | \$0                    | 0.00%      |
| Executive Risk Ind Inc               | 35181     | DE  | \$660                   | 0.01%        | \$693                  | (\$1,073)              | (154.77)%  |
| Factory Mut Ins Co                   | 21482     | RI  | \$61,420                | 0.51%        | \$60,166               | \$11,210               | 18.63%     |
| Fair Amer Ins & Reins Co             | 35157     | NY  | \$494                   | 0.00%        | \$487                  | (\$68)                 | (13.97)%   |
| Falls Lake Natl Ins Co               | 31925     | OH  | \$96                    | 0.00%        | \$120                  | \$163                  | 135.98%    |
| Farmers Ins Co Of WA                 | 21644     | WA  | \$307,039               | 2.56%        | \$312,620              | \$159,836              | 51.13%     |
| Farmers Ins Exch                     | 21652     | CA  | \$36,636                | 0.30%        | \$36,374               | \$21,475               | 59.04%     |
| Farmers Specialty Ins Co             | 43699     | MI  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Farmington Cas Co                    | 41483     | CT  | \$2                     | 0.00%        | \$1                    | \$3                    | 201.50%    |
| Farmland Mut Ins Co                  | 13838     | IA  | \$3,305                 | 0.03%        | \$2,979                | \$4,424                | 148.54%    |
| Federal Ins Co                       | 20281     | IN  | \$48,712                | 0.41%        | \$50,776               | \$10,011               | 19.72%     |
| Federated Mut Ins Co                 | 13935     | MN  | \$27,933                | 0.23%        | \$25,313               | \$13,727               | 54.23%     |
| Federated Rural Electric Ins Exch    | 11118     | KS  | \$2,482                 | 0.02%        | \$2,467                | \$1,730                | 70.12%     |
| Federated Serv Ins Co                | 28304     | MN  | \$2,575                 | 0.02%        | \$2,521                | \$196                  | 7.78%      |
| Fidelity & Deposit Co Of MD          | 39306     | IL  | \$20,040                | 0.17%        | \$17,192               | \$456                  | 2.65%      |
| Fidelity & Guar Ins Co               | 35386     | IA  | \$0                     | 0.00%        | (\$11)                 | \$8                    | (67.93)%   |
| Fidelity & Guar Ins Underwriters Inc | 25879     | WI  | \$0                     | 0.00%        | \$0                    | (\$41)                 | 0.00%      |
| Financial Amer Prop & Cas Ins Co     | 21075     | TX  | (\$40)                  | 0.00%        | \$286                  | \$165                  | 57.57%     |
| Financial Cas & Surety Inc           | 35009     | TX  | \$31                    | 0.00%        | \$31                   | \$1                    | 4.60%      |
| Financial Ind Co                     | 19852     | IL  | \$547                   | 0.00%        | \$580                  | \$371                  | 63.97%     |
| Fire Ins Exch                        | 21660     | CA  | \$55,674                | 0.46%        | \$58,040               | \$31,257               | 53.85%     |
| Firemans Fund Ins Co                 | 21873     | CA  | \$9,610                 | 0.08%        | \$7,920                | (\$15,655)             | (197.65)%  |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                     | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|----------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Firemens Ins Co Of Washington DC | 21784     | DE  | \$9,753                 | 0.08%        | \$7,085                | \$5,479                | 77.34%     |
| First Amer Prop & Cas Ins Co     | 37710     | CA  | \$15,528                | 0.13%        | \$14,053               | \$8,175                | 58.17%     |
| First Colonial Ins Co            | 29980     | FL  | \$1,394                 | 0.01%        | \$1,480                | \$1,100                | 74.33%     |
| First Guard Ins Co               | 10676     | AZ  | \$313                   | 0.00%        | \$313                  | \$91                   | 29.04%     |
| First Liberty Ins Corp           | 33588     | IL  | \$104                   | 0.00%        | \$607                  | (\$330)                | (54.32)%   |
| First Natl Ins Co Of Amer        | 24724     | NH  | \$344,872               | 2.87%        | \$330,567              | \$197,852              | 59.85%     |
| Florists Mut Ins Co              | 13978     | IL  | \$520                   | 0.00%        | \$482                  | \$335                  | 69.52%     |
| Foremost Ins Co Grand Rapids MI  | 11185     | MI  | \$95,078                | 0.79%        | \$91,013               | \$40,679               | 44.70%     |
| Foremost Prop & Cas Ins Co       | 11800     | MI  | \$8,307                 | 0.07%        | \$8,346                | \$4,071                | 48.78%     |
| Foremost Signature Ins Co        | 41513     | MI  | \$995                   | 0.01%        | \$1,609                | \$549                  | 34.11%     |
| Fortress Ins Co                  | 10801     | IL  | \$112                   | 0.00%        | \$128                  | \$181                  | 141.61%    |
| Frankenmuth Mut Ins Co           | 13986     | MI  | \$5                     | 0.00%        | \$5                    | \$1                    | 16.19%     |
| Franklin Cas Ins Co RRG          | 10842     | VT  | \$7                     | 0.00%        | \$7                    | \$0                    | 0.00%      |
| Fraternal Beneficial Association | 29360     | WA  | \$59                    | 0.00%        | \$59                   | \$0                    | 0.00%      |
| Freedom Specialty Ins Co         | 22209     | OH  | \$1,032                 | 0.01%        | \$1,840                | \$940                  | 51.09%     |
| Garrison Prop & Cas Ins Co       | 21253     | TX  | \$70,459                | 0.59%        | \$66,953               | \$47,435               | 70.85%     |
| Gateway Ins Co                   | 28339     | MO  | \$74                    | 0.00%        | \$132                  | \$1,765                | 1339.71%   |
| GEICO Advantage Ins Co           | 14138     | NE  | \$198,269               | 1.65%        | \$189,048              | \$139,733              | 73.91%     |
| Geico Cas Co                     | 41491     | MD  | \$3,296                 | 0.03%        | \$3,375                | \$1,410                | 41.76%     |
| GEICO Choice Ins Co              | 14139     | NE  | \$113,278               | 0.94%        | \$109,674              | \$76,921               | 70.14%     |
| Geico Gen Ins Co                 | 35882     | MD  | \$151,125               | 1.26%        | \$152,848              | \$90,338               | 59.10%     |
| Geico Ind Co                     | 22055     | MD  | \$58,476                | 0.49%        | \$58,972               | \$32,110               | 54.45%     |
| GEICO Marine Ins Co              | 37923     | MD  | \$5,370                 | 0.04%        | \$5,052                | \$4,038                | 79.92%     |
| GEICO Secure Ins Co              | 14137     | NE  | \$63,265                | 0.53%        | \$62,213               | \$41,091               | 66.05%     |
| General Cas Co Of WI             | 24414     | WI  | \$5,297                 | 0.04%        | \$6,424                | \$2,968                | 46.21%     |
| General Ins Co Of Amer           | 24732     | NH  | \$3,184                 | 0.03%        | \$3,873                | \$8,084                | 208.72%    |
| General Reins Corp               | 22039     | DE  | \$679                   | 0.01%        | \$621                  | \$491                  | 78.95%     |
| General Security Natl Ins Co     | 39322     | NY  | \$747                   | 0.01%        | \$725                  | \$418                  | 57.57%     |
| General Star Natl Ins Co         | 11967     | DE  | \$100                   | 0.00%        | \$97                   | (\$4)                  | (4.13)%    |
| Generali Us Branch               | 11231     | NY  | \$2,837                 | 0.02%        | \$2,662                | \$1,036                | 38.91%     |
| Genesis Ins Co                   | 38962     | DE  | \$51                    | 0.00%        | \$48                   | \$218                  | 457.87%    |
| Genworth Mortgage Ins Corp       | 38458     | NC  | \$37,076                | 0.31%        | \$33,669               | \$269                  | 0.80%      |
| Geovera Ins Co                   | 10799     | CA  | \$20,962                | 0.17%        | \$20,726               | \$0                    | 0.00%      |
| Global Hawk Ins Co RRG           | 11948     | VT  | \$165                   | 0.00%        | \$223                  | \$153                  | 68.35%     |
| Golden Ins Co RRG                | 11145     | NC  | \$5                     | 0.00%        | \$4                    | \$0                    | 0.00%      |
| Government Employees Ins Co      | 22063     | MD  | \$55,405                | 0.46%        | \$55,333               | \$35,988               | 65.04%     |
| Grange Ins Assn                  | 22101     | WA  | \$81,813                | 0.68%        | \$81,920               | \$54,823               | 66.92%     |
| Granite State Ins Co             | 23809     | IL  | \$3,474                 | 0.03%        | \$3,107                | (\$362)                | (11.66)%   |
