



SUPPLEMENT FOR THE YEAR 2011 OF THE Asuris Northwest Health

SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31, 2011

(To Be Filed by March 1)
PART 1 - INTERROGATORIES

1. The reporting insurer is a member of a group of insurers or other holding company system: yes ☒ no ☐ If yes, do the amounts below represent
1) total gross compensation paid to each individual by or on behalf of all companies that are part of the group:
Yes ☐ ; or 2) allocation to each insurer: Yes ☒ .
2. Did any person while an officer, director, or trustee of the reporting entity, receive directly or indirectly, during the period covered by this statement
any commission on the business transactions of the reporting entity?..... Yes ☐ No ☒
3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts
with its agents for the payment of commission whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or
indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?..... Yes ☐ No ☒

PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

1 Name and Principal Position	2 Year	Annual Compensation			
		3 Salary	4 Bonus	5 All Other Compensation	6 Totals
Brady D. Cass President.....	2011	22,934	13,209	4,742	40,885
	2010	43,818	17,473	7,780	69,071
	2009	44,313	42,501	1,444	88,258
1. Kimberly A. Thielman Mgr, New Sales & Renewals.....	2011	39,274	41,794	9,786	90,854
	2010	102,508	67,299	13,073	182,880
	2009	105,098	93,849	7,531	206,478
2. Jan M. Kincaid Sales & Account Executive.....	2011	31,196	33,175	7,762	72,133
	2010	81,192	56,140	6,615	143,947
	2009	66,154	35,601	1,773	103,528
3. Mark B. Ganz Cambia President & CEO.....	2011	29,063	36,589	4,404	70,056
	2010	32,220	35,447	1,411	69,078
	2009	0	0	0	0
4. Murphy J. Hensley President, Marketing.....	2011	28,242	15,339	4,686	48,267
	2010	0	0	0	0
	2009	47,280	1,676	3,530	52,486
5.	2011	0	0	0	0
	2010	0	0	0	0
	2009	0	0	0	0
6.	2011	0	0	0	0
	2010	0	0	0	0
	2009	0	0	0	0
7.	2011	0	0	0	0
	2010	0	0	0	0
	2009	0	0	0	0
8.	2011	0	0	0	0
	2010	0	0	0	0
	2009	0	0	0	0
9.	2011	0	0	0	0
	2010	0	0	0	0
	2009	0	0	0	0

PART 3 - DIRECTOR COMPENSATION

1 Name and Principal Position or Occupation	2 Compensation Paid or Deferred for Services as Director	3 All Other Compensation Paid or Deferred	4 Totals
Jack Gilbert Strother, Director.....	0	0	0
Mack Leon Hogans, Director.....	0	0	0
Mark Charles Adams, Director.....	0	0	0
Katharine Gulyas Lindemann, Director.....	0	0	0
Michael Gary Koppel, Director.....	0	0	0