

SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31, 2011

(To Be Filed by March 1) PART 1 - INTERROGATORIES

١.	The reporting insurer is a member of a group of insurers	or other holding company system:	yes [X] no [] If yes, do the amounts below represent
	1) total gross compensation paid to each individual by or	on behalf of all companies that are	e part of the group:	
	Yes [X]; or 2) allocation to each insurer:	Yes [].		

2. Did any person while an officer, director, or trustee of the reporting entity, receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?....

Yes [] No [X]

3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commission whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?.....

Yes [] No [X]

PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

1	2	Annual Compensation			
		3	4	5	6
				All Other	-
Name and Principal Position	Year	Salary	Bonus	Compensation	Totals
Eric Nelson - Chief Executive Officer President	2011	450,458		1,544	452,002
Eric Nelson - Chief Executive Officer President	2010		104,895	1,310	497,036
Eric Nelson - Sr. Vice President	2009	272,309		901	273,210
1	2011				
Gerald Schmidt - President / Chief Executive Officer		62,400	307 , 194	1,769,813	2,139,407
Gerald Schmidt - President / Chief Executive Officer	2009	535,040		277,815	812,855
2. Jeannie Fleming - V.P. Claims	2011	200 , 183		1,836	202,019
Jeannie Fleming - V.P. Claims	2010		69,187	1,836	268,783
Jeannie Fleming - V.P. Claims	2009	196,653		41,691	238,344
3. Bradley Gipson - Chief Financial Officer		232,398		2,567	234,965
Bradley Gipson - Chief Financial Officer	2010		108,554	490	337 , 404
Bradley Gipson - Chief Financial Officer	2009	227,396		474	227,870
4. David Wilson - Chief Information Officer		227 , 406		2,822	230,228
David Wilson - Chief Information Officer		222,560	70,813	2,398	295,771
David Wilson - Chief Information Officer	2009	221,572		2,303	223,875
5. Richard Hundven - V.P. Services		160,000	3,000	2,714	165,714
Richard Hundven - V.P. Services	2010	160,000	42,170	1,444	203,614
Richard Hundven - V.P. Services	2009	160,000		43,809	203,809
6. Rena Bilodeau - V.P. Human Resources.		180,379		1,599	181,978
Rena Bilodeau - V.P. Human Resources.	2010	174,725	62,276	1,599	238,600
Rena Bilodeau - V.P. Human Resources	2009	176,978		13,697	190,675
7. Bryan Stanwood - V.P. Underwriting	2011	119,124		174,234	293,358
Bryan Stanwood - V.P. Underwriting	2010	181 , 125	39,953	2,942	224,020
Bryan Stanwood - V.P. Underwriting	2009	179,947	·	1,185	181,132
8. Robert Horn - V.P. Marketing	2011	156,299		15,633	171,932
Robert Horn - V.P. Marketing		180,612	53,476	1,108	235,196
Robert Horn - V.P. Marketing	2009	179,340	·	628	179,968
9. Gordon Hay - Director of Actuarial Services	2011	29,446			29,446
Gordon Hay - Director of Actuarial Services.		174,000	20,103	50	194 , 153
Gordon Hay - Director of Actuarial Services	2009	172,654	·	50	172,704

PART 3 - DIRECTOR COMPENSATION

1	2	3	4
	Compensation Paid or		
	Deferred for Services	Compensation Paid or	
Name and Principal Position or Occupation	as Director	Deferred	Totals
Bernadene Dochnahl - Chair	90,455		90 , 455
Frederick M. Schunter - Secretary	54,500	1,072	55 , 572
I. Andrew Fu Imoto - Irustee	51,333	1,435	52,768
Donald Edward Powell - Trustee	47 ,667	354	48,021
David M. Waldo - Trustee		2,272	50 , 189
Jane L. Repensek - Trustee	54,523		54,523
Thomas P. Garland - Trustee	48,659		48,659
Robert C. Guile - Trustee	42,952		42,952
Gerald P. Schmidt - Trustee	20,461		20,461
Vance O. Fredrickson		4,400	4,400
Ben T. Knight		4,400	4,400
Herman Goshie		2,590	2,590
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