| Granwest Prop & Cas              | 22128     | WA  | \$15,886                | 0.13%        | \$15,138               | \$13,518               | 89.30%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                        | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|-------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Gray Ins Co                         | 36307     | LA  | \$37                    | 0.00%        | \$36                   | \$7                    | 19.43%     |
| Great Amer Alliance Ins Co          | 26832     | OH  | \$3,239                 | 0.03%        | \$3,193                | \$1,492                | 46.72%     |
| Great Amer Assur Co                 | 26344     | OH  | \$10,540                | 0.09%        | \$9,778                | \$24,258               | 248.08%    |
| Great Amer Ins Co                   | 16691     | OH  | \$35,726                | 0.30%        | \$31,747               | \$12,160               | 38.30%     |
| Great Amer Ins Co of NY             | 22136     | NY  | \$5,216                 | 0.04%        | \$5,727                | \$4,195                | 73.25%     |
| Great Amer Protection Ins Co        | 38580     | OH  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Great Amer Spirit Ins Co            | 33723     | OH  | \$608                   | 0.01%        | \$679                  | \$47                   | 6.90%      |
| Great Divide Ins Co                 | 25224     | ND  | \$2,427                 | 0.02%        | \$2,377                | \$687                  | 28.89%     |
| Great Midwest Ins Co                | 18694     | TX  | \$54                    | 0.00%        | \$43                   | \$7                    | 15.23%     |
| Great Northern Ins Co               | 20303     | IN  | \$28,428                | 0.24%        | \$25,931               | \$15,249               | 58.81%     |
| Great Northwest Ins Co              | 26654     | MN  | \$13                    | 0.00%        | \$32                   | \$3                    | 8.25%      |
| Great West Cas Co                   | 11371     | NE  | \$39,446                | 0.33%        | \$37,369               | \$12,688               | 33.95%     |
| Green Hills Ins Co RRG              | 11941     | VT  | \$56                    | 0.00%        | \$49                   | \$5                    | 10.98%     |
| Greenwich Ins Co                    | 22322     | DE  | \$19,060                | 0.16%        | \$19,237               | \$13,075               | 67.97%     |
| Guarantee Co Of N Amer USA          | 36650     | MI  | \$1,166                 | 0.01%        | \$796                  | (\$12)                 | (1.55)%    |
| Guideone Elite Ins Co               | 42803     | IA  | \$254                   | 0.00%        | \$262                  | \$48                   | 18.43%     |
| Guideone Mut Ins Co                 | 15032     | IA  | \$3,618                 | 0.03%        | \$4,096                | \$2,245                | 54.81%     |
| Guideone Specialty Mut Ins Co       | 14559     | IA  | \$873                   | 0.01%        | \$1,069                | \$286                  | 26.79%     |
| Hallmark Ins Co                     | 34037     | AZ  | \$11                    | 0.00%        | \$25                   | (\$115)                | (457.63)%  |
| Hanover Amer Ins Co                 | 36064     | NH  | \$7,074                 | 0.06%        | \$6,474                | \$1,211                | 18.70%     |
| Hanover Ins Co                      | 22292     | NH  | \$19,807                | 0.16%        | \$19,200               | \$4,157                | 21.65%     |
| Harco Natl Ins Co                   | 26433     | IL  | \$860                   | 0.01%        | \$799                  | \$1,125                | 140.83%    |
| Harleysville Ins Co                 | 23582     | OH  | \$117                   | 0.00%        | \$105                  | \$1                    | 0.92%      |
| Hartford Accident & Ind Co          | 22357     | CT  | \$13,176                | 0.11%        | \$13,231               | \$5,513                | 41.67%     |
| Hartford Cas Ins Co                 | 29424     | IN  | \$79,788                | 0.66%        | \$78,553               | \$59,183               | 75.34%     |
| Hartford Fire Ins Co                | 19682     | CT  | \$20,909                | 0.17%        | \$20,142               | \$4,870                | 24.18%     |
| Hartford Ins Co Of The Midwest      | 37478     | IN  | \$15,765                | 0.13%        | \$15,914               | \$5,239                | 32.92%     |
| Hartford Steam Boil Inspec & Ins Co | 11452     | CT  | \$1,582                 | 0.01%        | \$1,457                | (\$177)                | (12.19)%   |
| Hartford Underwriters Ins Co        | 30104     | CT  | \$23,369                | 0.19%        | \$24,205               | \$16,858               | 69.65%     |
| HDI Global Ins Co                   | 41343     | IL  | \$3,556                 | 0.03%        | \$4,103                | \$1,374                | 33.48%     |
| Health Care Industry Liab Recip Ins | 11832     | DC  | \$811                   | 0.01%        | \$789                  | \$440                  | 55.78%     |
| Heritage Ind Co                     | 39527     | CA  | \$492                   | 0.00%        | \$919                  | \$497                  | 54.03%     |
| Hiscox Ins Co Inc                   | 10200     | IL  | \$7,690                 | 0.06%        | \$6,897                | \$2,360                | 34.22%     |
| Homesite Ins Co                     | 17221     | WI  | \$19,023                | 0.16%        | \$14,579               | \$15,734               | 107.92%    |
| Homesite Ins Co Of The Midwest      | 13927     | WI  | \$26,762                | 0.22%        | \$26,632               | \$15,824               | 59.42%     |
| Horace Mann Ins Co                  | 22578     | IL  | \$3,729                 | 0.03%        | \$3,555                | \$2,020                | 56.83%     |
| Horace Mann Prop & Cas Ins Co       | 22756     | IL  | \$1,681                 | 0.01%        | \$1,702                | \$1,419                | 83.34%     |
| Housing Authority Prop A Mut Co     | 10069     | VT  | \$1,033                 | 0.01%        | \$1,030                | \$167                  | 16.23%     |
| Housing Authority RRG Inc           | 26797     | VT  | \$1,266                 | 0.01%        | \$1,272                | \$121                  | 9.51%      |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

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All Dollars in Thousands

| Company Name                    | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio   |
|---------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|--------------|
| Housing Enterprise Ins Co Inc   | 11206     | VT  | \$1,473                 | 0.01%        | \$1,290                | \$44                   | 3.38%        |
| Hudson Ins Co                   | 25054     | DE  | \$23,258                | 0.19%        | \$21,646               | \$5,448                | 25.17%       |
| ICI Mut Ins Co RRG              | 11268     | VT  | \$116                   | 0.00%        | \$116                  | \$19                   | 16.34%       |
| IDS Prop Cas Ins Co             | 29068     | WI  | \$84,184                | 0.70%        | \$81,671               | \$53,029               | 64.93%       |
| Illinois Natl Ins Co            | 23817     | IL  | (\$260)                 | 0.00%        | (\$255)                | (\$2,211)              | 865.89%      |
| Imperium Ins Co                 | 35408     | TX  | \$531                   | 0.00%        | \$531                  | \$261                  | 49.20%       |
| Indemnity Co Of CA              | 25550     | CA  | \$1,341                 | 0.01%        | \$1,380                | \$11                   | 0.81%        |
| Indemnity Ins Co Of North Amer  | 43575     | PA  | \$8,763                 | 0.07%        | \$8,231                | \$3,458                | 42.01%       |
| Independence Amer Ins Co        | 26581     | DE  | \$1,042                 | 0.01%        | \$1,051                | \$688                  | 65.50%       |
| Indiana Ins Co                  | 22659     | IN  | \$0                     | 0.00%        | \$0                    | \$126                  | 0.00%        |
| Indiana Lumbermens Mut Ins Co   | 14265     | IN  | \$0                     | 0.00%        | \$0                    | (\$2,219)              | 0.00%        |
| Infinity Ins Co                 | 22268     | IN  | \$549                   | 0.00%        | \$558                  | \$45                   | 8.10%        |
| Insurance Co of N Amer          | 22713     | PA  | \$350                   | 0.00%        | \$369                  | (\$617)                | (167.16)%    |
| Insurance Co Of The State Of PA | 19429     | IL  | \$6,849                 | 0.06%        | \$9,454                | \$6,524                | 69.00%       |
| Insurance Co Of The West        | 27847     | CA  | \$3,174                 | 0.03%        | \$3,108                | (\$794)                | (25.55)%     |
| Integon Gen Ins Corp            | 22780     | NC  | (\$6)                   | 0.00%        | \$0                    | \$180                  | 18029400.00% |
| Integon Ind Corp                | 22772     | NC  | \$145                   | 0.00%        | \$143                  | \$24                   | 16.70%       |
| Integon Natl Ins Co             | 29742     | NC  | \$77,638                | 0.65%        | \$70,059               | \$34,177               | 48.78%       |
| Integon Preferred Ins Co        | 31488     | NC  | \$19,561                | 0.16%        | \$23,579               | \$14,136               | 59.95%       |
| International Fidelity Ins Co   | 11592     | NJ  | \$4,029                 | 0.03%        | \$3,669                | \$59                   | 1.61%        |
| Intrepid Ins Co                 | 10749     | IA  | \$46                    | 0.00%        | \$8                    | \$1                    | 13.58%       |
| Ironshore Ind Inc               | 23647     | MN  | \$3,337                 | 0.03%        | \$2,588                | \$221                  | 8.52%        |
| Jefferson Ins Co                | 11630     | NY  | \$19,294                | 0.16%        | \$18,516               | \$5,022                | 27.12%       |
| Jewelers Mut Ins Co             | 14354     | WI  | \$3,382                 | 0.03%        | \$3,208                | \$1,079                | 33.63%       |
| Kemper Financial Ind Co         | 39004     | IL  | \$0                     | 0.00%        | \$0                    | \$36                   | 0.00%        |
| Key Risk Ins Co                 | 10885     | IA  | \$49                    | 0.00%        | \$49                   | (\$1)                  | (1.06)%      |
| Knightbrook Ins Co              | 13722     | DE  | \$104                   | 0.00%        | \$230                  | \$229                  | 99.47%       |
| Lamorak Ins Co                  | 20621     | PA  | \$0                     | 0.00%        | \$0                    | (\$9)                  | 0.00%        |
| Lancer Ins Co                   | 26077     | IL  | \$3,438                 | 0.03%        | \$3,769                | \$721                  | 19.14%       |
| Landcar Cas Co                  | 37109     | UT  | \$1,127                 | 0.01%        | \$825                  | \$383                  | 46.44%       |
| Lexington Natl Ins Corp         | 37940     | FL  | \$145                   | 0.00%        | \$182                  | \$3                    | 1.67%        |
| Lexon Ins Co                    | 13307     | TX  | \$3,024                 | 0.03%        | \$2,745                | \$679                  | 24.76%       |
| Liberty Ins Corp                | 42404     | IL  | \$32,284                | 0.27%        | \$32,041               | \$19,294               | 60.21%       |
| Liberty Ins Underwriters Inc    | 19917     | IL  | \$73,149                | 0.61%        | \$74,888               | \$68,569               | 91.56%       |
| Liberty Mut Fire Ins Co         | 23035     | WI  | \$115,202               | 0.96%        | \$118,081              | \$65,534               | 55.50%       |
| Liberty Mut Ins Co              | 23043     | MA  | \$29,213                | 0.24%        | \$28,893               | \$5,788                | 20.03%       |
| Liberty Northwest Ins Corp      | 41939     | OR  | \$1,472                 | 0.01%        | \$1,956                | (\$2,340)              | (119.65)%    |
| LM Gen Ins Co                   | 36447     | IL  | \$38,817                | 0.32%        | \$33,771               | \$21,993               | 65.12%       |
| LM Ins Corp                     | 33600     | IL  | \$25,275                | 0.21%        | \$22,555               | \$11,162               | 49.49%       |

## Office of Insurance Commissioner

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|------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|-------------|
| LM Prop & Cas Ins Co               | 32352     | IN  | \$0                     | 0.00%        | \$0                    | (\$1)                  | 0.00%       |
| Lone Star Alliance RRG             | 15211     | DC  | \$792                   | 0.01%        | \$770                  | \$705                  | 91.58%      |
| Lyndon Southern Ins Co             | 10051     | DE  | \$7,816                 | 0.07%        | \$10,434               | \$6,529                | 62.57%      |
| Manufacturers Alliance Ins Co      | 36897     | PA  | \$579                   | 0.00%        | \$520                  | \$270                  | 51.81%      |
| Markel Amer Ins Co                 | 28932     | VA  | \$9,001                 | 0.07%        | \$8,285                | \$4,832                | 58.32%      |
| Markel Ins Co                      | 38970     | IL  | \$4,251                 | 0.04%        | \$4,427                | \$1,263                | 28.53%      |
| Massachusetts Bay Ins Co           | 22306     | NH  | \$4,549                 | 0.04%        | \$4,485                | \$940                  | 20.96%      |
| Maxum Cas Ins Co                   | 10784     | CT  | \$0                     | 0.00%        | \$0                    | (\$15)                 | 0.00%       |
| MBIA Ins Corp                      | 12041     | NY  | \$0                     | 0.00%        | \$1,712                | \$0                    | 0.00%       |
| MD RRG Inc                         | 12355     | MT  | \$5,447                 | 0.05%        | \$5,276                | \$1,730                | 32.79%      |
| MedChoice RRG Inc                  | 15738     | VT  | \$49                    | 0.00%        | \$46                   | \$22                   | 47.06%      |
| Medical Ins Exch Of CA             | 32433     | CA  | \$18                    | 0.00%        | \$16                   | \$4                    | 28.01%      |
| Medical Protective Co              | 11843     | IN  | \$5,713                 | 0.05%        | \$5,793                | \$1,149                | 19.83%      |
| Medicus Ins Co                     | 12754     | TX  | \$0                     | 0.00%        | \$0                    | (\$21)                 | 0.00%       |
| Medmarc Cas Ins Co                 | 22241     | VT  | \$735                   | 0.01%        | \$735                  | \$345                  | 46.89%      |
| Mendakota Cas Co                   | 42862     | IL  | \$0                     | 0.00%        | \$0                    | \$1                    | 0.00%       |
| Mental Hlth RRG                    | 44237     | VT  | \$21                    | 0.00%        | \$21                   | (\$32)                 | (154.24)%   |
| Merastar Ins Co                    | 31968     | IL  | \$59                    | 0.00%        | \$61                   | \$79                   | 129.94%     |
| Merchants Bonding Co a Mut         | 14494     | IA  | \$2,375                 | 0.02%        | \$2,205                | (\$55)                 | (2.49)%     |
| Merchants Natl Bonding Inc         | 11595     | IA  | \$1,491                 | 0.01%        | \$1,226                | \$392                  | 31.97%      |
| Meritplan Ins Co                   | 24821     | CA  | (\$1)                   | 0.00%        | (\$1)                  | (\$7)                  | 754.10%     |
| Metromile Ins Co                   | 16187     | DE  | \$8,700                 | 0.07%        | \$8,099                | \$5,256                | 64.90%      |
| Metropolitan Cas Ins Co            | 40169     | RI  | \$21,075                | 0.18%        | \$21,623               | \$9,712                | 44.91%      |
| Metropolitan Gen Ins Co            | 39950     | RI  | \$45                    | 0.00%        | \$47                   | \$21                   | 45.95%      |
| Metropolitan Grp Prop & Cas Ins Co | 34339     | RI  | \$30,324                | 0.25%        | \$31,918               | \$16,297               | 51.06%      |
| Metropolitan Prop & Cas Ins Co     | 26298     | RI  | \$39,546                | 0.33%        | \$39,380               | \$23,112               | 58.69%      |
| MGIC Ind Corp                      | 18740     | WI  | \$1                     | 0.00%        | \$5                    | \$0                    | 0.00%       |
| MIC Gen Ins Corp                   | 38660     | MI  | (\$31)                  | 0.00%        | (\$7)                  | \$0                    | (0.65)%     |
| MIC Prop & Cas Ins Corp            | 38601     | MI  | \$1,434                 | 0.01%        | \$1,302                | \$858                  | 65.92%      |
| Mid Century Ins Co                 | 21687     | CA  | \$156,745               | 1.30%        | \$152,314              | \$97,089               | 63.74%      |
| Mid Continent Cas Co               | 23418     | OH  | \$4                     | 0.00%        | \$2                    | (\$1,900)              | (86599.82)% |
| Middlesex Ins Co                   | 23434     | WI  | \$46,912                | 0.39%        | \$46,678               | \$25,849               | 55.38%      |
| Midvale Ind Co                     | 27138     | WI  | \$1,377                 | 0.01%        | \$952                  | \$442                  | 46.46%      |
| Midwest Employers Cas Co           | 23612     | DE  | \$5,318                 | 0.04%        | \$5,176                | \$19,618               | 379.05%     |
| Milford Cas Ins Co                 | 26662     | DE  | \$3,624                 | 0.03%        | \$3,020                | \$1,704                | 56.42%      |
| Mitsui Sumitomo Ins Co of Amer     | 20362     | NY  | \$4,799                 | 0.04%        | \$4,120                | \$1,812                | 43.99%      |
| Mitsui Sumitomo Ins USA Inc        | 22551     | NY  | \$2,228                 | 0.02%        | \$2,104                | \$707                  | 33.59%      |
| Monterey Ins Co                    | 23540     | CA  | \$1,349                 | 0.01%        | \$1,152                | \$1,062                | 92.25%      |
| Mortgage Guar Ins Corp             | 29858     | WI  | \$32,619                | 0.27%        | \$33,419               | (\$4,627)              | (13.85)%    |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Motorists Commercial Mut Ins Co      | 13331     | OH  | \$0                     | 0.00%        | \$0                    | \$120                  | 386316.13% |
| Motors Ins Corp                      | 22012     | MI  | \$95                    | 0.00%        | \$95                   | \$1                    | 0.60%      |
| Mountain States Hlthcare Recip RRG   | 11585     | MT  | \$0                     | 0.00%        | \$0                    | (\$93)                 | 0.00%      |
| Munich Reins Amer Inc                | 10227     | DE  | \$0                     | 0.00%        | \$0                    | \$3,581                | 0.00%      |
| Mutual Of Enumclaw Ins Co            | 14761     | OR  | \$171,491               | 1.43%        | \$164,986              | \$115,041              | 69.73%     |
| NASW RRG Inc                         | 14366     | DC  | \$207                   | 0.00%        | \$191                  | \$0                    | (0.19)%    |
| National Amer Ins Co                 | 23663     | OK  | \$8                     | 0.00%        | \$7                    | \$1                    | 7.67%      |
| National Cas Co                      | 11991     | OH  | \$31,234                | 0.26%        | \$28,999               | \$24,679               | 85.10%     |
| National Continental Ins Co          | 10243     | NY  | \$1,459                 | 0.01%        | \$1,197                | \$239                  | 19.94%     |
| National Farmers Union Prop & Cas    | 16217     | WI  | \$477                   | 0.00%        | \$415                  | \$172                  | 41.36%     |
| National Fire Ins Co Of Hartford     | 20478     | IL  | \$9,312                 | 0.08%        | \$8,191                | \$5,086                | 62.10%     |
| National Gen Assur Co                | 42447     | MO  | \$895                   | 0.01%        | \$980                  | \$267                  | 27.28%     |
| National Gen Ins Co                  | 23728     | MO  | \$6,660                 | 0.06%        | \$6,925                | \$4,217                | 60.90%     |
| National Guardian RRG Inc            | 36072     | HI  | \$0                     | 0.00%        | \$0                    | (\$168)                | 0.00%      |
| National Home Ins Co RRG             | 44016     | CO  | \$0                     | 0.00%        | (\$79)                 | \$152                  | (192.83)%  |
| National Ind Co                      | 20087     | NE  | \$10,241                | 0.09%        | \$9,381                | \$6,224                | 66.34%     |
| National Independent Truckers IC RRG | 11197     | SC  | \$2                     | 0.00%        | \$10                   | \$1                    | 5.85%      |
| National Interstate Ins Co           | 32620     | OH  | \$3,702                 | 0.03%        | \$3,128                | \$2,494                | 79.75%     |
| National Liab & Fire Ins Co          | 20052     | CT  | \$884                   | 0.01%        | \$887                  | (\$132)                | (14.86)%   |
| National Mortgage Ins Corp           | 13695     | WI  | \$8,751                 | 0.07%        | \$8,343                | \$41                   | 0.49%      |
| National Public Finance Guar Corp    | 23825     | NY  | \$0                     | 0.00%        | \$373                  | \$0                    | 0.00%      |
| National Specialty Ins Co            | 22608     | TX  | \$2,610                 | 0.02%        | \$2,194                | \$578                  | 26.34%     |
| National Surety Corp                 | 21881     | IL  | \$9,698                 | 0.08%        | \$9,530                | \$3,568                | 37.44%     |
| National Transportation Ins Co RRG L | 16011     | NC  | \$7                     | 0.00%        | \$0                    | \$0                    | 18.82%     |
| National Union Fire Ins Co Of Pitts  | 19445     | PA  | \$202,175               | 1.68%        | \$205,327              | \$76,193               | 37.11%     |
| Nationwide Affinity Co of Amer       | 26093     | OH  | \$22,161                | 0.18%        | \$23,025               | \$17,974               | 78.06%     |
| Nationwide Agribusiness Ins Co       | 28223     | IA  | \$23,276                | 0.19%        | \$23,742               | \$3,751                | 15.80%     |
| Nationwide Assur Co                  | 10723     | OH  | \$0                     | 0.00%        | \$0                    | (\$4)                  | 0.00%      |
| Nationwide Gen Ins Co                | 23760     | OH  | \$5,095                 | 0.04%        | \$1,943                | \$808                  | 41.60%     |
| Nationwide Ins Co Of Amer            | 25453     | OH  | \$28,841                | 0.24%        | \$29,721               | \$13,754               | 46.28%     |
| Nationwide Mut Fire Ins Co           | 23779     | OH  | \$1,142                 | 0.01%        | \$2,817                | \$747                  | 26.53%     |
| Nationwide Mut Ins Co                | 23787     | OH  | \$23,932                | 0.20%        | \$19,793               | \$10,387               | 52.48%     |
| Nationwide Prop & Cas Ins Co         | 37877     | OH  | \$0                     | 0.00%        | \$0                    | (\$2)                  | 0.00%      |
| NAU Country Ins Co                   | 25240     | MN  | \$22,689                | 0.19%        | \$21,192               | \$2,908                | 13.72%     |
| Navigators Ins Co                    | 42307     | NY  | \$25,795                | 0.21%        | \$24,813               | \$19,199               | 77.37%     |
| NCMIC Ins Co                         | 15865     | IA  | \$2,591                 | 0.02%        | \$2,565                | \$767                  | 29.90%     |
| Netherlands Ins Co The               | 24171     | NH  | \$0                     | 0.00%        | \$0                    | \$10,432               | 0.00%      |
| New England Ins Co                   | 21830     | CT  | \$0                     | 0.00%        | \$0                    | (\$2)                  | 0.00%      |
| New Hampshire Ins Co                 | 23841     | IL  | \$14,630                | 0.12%        | \$13,553               | \$3,759                | 27.74%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                   | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| New Home Warranty Ins Co a RRG | 13792     | DC  | \$1,098                 | 0.01%        | \$939                  | \$290                  | 30.86%     |
| New South Ins Co               | 12130     | NC  | \$323                   | 0.00%        | \$404                  | \$419                  | 103.73%    |
| New York Marine & Gen Ins Co   | 16608     | NY  | \$6,430                 | 0.05%        | \$4,921                | \$2,966                | 60.27%     |
| NGM Ins Co                     | 14788     | FL  | \$97                    | 0.00%        | \$93                   | (\$2)                  | (2.05)%    |
| Norcal Mut Ins Co              | 33200     | CA  | \$259                   | 0.00%        | \$628                  | \$17                   | 2.78%      |
| North Amer Elite Ins Co        | 29700     | NH  | \$2,336                 | 0.02%        | \$2,004                | \$2,404                | 119.93%    |
| North Amer Specialty Ins Co    | 29874     | NH  | \$7,139                 | 0.06%        | \$6,782                | \$54                   | 0.79%      |
| North Pacific Ins Co           | 23892     | OR  | \$13,992                | 0.12%        | \$15,592               | \$8,127                | 52.12%     |
| North Pointe Ins Co            | 27740     | PA  | \$17                    | 0.00%        | \$19                   | (\$3)                  | (16.64)%   |
| North River Ins Co             | 21105     | NJ  | \$2,228                 | 0.02%        | \$1,988                | \$689                  | 34.67%     |
| Northland Cas Co               | 24031     | CT  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Northland Ins Co               | 24015     | CT  | \$10,393                | 0.09%        | \$9,051                | \$5,116                | 56.52%     |
| Nova Cas Co                    | 42552     | NY  | \$2,555                 | 0.02%        | \$2,557                | \$641                  | 25.07%     |
| Oak River Ins Co               | 34630     | NE  | \$10                    | 0.00%        | \$8                    | \$2                    | 28.00%     |
| OBI Amer Ins Co                | 15645     | PA  | \$1                     | 0.00%        | \$1                    | \$0                    | 26.69%     |
| OBI Natl Ins Co                | 14190     | PA  | \$13                    | 0.00%        | \$11                   | \$2                    | 14.48%     |
| Occidental Fire & Cas Co Of NC | 23248     | NC  | \$1,731                 | 0.01%        | \$1,643                | \$6,159                | 374.88%    |
| Ohio Cas Ins Co                | 24074     | NH  | \$64,154                | 0.53%        | \$60,528               | \$33,028               | 54.57%     |
| Ohio Farmers Ins Co            | 24104     | OH  | \$3                     | 0.00%        | \$3                    | \$0                    | 1.96%      |
| Ohio Ind Co                    | 26565     | OH  | \$2,990                 | 0.02%        | \$3,210                | \$2,098                | 65.36%     |
| Ohio Security Ins Co           | 24082     | NH  | \$162,890               | 1.36%        | \$152,095              | \$104,640              | 68.80%     |
| Old Republic Gen Ins Corp      | 24139     | IL  | \$512                   | 0.00%        | \$499                  | \$206                  | 41.35%     |
| Old Republic Ins Co            | 24147     | PA  | \$19,266                | 0.16%        | \$21,595               | \$12,305               | 56.98%     |
| Old Republic Surety Co         | 40444     | WI  | \$1,576                 | 0.01%        | \$1,464                | \$186                  | 12.68%     |
| Omni Ins Co                    | 39098     | IL  | (\$299)                 | 0.00%        | \$1,580                | (\$135)                | (8.52)%    |
| Oms Natl Ins Co Rrg            | 44121     | IL  | \$1,899                 | 0.02%        | \$1,967                | \$376                  | 19.11%     |
| Onyx Ins Co Inc a RRG          | 15208     | TN  | \$30                    | 0.00%        | \$31                   | \$7                    | 21.67%     |
| Ooida RRG Inc                  | 10353     | VT  | \$324                   | 0.00%        | \$316                  | \$1,105                | 349.47%    |
| Ophthalmic Mut Ins Co RRG      | 44105     | VT  | \$897                   | 0.01%        | \$724                  | \$372                  | 51.36%     |
| Oregon Automobile Ins Co       | 23922     | OR  | \$1,446                 | 0.01%        | \$1,676                | \$1,622                | 96.80%     |
| Oregon Mut Ins Co              | 14907     | OR  | \$36,496                | 0.30%        | \$35,898               | \$18,372               | 51.18%     |
| Pacific Employers Ins Co       | 22748     | PA  | \$0                     | 0.00%        | \$8                    | \$2,853                | 34099.82%  |
| Pacific Ind Co                 | 20346     | WI  | \$5,719                 | 0.05%        | \$5,828                | \$8,281                | 142.09%    |
| Pacific Specialty Ins Co       | 37850     | CA  | \$0                     | 0.00%        | \$0                    | \$14                   | 3753.28%   |
| Pacific Star Ins Co            | 29793     | WI  | \$4,741                 | 0.04%        | \$4,826                | \$4,578                | 94.85%     |
| PACO Assur Co Inc              | 10222     | IL  | \$646                   | 0.01%        | \$706                  | \$619                  | 87.71%     |
| Palomar Specialty Ins Co       | 20338     | OR  | \$5,658                 | 0.05%        | \$4,094                | \$0                    | 0.00%      |
| Paratransit Ins Co Mut RRG     | 44130     | TN  | \$262                   | 0.00%        | \$153                  | \$0                    | 0.00%      |
| PartnerRe Amer Ins Co          | 11835     | DE  | \$1,128                 | 0.01%        | \$1,142                | \$603                  | 52.82%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio  |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|-------------|
| Patriot Gen Ins Co                   | 23442     | WI  | \$1,259                 | 0.01%        | \$1,337                | \$717                  | 53.57%      |
| PCH Mut Ins Co Inc RRG               | 11973     | VT  | \$646                   | 0.01%        | \$583                  | \$317                  | 54.40%      |
| Peak Prop & Cas Ins Corp             | 18139     | WI  | \$2,109                 | 0.02%        | \$2,233                | \$1,463                | 65.51%      |
| Peerless Ins Co                      | 24198     | NH  | \$0                     | 0.00%        | \$0                    | \$270                  | 2078923.08% |
| Pemco Mut Ins Co                     | 24341     | WA  | \$428,828               | 3.57%        | \$421,873              | \$260,537              | 61.76%      |
| Penn Amer Ins Co                     | 32859     | PA  | \$8                     | 0.00%        | \$6                    | (\$3)                  | (49.40)%    |
| Penn Millers Ins Co                  | 14982     | PA  | \$13,872                | 0.12%        | \$10,502               | \$2,430                | 23.14%      |
| Pennsylvania Lumbermens Mut Ins      | 14974     | PA  | \$5,002                 | 0.04%        | \$4,915                | \$7,295                | 148.41%     |
| Pennsylvania Manufacturers Assoc Ins | 12262     | PA  | \$3,687                 | 0.03%        | \$3,460                | \$577                  | 16.68%      |
| Pennsylvania Manufacturers Ind Co    | 41424     | PA  | \$972                   | 0.01%        | \$739                  | \$477                  | 64.58%      |
| Pennsylvania Natl Mut Cas Ins Co     | 14990     | PA  | \$1                     | 0.00%        | \$1                    | \$0                    | 0.00%       |
| Permanent Gen Assur Corp             | 37648     | WI  | \$19,641                | 0.16%        | \$16,160               | \$9,815                | 60.74%      |
| Pharmacists Mut Ins Co               | 13714     | IA  | \$1,373                 | 0.01%        | \$1,333                | \$973                  | 72.94%      |
| Philadelphia Ind Ins Co              | 18058     | PA  | \$90,632                | 0.75%        | \$86,010               | \$57,432               | 66.77%      |
| Phoenix Ins Co                       | 25623     | CT  | \$16,708                | 0.14%        | \$16,635               | \$8,603                | 51.72%      |
| Physicians Ins A Mut Co              | 40738     | WA  | \$65,441                | 0.54%        | \$69,023               | \$38,314               | 55.51%      |
| Pioneer Specialty Ins Co             | 40312     | MN  | \$5,429                 | 0.05%        | \$4,820                | \$1,578                | 32.73%      |
| Plateau Cas Ins Co                   | 10817     | TN  | \$453                   | 0.00%        | \$258                  | \$8                    | 2.91%       |
| Platte River Ins Co                  | 18619     | NE  | \$607                   | 0.01%        | \$680                  | (\$656)                | (96.50)%    |
| Plaza Ins Co                         | 30945     | IA  | \$628                   | 0.01%        | \$924                  | \$355                  | 38.41%      |
| Plymouth Rock Assur Preferred Corp   | 36587     | NY  | \$0                     | 0.00%        | \$0                    | (\$1)                  | 0.00%       |
| Podiatry Ins Co Of Amer              | 14460     | IL  | \$1,170                 | 0.01%        | \$1,249                | \$606                  | 48.51%      |
| Praetorian Ins Co                    | 37257     | PA  | \$1,706                 | 0.01%        | \$2,800                | \$2,211                | 78.96%      |
| Preferred Contractors Ins Co RRG LLC | 12497     | MT  | \$1,100                 | 0.01%        | \$1,087                | \$370                  | 34.05%      |
| Preferred Physicians Medical RRG a M | 44083     | MO  | \$555                   | 0.00%        | \$552                  | (\$53)                 | (9.69)%     |
| Preferred Professional Ins Co        | 36234     | NE  | \$96                    | 0.00%        | \$121                  | \$337                  | 278.22%     |
| Privilege Underwriters Recp Exch     | 12873     | FL  | \$15,377                | 0.13%        | \$12,927               | \$5,557                | 42.99%      |
| ProAssurance Ind Co Inc              | 33391     | AL  | \$9                     | 0.00%        | \$10                   | \$32                   | 325.77%     |
| ProBuilders Specialty Ins Co RRG     | 11671     | DC  | \$0                     | 0.00%        | \$0                    | (\$124)                | 0.00%       |
| Producers Agriculture Ins Co         | 34312     | TX  | \$37,716                | 0.31%        | \$39,609               | \$38,347               | 96.81%      |
| Professional Solutions Ins Co        | 11127     | IA  | \$157                   | 0.00%        | \$144                  | \$12                   | 8.56%       |
| Progressive Amer Ins Co              | 24252     | OH  | \$227                   | 0.00%        | \$244                  | (\$37)                 | (15.21)%    |
| Progressive Cas Ins Co               | 24260     | OH  | \$202,886               | 1.69%        | \$193,375              | \$111,285              | 57.55%      |
| Progressive Classic Ins Co           | 42994     | WI  | \$5,792                 | 0.05%        | \$6,092                | \$1,764                | 28.96%      |
| Progressive Direct Ins Co            | 16322     | OH  | \$336,811               | 2.80%        | \$319,048              | \$188,783              | 59.17%      |
| Progressive Max Ins Co               | 24279     | OH  | \$2,273                 | 0.02%        | \$2,385                | \$866                  | 36.32%      |
| Progressive Northern Ins Co          | 38628     | WI  | \$114                   | 0.00%        | \$119                  | \$53                   | 44.75%      |
| Progressive Northwestern Ins Co      | 42919     | OH  | \$186                   | 0.00%        | \$194                  | (\$288)                | (148.77)%   |
| Progressive Preferred Ins Co         | 37834     | OH  | \$113                   | 0.00%        | \$129                  | \$68                   | 53.06%      |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

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All Dollars in Thousands

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|-----------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Progressive Specialty Ins Co      | 32786     | OH  | \$0                     | 0.00%        | \$0                    | (\$1)                  | 0.00%      |
| Progressive West Ins Co           | 27804     | OH  | \$0                     | 0.00%        | \$0                    | \$60                   | 0.00%      |
| Property & Cas Ins Co Of Hartford | 34690     | IN  | \$35,608                | 0.30%        | \$36,300               | \$18,070               | 49.78%     |
| Proselect Ins Co                  | 10638     | NE  | \$5,194                 | 0.04%        | \$4,526                | \$3,602                | 79.60%     |
| Protective Ins Co                 | 12416     | IN  | \$5,941                 | 0.05%        | \$5,853                | \$4,987                | 85.20%     |
| Protective Prop & Cas Ins Co      | 35769     | MO  | \$12,913                | 0.11%        | \$9,434                | \$4,750                | 50.35%     |
| Providence Washington Ins Co      | 24295     | RI  | \$0                     | 0.00%        | \$0                    | (\$414)                | 0.00%      |
| QBE Ins Corp                      | 39217     | PA  | \$10,394                | 0.09%        | \$11,149               | \$16,010               | 143.59%    |
| Qualitas Ins Co                   | 14133     | CA  | \$0                     | 0.00%        | \$0                    | (\$8)                  | 0.00%      |
| Radian Guar Inc                   | 33790     | PA  | \$27,149                | 0.23%        | \$26,345               | (\$356)                | (1.35)%    |
| Recreation RRG Inc                | 15905     | VT  | \$18                    | 0.00%        | \$17                   | \$2                    | 10.82%     |
| Red Shield Ins Co                 | 41580     | WA  | \$8,772                 | 0.07%        | \$8,614                | \$2,820                | 32.74%     |
| Redwood Fire & Cas Ins Co         | 11673     | NE  | \$8                     | 0.00%        | \$7                    | \$2                    | 27.70%     |
| Regent Ins Co                     | 24449     | WI  | \$3,391                 | 0.03%        | \$3,943                | (\$570)                | (14.47)%   |
| Republic Ind Co Of Amer           | 22179     | CA  | \$0                     | 0.00%        | \$0                    | (\$50)                 | 0.00%      |
| Republic Mortgage Ins Co          | 28452     | NC  | \$1,431                 | 0.01%        | \$1,476                | (\$537)                | (36.42)%   |
| Repwest Ins Co                    | 31089     | AZ  | \$1,279                 | 0.01%        | \$1,275                | \$183                  | 14.37%     |
| Response Ins Co                   | 43044     | IL  | \$0                     | 0.00%        | \$0                    | (\$22)                 | 0.00%      |
| Response Worldwide Ins Co         | 26050     | IL  | \$0                     | 0.00%        | \$0                    | (\$1)                  | 0.00%      |
| Restoration RRG Inc               | 12209     | VT  | \$422                   | 0.00%        | \$413                  | \$90                   | 21.70%     |
| Riverport Ins Co                  | 36684     | IA  | \$610                   | 0.01%        | \$591                  | (\$102)                | (17.28)%   |
| RLI Ins Co                        | 13056     | IL  | \$9,870                 | 0.08%        | \$9,823                | \$3,380                | 34.41%     |
| Roche Surety & Cas Co Inc         | 42706     | FL  | \$44                    | 0.00%        | \$44                   | \$0                    | 0.00%      |
| RSUI Ind Co                       | 22314     | NH  | \$8,936                 | 0.07%        | \$8,910                | \$14,515               | 162.91%    |
| Rural Comm Ins Co                 | 39039     | MN  | \$31,681                | 0.26%        | \$30,696               | \$11,092               | 36.14%     |
| RVI Amer Ins Co                   | 23132     | CT  | \$56                    | 0.00%        | \$299                  | \$0                    | 0.00%      |
| Safeco Ins Co Of Amer             | 24740     | NH  | \$247,459               | 2.06%        | \$238,623              | \$113,304              | 47.48%     |
| Safeco Ins Co Of IL               | 39012     | IL  | \$118,695               | 0.99%        | \$120,432              | \$59,139               | 49.11%     |
| Safeco Ins Co of OR               | 11071     | OR  | \$21,064                | 0.18%        | \$21,300               | \$9,691                | 45.50%     |
| Safety Natl Cas Corp              | 15105     | MO  | \$16,809                | 0.14%        | \$16,454               | \$7,724                | 46.94%     |
| Sagamore Ins Co                   | 40460     | IN  | \$225                   | 0.00%        | \$38                   | \$19                   | 49.81%     |
| Samsung Fire & Marine Ins Co Ltd  | 38300     | NY  | \$3                     | 0.00%        | (\$9)                  | (\$103)                | 1185.86%   |
| Scottsdale Ind Co                 | 15580     | OH  | \$6,896                 | 0.06%        | \$6,966                | \$7,643                | 109.71%    |
| Scrubs Mut Assur Co RRG           | 12988     | NV  | \$0                     | 0.00%        | \$0                    | (\$77)                 | 0.00%      |
| Securian Cas Co                   | 10054     | MN  | \$9,601                 | 0.08%        | \$8,875                | \$2,789                | 31.42%     |
| Security Natl Ins Co              | 19879     | DE  | \$11,936                | 0.10%        | \$11,010               | \$15,874               | 144.18%    |
| Select Ins Co                     | 22233     | TX  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Selective Ins Co Of Amer          | 12572     | NJ  | \$1,061                 | 0.01%        | \$1,046                | \$2                    | 0.23%      |
| Seneca Ins Co Inc                 | 10936     | NY  | \$629                   | 0.01%        | \$598                  | (\$20)                 | (3.42)%    |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                   | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Sentinel Ins Co Ltd            | 11000     | CT  | \$25,144                | 0.21%        | \$23,920               | \$11,371               | 47.54%     |
| Sentry Cas Co                  | 28460     | WI  | (\$99)                  | 0.00%        | (\$125)                | (\$411)                | 329.10%    |
| Sentry Ins A Mut Co            | 24988     | WI  | \$6,375                 | 0.05%        | \$6,208                | \$4,411                | 71.05%     |
| Sentry Select Ins Co           | 21180     | WI  | \$12,380                | 0.10%        | \$11,508               | \$11,232               | 97.60%     |
| Sequoia Ins Co                 | 22985     | CA  | (\$9)                   | 0.00%        | (\$9)                  | \$0                    | 3.57%      |
| Sompo Amer Ins Co              | 11126     | NY  | \$7,283                 | 0.06%        | \$6,335                | \$1,122                | 17.71%     |
| Southern Ins Co                | 19216     | TX  | (\$10)                  | 0.00%        | \$17                   | \$20                   | 118.20%    |
| Southwest Marine & Gen Ins Co  | 12294     | AZ  | \$442                   | 0.00%        | \$122                  | \$11                   | 9.30%      |
| Southwest Physicians RRG Inc   | 12907     | SC  | \$0                     | 0.00%        | \$0                    | (\$3,540)              | 0.00%      |
| Sparta Ins Co                  | 20613     | CT  | \$0                     | 0.00%        | \$0                    | (\$162)                | 0.00%      |
| Spirit Mountain Ins Co RRG Inc | 10754     | DC  | \$49                    | 0.00%        | \$49                   | (\$5)                  | (10.54)%   |
| St Charles Ins Co RRG          | 11114     | SC  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| St Paul Fire & Marine Ins Co   | 24767     | CT  | \$384                   | 0.00%        | \$233                  | (\$934)                | (399.98)%  |
| St Paul Guardian Ins Co        | 24775     | CT  | \$0                     | 0.00%        | \$5                    | (\$23)                 | (480.10)%  |
| St Paul Mercury Ins Co         | 24791     | CT  | \$0                     | 0.00%        | \$16                   | (\$459)                | (2842.54)% |
| St Paul Protective Ins Co      | 19224     | CT  | \$0                     | 0.00%        | \$0                    | (\$8)                  | 0.00%      |
| Standard Fire Ins Co           | 19070     | CT  | \$74,881                | 0.62%        | \$72,511               | \$44,376               | 61.20%     |
| Standard Guar Ins Co           | 42986     | DE  | \$8,707                 | 0.07%        | \$9,005                | \$3,339                | 37.08%     |
| Star Ins Co                    | 18023     | MI  | \$342                   | 0.00%        | \$518                  | \$183                  | 35.37%     |
| Starnet Ins Co                 | 40045     | IA  | \$3,599                 | 0.03%        | \$4,191                | \$1,909                | 45.54%     |
| Starr Ind & Liab Co            | 38318     | TX  | \$26,582                | 0.22%        | \$24,254               | \$28,321               | 116.77%    |
| Starr Specialty Ins Co         | 16109     | TX  | \$0                     | 0.00%        | \$0                    | \$0                    | 50.00%     |
| Starr Surplus Lines Ins Co     | 13604     | TX  | \$14,064                | 0.12%        | \$12,340               | \$9,590                | 77.71%     |
| StarStone Natl Ins Co          | 25496     | DE  | \$2,772                 | 0.02%        | \$2,032                | \$961                  | 47.27%     |
| State Farm Fire & Cas Co       | 25143     | IL  | \$510,227               | 4.25%        | \$499,838              | \$221,365              | 44.29%     |
| State Farm Gen Ins Co          | 25151     | IL  | \$0                     | 0.00%        | \$0                    | \$24                   | 0.00%      |
| State Farm Mut Auto Ins Co     | 25178     | IL  | \$805,934               | 6.71%        | \$805,525              | \$505,199              | 62.72%     |
| State Natl Ins Co Inc          | 12831     | TX  | \$14,877                | 0.12%        | \$13,536               | \$7,314                | 54.03%     |
| STICO Mut Ins Co RRG           | 10476     | VT  | \$49                    | 0.00%        | \$47                   | \$2                    | 4.74%      |
| Stillwater Ins Co              | 25180     | CA  | \$9,194                 | 0.08%        | \$8,887                | \$5,602                | 63.04%     |
| Stillwater Prop & Cas Ins Co   | 16578     | NY  | \$1,804                 | 0.02%        | \$1,862                | \$1,050                | 56.39%     |
| Stonington Ins Co              | 10340     | PA  | \$559                   | 0.00%        | \$465                  | \$198                  | 42.67%     |
| Stratford Ins Co               | 40436     | NH  | \$503                   | 0.00%        | \$240                  | \$112                  | 46.76%     |
| Sun Surety Ins Co              | 10909     | SD  | \$239                   | 0.00%        | \$239                  | \$0                    | 0.00%      |
| Suretec Ins Co                 | 10916     | TX  | \$183                   | 0.00%        | \$236                  | \$14                   | 6.00%      |
| Sutter Ins Co                  | 32107     | CA  | \$670                   | 0.01%        | \$705                  | \$423                  | 60.04%     |
| Syncora Guar Inc               | 20311     | NY  | \$0                     | 0.00%        | \$184                  | \$0                    | 0.00%      |
| T H E Ins Co                   | 12866     | LA  | \$820                   | 0.01%        | \$794                  | \$6,518                | 820.82%    |
| TDC Natl Assur Co              | 41050     | OR  | \$26                    | 0.00%        | \$2                    | \$1                    | 45.61%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                        | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|-------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Teachers Ins Co                     | 22683     | IL  | \$2,490                 | 0.02%        | \$2,494                | \$1,888                | 75.73%     |
| Technology Ins Co Inc               | 42376     | DE  | \$181                   | 0.00%        | \$141                  | \$41                   | 29.03%     |
| Terra Ins Co RRG                    | 10113     | VT  | \$894                   | 0.01%        | \$894                  | (\$362)                | (40.54)%   |
| Terrafirma RRG LLC                  | 14395     | VT  | \$77                    | 0.00%        | \$75                   | \$109                  | 144.75%    |
| The Cincinnati Cas Co               | 28665     | OH  | \$2,284                 | 0.02%        | \$2,219                | \$563                  | 25.39%     |
| The Cincinnati Ind Co               | 23280     | OH  | \$4,718                 | 0.04%        | \$4,466                | \$2,517                | 56.36%     |
| The Cincinnati Ins Co               | 10677     | OH  | \$25,126                | 0.21%        | \$21,640               | \$7,926                | 36.63%     |
| The Doctors Co RRG a Recip Exch     | 14347     | DC  | \$117                   | 0.00%        | \$86                   | \$71                   | 82.31%     |
| The Mutual RRG Inc                  | 26257     | HI  | \$311                   | 0.00%        | \$311                  | \$129                  | 41.38%     |
| The Travelers Cas Co                | 41769     | CT  | \$0                     | 0.00%        | \$0                    | (\$5)                  | 0.00%      |
| TIG Ins Co                          | 25534     | CA  | \$0                     | 0.00%        | \$0                    | \$113                  | 0.00%      |
| Titan Ind Co                        | 13242     | TX  | (\$5)                   | 0.00%        | \$50                   | \$231                  | 464.59%    |
| Titan Ins Co Inc RRG                | 11153     | SC  | \$6,390                 | 0.05%        | \$3,496                | \$1,213                | 34.70%     |
| Title Industry Assur Co RRG         | 10084     | VT  | \$45                    | 0.00%        | \$46                   | (\$2)                  | (5.13)%    |
| TNUS Ins Co                         | 32301     | NY  | \$125                   | 0.00%        | \$122                  | \$47                   | 38.97%     |
| Tokio Marine Amer Ins Co            | 10945     | NY  | \$6,599                 | 0.05%        | \$5,207                | \$1,549                | 29.75%     |
| Topa Ins Co                         | 18031     | CA  | \$2,761                 | 0.02%        | \$4,787                | \$3,547                | 74.09%     |
| Toyota Motor Ins Co                 | 37621     | IA  | \$9,156                 | 0.08%        | \$7,336                | \$2,421                | 33.00%     |
| Trans Pacific Ins Co                | 41238     | NY  | \$111                   | 0.00%        | \$121                  | (\$28)                 | (22.82)%   |
| Transamerica Cas Ins Co             | 10952     | IA  | \$312                   | 0.00%        | \$1,158                | \$935                  | 80.79%     |
| Transguard Ins Co Of Amer Inc       | 28886     | IL  | \$2,255                 | 0.02%        | \$2,238                | \$796                  | 35.59%     |
| Transportation Ins Co               | 20494     | IL  | \$2,941                 | 0.02%        | \$2,945                | \$3,083                | 104.68%    |
| Travco Ins Co                       | 28188     | CT  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Travelers Cas & Surety Co           | 19038     | CT  | \$816                   | 0.01%        | \$2,534                | \$4,602                | 181.64%    |
| Travelers Cas & Surety Co Of Amer   | 31194     | CT  | \$74,636                | 0.62%        | \$65,404               | \$16,961               | 25.93%     |
| Travelers Cas Co Of CT              | 36170     | CT  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Travelers Cas Ins Co Of Amer        | 19046     | CT  | \$17,925                | 0.15%        | \$16,980               | \$6,572                | 38.70%     |
| Travelers Commercial Ins Co         | 36137     | CT  | \$5,833                 | 0.05%        | \$5,554                | \$2,751                | 49.54%     |
| Travelers Constitution State Ins Co | 41750     | CT  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%      |
| Travelers Home & Marine Ins Co      | 27998     | CT  | \$64,461                | 0.54%        | \$59,518               | \$33,578               | 56.42%     |
| Travelers Ind Co                    | 25658     | CT  | \$28,190                | 0.23%        | \$27,776               | \$13,524               | 48.69%     |
| Travelers Ind Co Of Amer            | 25666     | CT  | \$13,921                | 0.12%        | \$13,930               | \$6,238                | 44.78%     |
| Travelers Ind Co Of CT              | 25682     | CT  | \$9,614                 | 0.08%        | \$8,218                | \$6,519                | 79.33%     |
| Travelers Prop Cas Co Of Amer       | 25674     | CT  | \$62,689                | 0.52%        | \$60,465               | \$20,033               | 33.13%     |
| Tri State Ins Co Of MN              | 31003     | IA  | \$186                   | 0.00%        | \$45                   | \$5                    | 10.80%     |
| Trinity Universal Ins Co            | 19887     | TX  | \$0                     | 0.00%        | \$0                    | (\$11)                 | 0.00%      |
| Triton Ins Co                       | 41211     | TX  | \$3,416                 | 0.03%        | \$1,260                | \$368                  | 29.21%     |
| Triumphe Cas Co                     | 41106     | OH  | \$0                     | 0.00%        | \$11                   | \$6                    | 51.06%     |
| Truck Ins Exch                      | 21709     | CA  | \$73,859                | 0.61%        | \$67,163               | \$38,074               | 56.69%     |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name                         | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio  |
|--------------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|-------------|
| Trumbull Ins Co                      | 27120     | CT  | \$23,586                | 0.20%        | \$22,304               | \$10,348               | 46.40%      |
| Twin City Fire Ins Co Co             | 29459     | IN  | \$19,588                | 0.16%        | \$19,764               | \$12,563               | 63.56%      |
| UMIA Ins Inc                         | 36676     | OR  | \$337                   | 0.00%        | \$315                  | \$395                  | 125.45%     |
| Umialik Ins Co                       | 40126     | AK  | \$0                     | 0.00%        | \$0                    | \$0                    | 0.00%       |
| Unigard Ind Co                       | 25798     | WI  | \$0                     | 0.00%        | \$0                    | (\$85)                 | 0.00%       |
| Unigard Ins Co                       | 25747     | WI  | \$39,391                | 0.33%        | \$41,444               | \$24,030               | 57.98%      |
| Union Ins Co                         | 25844     | IA  | \$10,756                | 0.09%        | \$6,046                | \$2,402                | 39.73%      |
| Union Ins Co Of Providence           | 21423     | IA  | \$0                     | 0.00%        | \$0                    | \$0                    | 30.93%      |
| United Cas & Surety Ins Co           | 36226     | NE  | \$56                    | 0.00%        | \$20                   | \$1                    | 7.49%       |
| United Educators Ins RRG Inc         | 10020     | VT  | \$1,156                 | 0.01%        | \$1,097                | \$627                  | 57.19%      |
| United Financial Cas Co              | 11770     | OH  | \$73,301                | 0.61%        | \$69,281               | \$38,778               | 55.97%      |
| United Fire & Cas Co                 | 13021     | IA  | \$28                    | 0.00%        | \$143                  | \$5                    | 3.85%       |
| United Guar Residential Ins Co       | 15873     | NC  | \$18,404                | 0.15%        | \$25,886               | \$696                  | 2.69%       |
| United Guar Residential Ins Co of NC | 16667     | NC  | \$13                    | 0.00%        | \$13                   | (\$3)                  | (25.33)%    |
| United Serv Automobile Assn          | 25941     | TX  | \$242,345               | 2.02%        | \$238,486              | \$181,207              | 75.98%      |
| United States Fidelity & Guar Co     | 25887     | CT  | \$0                     | 0.00%        | \$380                  | \$936                  | 246.62%     |
| United States Fire Ins Co            | 21113     | DE  | \$16,225                | 0.14%        | \$16,177               | \$8,925                | 55.17%      |
| United States Liab Ins Co            | 25895     | PA  | \$7,130                 | 0.06%        | \$7,017                | \$3,496                | 49.82%      |
| United WI Ins Co                     | 29157     | WI  | \$6                     | 0.00%        | \$6                    | (\$33)                 | (510.75)%   |
| Unitrin Auto & Home Ins Co           | 16063     | NY  | \$12,276                | 0.10%        | \$12,728               | \$7,685                | 60.38%      |
| Unitrin Direct Prop & Cas Co         | 10915     | IL  | \$1,425                 | 0.01%        | \$1,461                | \$880                  | 60.22%      |
| Universal N Amer Ins Co              | 10759     | TX  | \$678                   | 0.01%        | \$699                  | \$136                  | 19.43%      |
| Universal Underwriters Ins Co        | 41181     | IL  | \$15,011                | 0.12%        | \$11,341               | \$1,459                | 12.86%      |
| Universal Underwriters Of TX Ins     | 40843     | IL  | \$4                     | 0.00%        | \$7                    | (\$1,868)              | (28539.28)% |
| Urgent MD RRG Inc                    | 15908     | VT  | \$117                   | 0.00%        | \$110                  | \$26                   | 23.36%      |
| US Specialty Ins Co                  | 29599     | TX  | \$4,153                 | 0.03%        | \$4,270                | (\$324)                | (7.60)%     |
| USAA Cas Ins Co                      | 25968     | TX  | \$220,827               | 1.84%        | \$216,297              | \$145,457              | 67.25%      |
| USAA Gen Ind Co                      | 18600     | TX  | \$122,433               | 1.02%        | \$118,679              | \$81,322               | 68.52%      |
| Utica Mut Ins Co                     | 25976     | NY  | \$1,270                 | 0.01%        | \$1,274                | \$578                  | 45.39%      |
| Valley Forge Ins Co                  | 20508     | PA  | \$11,678                | 0.10%        | \$10,921               | \$4,081                | 37.37%      |
| Valley Prop & Cas Ins Co             | 10698     | OR  | \$383                   | 0.00%        | \$405                  | \$80                   | 19.71%      |
| Vanliner Ins Co                      | 21172     | MO  | \$1,162                 | 0.01%        | \$1,126                | (\$163)                | (14.45)%    |
| Vantapro Specialty Ins Co            | 44768     | AR  | \$6                     | 0.00%        | \$1                    | \$0                    | 41.27%      |
| Verlan Fire Ins Co MD                | 10815     | NH  | \$2,435                 | 0.02%        | \$2,343                | \$79                   | 3.39%       |
| Victoria Fire & Cas Co               | 42889     | OH  | (\$6)                   | 0.00%        | \$269                  | \$964                  | 358.72%     |
| Vigilant Ins Co                      | 20397     | NY  | \$15,181                | 0.13%        | \$15,475               | \$13,052               | 84.34%      |
| Viking Ins Co Of WI                  | 13137     | WI  | \$1,429                 | 0.01%        | \$1,452                | \$738                  | 50.79%      |
| Virginia Surety Co Inc               | 40827     | IL  | \$3,926                 | 0.03%        | \$1,343                | \$2,349                | 174.88%     |
| Warner Ins Co                        | 26085     | IL  | \$0                     | 0.00%        | \$0                    | (\$19)                 | 0.00%       |

## Office of Insurance Commissioner

## 2018 Washington Market Share and Loss Ratio

All Authorized Companies

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All Dollars in Thousands

| Company Name                   | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio |
|--------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|------------|
| Washington Intl Ins Co         | 32778     | NH  | \$168                   | 0.00%        | \$176                  | \$91                   | 51.87%     |
| Watford Ins Co                 | 25585     | NJ  | \$0                     | 0.00%        | \$0                    | (\$45)                 | 0.00%      |
| Wausau Business Ins Co         | 26069     | WI  | \$0                     | 0.00%        | \$21                   | (\$314)                | (1511.01)% |
| Wausau Underwriters Ins Co     | 26042     | WI  | \$0                     | 0.00%        | \$212                  | (\$159)                | (75.16)%   |
| Wesco Ins Co                   | 25011     | DE  | \$27,135                | 0.23%        | \$19,191               | \$8,431                | 43.93%     |
| West Amer Ins Co               | 44393     | IN  | \$41,554                | 0.35%        | \$41,101               | \$23,936               | 58.24%     |
| Westchester Fire Ins Co        | 10030     | PA  | \$9,473                 | 0.08%        | \$11,562               | \$6,893                | 59.61%     |
| Western Natl Assur Co          | 24465     | MN  | \$5,281                 | 0.04%        | \$13,417               | \$6,734                | 50.19%     |
| Western Natl Mut Ins Co        | 15377     | MN  | \$30,625                | 0.25%        | \$18,401               | \$7,525                | 40.90%     |
| Western Pacific Mut Ins Co RRG | 40940     | CO  | \$805                   | 0.01%        | \$894                  | \$182                  | 20.40%     |
| Western Protectors Ins Co      | 30961     | OR  | \$0                     | 0.00%        | \$0                    | (\$79)                 | 0.00%      |
| Western Surety Co              | 13188     | SD  | \$11,880                | 0.10%        | \$11,344               | \$1,378                | 12.15%     |
| Westfield Ins Co               | 24112     | OH  | \$435                   | 0.00%        | \$431                  | \$62                   | 14.51%     |
| Westport Ins Corp              | 39845     | MO  | \$5,151                 | 0.04%        | \$5,641                | \$9,152                | 162.26%    |
| Wilshire Ins Co                | 13234     | NC  | \$1,945                 | 0.02%        | \$1,965                | \$253                  | 12.88%     |
| Wright Natl Flood Ins Co       | 11523     | TX  | \$3,023                 | 0.03%        | \$3,064                | \$24                   | 0.80%      |
| XL Ins Amer Inc                | 24554     | DE  | \$12,059                | 0.10%        | \$11,650               | \$2,104                | 18.06%     |
| XL Specialty Ins Co            | 37885     | DE  | \$21,453                | 0.18%        | \$20,731               | \$13,777               | 66.45%     |
| Yosemite Ins Co                | 26220     | OK  | (\$472)                 | 0.00%        | \$393                  | (\$158)                | (40.18)%   |
| Zurich Amer Ins Co             | 16535     | NY  | \$71,166                | 0.59%        | \$72,404               | \$30,214               | 41.73%     |
| Zurich Amer Ins Co Of IL       | 27855     | IL  | \$1,012                 | 0.01%        | \$1,278                | \$298                  | 23.35%     |
| Totals (Loss Ratio is average) |           |     | \$12,017,081            | 100.00%      | \$11,749,427           | \$6,599,151            | 56.17%     |

(1) Excluding all Loss Adjustment Expenses (LAE)